TOWN OF COLLINGWOOD

JUDICIAL INQUIRY

Before:

Associate Chief Justice Frank Marrocco

Held at:

Collingwood Town Hall Council Chambers 97 Hurontario Street Collingwood, Ontario

May 27th, 2019

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1 APPEARANCES 2) Inquiry Counsel 3 Kate McGrann 4 John Mather) Associate Inquiry 5) Counsel 6 7 Michael Watson) Alectra Utilities 8 Belinda Bain) Corporation 9 10 (No Counsel)) For Paul Bonwick 11 12 George Marron) For Sandra Cooper 13 14 (No Counsel) (np)) For Timothy Fryer 15 16 Frederick Chenoweth) For Edwin Houghton 17 18 William McDowell (np)) For Town of Collingwood 19 Ryan Breedon) 20 21 Patrick Gajos (np))For Collus PowerStream 22)Corporation 23 24 Luisa Ritacca) Leo Longo 25

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5 --- Upon commencing at 10:00 a.m. 1 2 3 THE HONOURABLE FRANK MARROCCO: The -the Town needs the Council chamber tonight, so we will 4 5 have to stop at -- at guarter to 4:00. We may sit a 6 little later as the week goes on to try to get through -- make sure we get through all the witnesses. If we 7 should get through all the witnesses early, then we'll 8 9 stop. Now everybody knows. Go ahead. 10 MR. JOHN MATHER: The next witness is 11 Leo Longo. 12 13 LEO LONGO, Sworn 14 15 EXAMINATION-IN-CHIEF BY MR. JOHN MATHER: 16 MR. JOHN MATHER: Mr. Longo, good 17 morning. 18 MR. LEO LONGO: Good morning. 19 MR. JOHN MATHER: You're a partner at Aird & Berlis. Is that correct? 20 21 MR. LEO LONGO: Yes. 22 MR. JOHN MATHER: Can you provide a 23 brief overview of your professional experience? MR. LEO LONGO: I was called to the 24 25 bar in 1979. Basically from my call, I specialized in

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municipal and land use planning and development law, 1 representing both public clients and private clients. 2 I have been the past chair of the Canadian Bar 3 Association's municipal law section, past chair of the 4 5 Ontario Bar Association's municipal law section. I am 6 the recipient of the OBA award of municipal excellence 7 in municipal law, and I'm certified by the Law Society as a specialist in municipal law and land use planning 8 9 and development. 10 MR. JOHN MATHER: Do you have any other areas of expertise in law outside of municipal 11 12 law and land use planning? 13 MR. LEO LONGO: No. I found that's 14 been enough for me. 15 MR. JOHN MATHER: Fair enough. Prior to the PowerStream Transaction, did you have any 16 professional experience providing legal services to 17 18 local distribution companies? 19 MR. LEO LONGO: No. 20 MR. JOHN MATHER: Did you have any prior -- do you have any experience in mergers and 21 acquisitions? 22 23 MR. LEO LONGO: No. 24 THE HONOURABLE FRANK MARROCCO: But I 25 think Mr. Longo indicated that his area is municipal

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That's what he's a specialist in, and I'm going 1 law. to assume he hasn't had any experience in the other 2 areas, unless he tells me something different. 3 MR. JOHN MATHER: Those were the only 4 5 two (2) specific questions. I won't ask about family 6 or criminal at this point, so. 7 8 CONTINUED BY MR. JOHN MATHER: 9 MR. JOHN MATHER: So during the 10 questioning today, at no point am I intending to elicit privileged information. So if a question I 11 12 asks you -- I ask you causes you concern that it may 13 lead to providing privileged information, please let 14 me know. 15 MR. LEO LONGO: Sure. 16 MR. JOHN MATHER: When did you begin 17 working for the Town of Collingwood? 18 MR. LEO LONGO: 2003. The firm had 19 been a -- Collingwood had been a client of the firm since 1998. 20 21 MR. JOHN MATHER: And what was your 22 role with the Town of Collingwood? 23 MR. LEO LONGO: I started to represent 24 them on an as-needed basis when they would call and 25 indicate the -- the type of work that they required

undertaken on their behalf. 1 2 It first started out with land use planning, dealing with OMB hearings, and things of 3 that nature, but I also did general municipal law for 4 5 them. I would attend, on occasion, Council meetings, 6 and provide them with advice on another corporate 7 matters, municipal law matters. MR. JOHN MATHER: I understand "as-8 9 needed basis" from your answer means that when the Town had a question, they could call you and you would 10 11 provide information and advice? 12 MR. LEO LONGO: That's right. I -- I 13 was the point person for -- for the client, and I have other colleagues in our -- in our municipal group. 14 15 Your Honour, we had -- right now we have about nineteen (19) lawyers who practice 16 exclusively in municipal law today. Back then, it was 17 18 at least twelve (12), and so I would have other 19 partners who I could refer matters to if I couldn't deal with the matter. 20 21 MR. JOHN MATHER: In this role, your -- your title, for lack of a better term, was Town 22 solicitor. Is that correct? 23 24 MR. LEO LONGO: That's the title that 25 the Town felt comfortable giving me, yes.

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1 MR. JOHN MATHER: Where there ever any instances where you provided services or advice that 2 wasn't at the request of someone at the Town? 3 MR. LEO LONGO: 4 No. 5 MR. JOHN MATHER: Okay. And -- and to 6 put it another way, is there any areas where you would provide services at your own initiative, because you 7 identified something that may need addressing? 8 9 MR. LEO LONGO: It -- it -- the situation never arose. 10 11 MR. JOHN MATHER: Did you understand 12 that that could fall within your mandate, that if you 13 identified an issue that needed advice or addressing, that you could -- you could take on that work or 14 15 initiate that work without a request? 16 MR. LEO LONGO: I would certainly -- I 17 wouldn't take on any work without being instructed to 18 do so by a client, but certainly as part of a value-19 added service that we provide our clients, if we see something that requires attention, we will raise it 20 with the client and see what interests they have been 21 22 pursuing it. 23 MR. JOHN MATHER: During the 2010 and 24 2014 Council term, who did you take instructions from 25 at the Town?

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10 MR. LEO LONGO: There were three (3) 1 individuals. With all the planning matters, I worked 2 on, it would have been the director of planning for 3 the corporate matter -- municipal corporate matters. 4 5 It would be usually the clerk, and on occasion, the 6 CAO. 7 MR. JOHN MATHER: Did you ever take instructions from the Mayor or any of the Council 8 members? 9 10 MR. LEO LONGO: That was not the usual 11 way of proceeding. 12 MR. JOHN MATHER: And I appreciate 13 that's not the usual way, but would you take instructions from them if they gave you instructions? 14 15 MR. LEO LONGO: Yes, I would and I -of course, I would let the corporate staff know, CAO 16 and clerk that I was doing that. 17 18 MR. JOHN MATHER: Prior to the 19 Transaction involving PowerStream, did you ever take 20 instructions or directions from Ed Houghton? 21 MR. LEO LONGO: No. 22 MR. JOHN MATHER: What was your relationship with Mr. Houghton prior to the 23 24 Transaction? 25 MR. LEO LONGO: I knew him as the

executive director of public works. When I would 1 attend on Council meetings, I would be sitting at that 2 end of the -- the dias, and Mr. Houghton would be 3 sitting on the far end. 4 5 MR. JOHN MATHER: Did you understand 6 him -- again, prior to the Transaction, do you understand that he had roles with the Collus 7 8 companies? 9 MR. LEO LONGO: If I did, it was very vague, because I didn't really know Collus at all. 10 11 MR. JOHN MATHER: Your work as Town 12 solicitor, was that done pursuant to a retainer 13 engagement letter with the Town? 14 MR. LEO LONGO: Yes, I believe we had a -- well, as I say, we started in 1998 with my 15 partner Jane Pepino being the lawyer who took the 16 17 initial retainer with the Town, and then over the 18 years, we just kept opening up new files as they 19 arose. 20 I do believe we -- we may have had a retainer in 2006 to move forward on that. I can't 21 22 recall if that was renewed in 2010 or not. 23 MR. JOHN MATHER: Yeah. And prior to 24 the Transaction with PowerStream, were the Collus 25 companies, to your knowledge, clients of Aird &

Berlis? 1 2 MR. LEO LONGO: They -- they were. They -- we apparently acted for the Public Utilities 3 Commission of Collingwood, again in the late '90s, and 4 I believe in 2007 was the first time that the firm was 5 6 retained by Collus. 7 MR. JOHN MATHER: Were you involved in 2007 when your firm was retained by Collus? 8 9 MR. LEO LONGO: I was not. The file was opened by one (1) of my -- by one (1) of my 10 partners and, it dealt I believe with a labour matter. 11 12 MR. JOHN MATHER: Were you made aware in 2007 that Collus was a client of the firm? 13 14 MR. LEO LONGO: Our practice at the 15 firm is to ensure that all new files are circulated every -- every day we get a list of new files, so I 16 17 would have seen that Collus was a client on an 18 employment matter. 19 MR. JOHN MATHER: And I appreciate that that's what the practice of your firm is, but do 20 you have a specific recollection of being aware of 21 22 that at the time. 23 MR. LEO LONGO: No. 24 MR. JOHN MATHER: Prior to the 25 transaction, did you provide any advice or services to

1 the Collus companies? 2 MR. LEO LONGO: Never. 3 MR. JOHN MATHER: Do you recall ever being asked to provide advice or services relating to 4 5 the Collus companies? 6 MR. LEO LONGO: I do not recall. 7 MR. JOHN MATHER: Prior to the transaction and your work as Town solicitor, was there 8 9 any instance where your advice or your services related to the Collus companies? 10 11 MR. LEO LONGO: Never provided any 12 advice respecting Collus. 13 MR. JOHN MATHER: If we could pull up 14 CJI9080. 15 16 (BRIEF PAUSE) 17 18 MR. JOHN MATHER: So this is a 19 presentation with Aird & Berlis, a slide deck with 20 your name on it. 21 Do you recognize this presentation? 22 MR. LEO LONGO: I do. 23 MR. JOHN MATHER: What is the 24 presentation? 25 MR. LEO LONGO: This presentation

dealt with an orientation initiative with the new 1 Council that Mr. Mascarin and I did for several of our 2 municipal clients. With the beginning of every new 3 term, we would be invited by the clerk or CAO to 4 5 provide orientations to the new Council on various 6 topics, and one (1) of them was the Conflict of 7 Interest Act and I gave that presentation. MR. JOHN MATHER: And had -- I take it 8 9 from your answer you'd given this presentation to the 10 prior council that came in in --11 MR. LEO LONGO: I believe we did. 12 MR. JOHN MATHER: -- 2000 --13 THE HONOURABLE FRANK MARROCCO: Just 14 before you -- did I understand you correctly, Mr. 15 Longo, that you were asked to give a presentation on the Municipal Conflict of Interest Act? 16 17 MR. LEO LONGO: Yes. We -- we -- the 18 CAO or clerk would set out for us -- discuss with us 19 what topics they would like covered off, and this one is always one (1) that every council I've ever spoken 20 of has been interested in. 21 22 23 CONTINUED BY MR. JOHN MATHER: 24 MR. JOHN MATHER: So I understand from 2.5 that answer that the CAO or clerk would ask -- you

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15 know, provide you with a list of topics. 1 2 Did you ever suggest -- or maybe put it this way: in 2000 and -- for the 2010 Council, did you 3 ever suggest any topics that should be included in the 4 5 orientation presentation? 6 MR. LEO LONGO: I can't recall. 7 MR. JOHN MATHER: So if we could go to 8 Slide 7 of this presentation. 9 10 (BRIEF PAUSE) 11 12 MR. JOHN MATHER: Sorry, Slide 8. So 13 slide -- this slide in the presentation -- scroll up a bit so we can see the title -- speaks to deemed 14 15 interest with respect to the Municipal Conflict of 16 Interest Act. 17 What is a deemed interest? 18 MR. LEO LONGO: A deemed interest is 19 one that is deemed to be that of the member, even though it belongs to someone else, and the Conflict of 20 Interest Act says that under certain circumstances, 21 22 the interest of certain individuals, either direct or 23 indirect, of a pecuniary interest of theirs, becomes 24 the deemed pecuniary interest of the Council member. 25 MR. JOHN MATHER: So as I understand

16 it then, if someone who is identified as a person -- I 1 guess the -- let me put it this way. This list 2 includes spouse, child, and parent. 3 So as I understand it, the Municipal 4 5 Act deems that their pecuniary interests are 6 effectively the pecuniary interest of the Council member? 7 8 MR. LEO LONGO: The Municipal Conflict of Interest Act makes that deeming, yes. 9 10 Okay. So we see in MR. JOHN MATHER: 11 this slide there's a note at the bottom that says 12 "NOTE" in all caps, and then "Siblings not mentioned!" 13 Why did you emphasize this in your 14 presentation? 15 MR. LEO LONGO: Your Honour, I've been involved with the Conflict of Interest Act for -- for 16 I actually served on a provincial 17 many years. 18 consultation committee in the early '90s where the 19 province appointed a group of individuals to travel across the province to hear from the public and 20 council members on conflict of interest legislation in 21 the goal of finding out what -- how it could be 22 23 improved. 24 And the consultation committee that I 25 sat on prepared a report to the Province and provided

advice that -- on the issue of deemed pecuniary 1 interest, that a glaring omission in the current act 2 was that siblings were not included, and in fact the 3 consultation committee recommended to the Province 4 5 that not only should siblings be included but the 6 spouses of either children or siblings should also be 7 deemed to be the pecuniary interest of the -- of the member, if -- if that interest was known to the 8 9 member. 10 And the Province did actually enact 11 some legislation in the early '90s. I think it was 12 called the Local Government Disclosure Act, gave it 13 royal assent, but never proclaimed it, and after ten 14 (10) or fifteen (15) years it just fell off the books. 15 So it's been an interest of mine for at least thirty (30) years that the Act has failed to 16 include siblings as a deemed interest, and so when I -17 18 - when I put the exclamation mark there, it's more my 19 emphatic notation that I thought the act was somewhat -- had a shortfall in it. 20 21 MR. JOHN MATHER: At this point in 22 time, January 2011, what was the implication in your 23 mind of the fact that the Act did not include sib --24 siblings? 25 MR. LEO LONGO: That the Act did not

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include siblings and it should have. I don't know if 1 2 I can answer any --MR. JOHN MATHER: Let me put it to you 3 this way. Because you highlighted in this 4 5 presentation that the Act does not include siblings, 6 did you -- do you recall saying anything to the Council members about what they should do if they were 7 aware that one (1) of their siblings had a pecuniary 8 9 interest in something before Council? 10 MR. LEO LONGO: No, I would have -- I 11 would have just indicated that the act did not include 12 siblings, and just trying to give them as accurate a 13 portrayal of the Act as I could. 14 MR. JOHN MATHER: Did you discuss with them any conflict of interest obligations that might 15 exist outside of the Municipal Conflict of Interest 16 17 Act? 18 MR. LEO LONGO: I don't recall as for 19 the purpose of this presentation that I would have gone into a more detailed elaboration of conflict of 20 21 interest. 22 I -- I was aware of the Hazel McCallion 23 Inquiry that had gone on, but I think at this stage we 24 were providing overview presentations to Council and 25 the time didn't really permit us to get into a great

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elaboration about the -- the Act, other than what's 1 contained in the slides. 2 3 MR. JOHN MATHER: Was it your understanding at the time, January 2011, that there 4 5 were conflict of infer -- interest obligations that 6 existed as -- apart from the Conflict of Interest Act? I do recall Justice 7 MR. LEO LONGO: Cunningham's discussion about there -- there could be 8 9 a common law obligation as well, and for the life of me I can't recall whether I mentioned that or not 10 11 during my presentation. 12 MR. JOHN MATHER: So you said that the 13 purpose of this presentation was to talk about what was in the Municipal Conflict of Interest Act and, you 14 15 know, didn't go into other areas or further, you know, deeper considerations. 16 17 Do you know that oppor -- if that was 18 ever presented to this Council, whether there was a --19 a more --20 MR. LEO LONGO: I --21 MR. JOHN MATHER: -- fuller --MR. LEO LONGO: I'm not --22 23 MR. JOHN MATHER: -- conversation? 24 MR. LEO LONGO: -- aware of that. And 25 -- and just to be clear, it was not just what was in

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1 the act as to what constituted a conflict, but what 2 the Councillors' obligations were once a pecuniary 3 interest was identified, the fact that they could not 4 look to me as Town solicitor to give them advice about 5 conflict.

6 There's a section in the Conflict of 7 Interest Act, Your Honor, where there's an opportunity for the Council itself, the elected Council, to void a 8 9 vote should they choose to if someone who had a 10 conflict participated, and that would put me in a conflict with my Council if I was giving advice to a 11 12 Councillor and then had to give advice to the Council 13 at large. So we always said to them, you couldn't come to us. I'm sure we also said don't go to the 14 15 clerk. Your obligation is, right from the start, have 16 a lawyer available to you throughout your term of office that you can contact if you have a conflict of 17 18 interest question so that you can get an expeditious determination of the matter. 19

20 MR. JOHN MATHER: On that point, we've 21 -- we've heard some suggestion that it's, you know, 22 onerous or it can be expensive to get a law -- your 23 own lawyer if you're a councillor to assess a conflict 24 of interest.

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Is that something that was raised to

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you by any members of council in this time period that 1 you recall? 2 3 MR. LEO LONGO: No. I think they -they listened well on that. And no one ever spoke to 4 5 me directly about conflict of interest. 6 MR. JOHN MATHER: You said that part of the presentation was what you're supposed to do 7 when you identify a conflict of interest. 8 9 What is a councillor supposed to do if 10 they identify a conflict of interest for the purposes 11 of the Conflict of Interest Act? 12 MR. LEO LONGO: They're supposed to 13 declare it at their earliest opportunity. They're supposed to step away from the table and, number 3, 14 15 not influence directly or in -- or indirectly the vote of any other councillor on that point. 16 17 MR. JOHN MATHER: And what does that 18 mean, "not influence directly or indirectly"? What -what sort of --19 20 MR. LEO LONGO: Well, you can't --21 MR. JOHN MATHER: -- behaviour is permitted or prohibited? 22 23 MR. LEO LONGO: You can't step away 24 from the table but then say to one (1) of your 25 colleagues it'd be great if you could vote for this.

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You know, that is a prohibited action under the Act. 1 2 MR. JOHN MATHER: If we could go to slide 21 of this presentation. So, this is the 3 conclusion slide to the presentation. And the first 4 5 bullet point says: "Conflict of interest in MCIA is not 6 7 nearly as broad as the general 8 public likely thinks it is." 9 What did you mean by that bullet point? 10 MR. LEO LONGO: Well, it was just making the point that it has to be -- it was only a 11 12 deemed -- it's only a pecuniary interest direct or 13 indirect or deemed that applies. There are lots of other interests that a councillor could have that 14 15 aren't covered by the Act at all. 16 So, I just wanted to focus in it was the pecu -- pecuniary interest that was the key 17 18 consideration. 19 MR. JOHN MATHER: Did you discuss as part of this presentation how members of council 20 should deal with conflicts of interest that weren't 21 covered by the MCIA but might be something the public 22 23 would believe to be a conflict? 24 MR. LEO LONGO: No, I don't -- I don't 25 recall doing that.

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1 MR. JOHN MATHER: Do you know if the council ever received any training or information 2 about that at a different time? 3 4 MR. LEO LONGO: I wouldn't know that. 5 MR. JOHN MATHER: As part of this presentation did you discuss, to your -- best of your 6 7 recollection, the difference between a perceived conflict of interest and an actual conflict of 8 9 interest? 10 MR. LEO LONGO: Other than by going 11 through the definitions of the Act, that would have 12 been the extent. 13 MR. JOHN MATHER: The last bullet point on this slide, it says, "Abundant and at times 14 15 contradictory case law." What did you mean by that? 16 MR. LEO LONGO: From my knowledge of the Act and the -- and the case law that followed it, 17 18 there were several instances where conflicts would be 19 -- pecuniary interests, excuse me, would be found by judges and, in other cases, not, more so on the issue 20 of exemptions. 21 22 There would be exemptions that allowed 23 certain pecuniary interests not to be a disqualifying 24 interest. And one (1) would be if it was shared with 25 other members in the community or it was a remote or

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insignificant interest. 1 2 And the case law as to what 'remote' or 'insignificant' was seemed to vary quite a bit, all 3 very fact-driven to each case. 4 5 So, I think I was pointing out to them 6 that, while the Act seems clear on what it says, so --7 when you get into the case law, you sometimes find out that perhaps there are nuances there that don't 8 9 immediately come to the forefront. 10 MR. JOHN MATHER: And I take it from 11 your earlier answer, if a councillor wanted clarity on 12 a specific situation, they would them be recor -- they 13 would have to go to their own legal counsel to -- to 14 get --15 MR. LEO LONGO: That's what I would recommend. And I know organizations like AMO, the 16 Association of Municipalities of Ontario, clerks and 17 18 treasurers, they all had their own programs on 19 conflict of interest legislation, so there -- there were resources available to councils other than legal 20 advice where they could get some educational aides to 21 22 assist them in understanding the Act. 23 MR. JOHN MATHER: And do you recall if 24 you advised council of those additional resources in 25 the January 2011 presentation?

MR. LEO LONGO: I don't think I did 1 because I think that would have been well known to the 2 clerk. 3 MR. JOHN MATHER: What is the clerk's 4 5 role when it comes to conflicts of interest? 6 MR. LEO LONGO: Noth -- none, just as there's no role for any other council member. 7 Conflict of interest is a self-policing bit of 8 9 legislation, and it is for the council member themselves to police themselves. 10 11 And it is not set out under the Act 12 that other council members, the mayor, or staff have 13 any role to play in saying, hey, George, you should 14 have called a conflict of interest here. 15 MR. JOHN MATHER: Is the clerk in a position to provide information to a councillor who 16 17 wants to know about the provisions of the Conflict of 18 Interest Act or whether a certain scenario may give rise to a conflict of interest? 19 20 MR. LEO LONGO: To the extent that any clerk wishes to be helpful to their council, I'm sure 21 they could say, here's the Act, read it. But I don't 22 23 think most -- my experience over the years, Your 24 Honour, is most clerks realize the limit to what they 25 can do on -- in this regard.

1 MR. JOHN MATHER: Do you recall if Sara Almas ever discussed with you what -- the limits 2 she had in terms of giving council members information 3 about the Conflict of Interest Act? 4 5 MR. LEO LONGO: I'm sure she reassured 6 me that she didn't give legal advice to -- to council members. 7 8 MR. JOHN MATHER: And I appreciate 9 you're confident she did, but do you have a specific recollection of ever discussing that with Ms. Almas? 10 11 MR. LEO LONGO: I think it may have 12 come up or she said that wasn't her practice, that she 13 would never do that. 14 MR. JOHN MATHER: Do you remember when 15 that conversation occurred? 16 MR. LEO LONGO: No. 17 18 (BRIEF PAUSE) 19 20 MR. JOHN MATHER: So, if we could go to the next slide, please. Sorry, the next one. So, 21 22 the first bullet point says: 23 "As Town counsel, 'A' and 'B' is not 24 able to provide MCIA advice to individual council members." 25

And I think we've discussed the reasons 1 for that. Other than what you've said, is there any 2 other reason why they couldn't go to you? 3 MR. LEO LONGO: 4 No. 5 MR. JOHN MATHER: You specifically 6 mentioned in the third bullet point: 7 "Get written advice of any provided 8 legal advice and opinion." 9 Why specifically suggest written legal 10 advice? MR. LEO LONGO: Well, my view was that 11 12 there's always going to be a situation that could 13 arise where a council member might be in doubt as to their interest, and forearmed is the best way of -- of 14 15 proceeding. Did I -- did misunderstand your question? I'm sorry. 16 17 MR. JOHN MATHER: No. I just wanted 18 to know specifically, you know, what value would there 19 be to a council member to get written advice. 20 Is there something they could use it for in the future if there was an issue? 21 22 MR. LEO LONGO: Well, number 1, to get 23 the advice -- one (1) of my -- one (1) of my 24 colleagues at work once said to me, Your Honour, that 25 much of the independent advice that council members

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sometimes get on conflict of interest is totally 1 wrong, but the fact that they sought the request and 2 got the advice usually saved them from the penalties 3 that were really adverse in the Act, which was that 4 5 they could lose their seat or something. 6 The fact that they went out and sought advice, even if that advice was wrong, could sometimes 7 save their seat. So, that's always stuck in the back 8 9 of my mind and always thought it would be a good bit of advice to give council members, always try to get 10 an opinion that you can rely upon because it might 11 12 prove useful. 13 MR. JOHN MATHER: And then the last point on this slide is: 14 15 "Nothing "shameful" or "demeaning" 16 about declaring an interest." 17 What did you mean by that? 18 MR. LEO LONGO: Well, I -- I just 19 meant to note that people who serve on council are usually connected to the community, they're business 20 people, they -- they have their interests in the 21 22 community. 23 And the fact that an item might come up 24 that they have to declare an interest doesn't mean 25 they should be embarrassed by it. They should just

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simply acknowledge that I have an interest and declare 1 it, that there's nothing to be concerned about 2 declaring a pecuniary interest. 3 In fact, I've always -- the other 4 5 thing, too, is that council never seem to follow this, 6 but I always advice council members declare that you have a pecuniary interest, don't declare that you have 7 a conflict of interest. You declare a pecuniary 8 interest. You don't declare a conflict. 9 10 So, that -- if someone's a wellestablished member of the community and a matter comes 11 12 up that they have a financial interest in, don't be 13 shy about it, just declare that you have that interest 14 and step away. 15 MR. JOHN MATHER: What's the difference between a pecuniary interest and a conflict 16 17 of interest? 18 MR. LEO LONGO: Under the Act, you 19 declare a pecuniary interest; that's your obligation. There's no declaration of a conflict of interest. The 20 Act is entitled the Conflict of Interest Act, but what 21 22 you're declaring is a pecuniary interest. 23 MR. JOHN MATHER: At the time, was it 24 your understanding that there could be conflicts of 25 interests that were not pecuniary interests?

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1 MR. LEO LONGO: They are, but you're 2 just declaring a pecuniary interest. 3 MR. JOHN MATHER: Is there any requirement about what a council member should do if 4 5 they have what they understand to be a conflict of 6 interest but it's not a pecuniary interest? 7 MR. LEO LONGO: No, unless -- stepping back, unless there's a code of conduct that the --8 9 that the council has passed that may -- may supplement the Conflict of Interest Act. 10 11 And I don't -- I don't recall if in 12 2010 -- I can't remember if council had a conflict of 13 interest -- a code of conduct, excuse me. 14 MR. JOHN MATHER: They did. So, if we 15 could pull up TOC534828. Or at least it's our understanding they did. 16 17 18 (BRIEF PAUSE) 19 THE HONOURABLE FRANK MARROCCO: 20 While they're doing that, would you -- the point you just 21 made about declaring a pecuniary interest and stepping 22 23 away and there's nothing shameful about that, would 24 that have been incorporate -- do you -- do you --25 would you have incorporated that into this

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1 presentation? 2 MR. LEO LONGO: Yes, that -- that final slide was -- and that final point on that slide 3 was that point, so I would have made that point. 4 5 THE HONOURABLE FRANK MARROCCO: So --6 so, the difference between a pecuniary -- declaring a pecuniary interest and having a conflict of interest 7 would have been alluded to in your presentation? 8 9 MR. LEO LONGO: Yes. 10 THE HONOURABLE FRANK MARROCCO: Thank 11 you. 12 CONTINUED BY MR. JOHN MATHER: 13 14 MR. JOHN MATHER: So, this is the --15 as we understand, this was the code of ethics that was in place at the time, January 2011. If we go to 16 section 7, bottom. 17 18 19 (BRIEF PAUSE) 20 21 MR. JOHN MATHER: So, first question. Now that we've pulled up -- and if you need to look at 22 23 more of the document, we --24 MR. LEO LONGO: No, it's fine. 25 MR. JOHN MATHER: -- we can scroll

32 through it. Does -- does this refresh your memory? 1 Do you recall knowing that there was a code of ethics 2 in place at the time? 3 MR. LEO LONGO: There was one (1) at 4 5 the time. 6 MR. JOHN MATHER: I appreciate that it shows there was one (1). But do you recall, in your 7 role as Town solicitor, knowing that there was a code 8 9 of ethics in place at the time? 10 MR. LEO LONGO: I probably did. 11 MR. JOHN MATHER: And what do you mean 12 by, "probably did"? 13 MR. LEO LONGO: Today, to the best of 14 my knowledge, I would have -- I would have thought I'd 15 be aware of it, but that's vague right now in my mind. 16 MR. JOHN MATHER: So, section 7 says: 17 "Members of council rec -- recognize their obligations to follow and 18 19 respect both the letter and the 20 spirit of the provisions of the 21 Municipal Act and the Municipal 22 Conflict of Interest Act as amended 23 from time to time." 24 Sorry. Does the Municipal Act say 25 anything about conflicts of interest or pecuniary

33 interests, or did it at the time to --1 2 MR. LEO LONGO: The Municipal Act does 3 not. MR. JOHN MATHER: And your 4 5 presentation set out the letter of the Mo -- Municipal 6 Conflict of Interest Act. Do you know what's meant in here by the spirit of the Municipal Conflict of 7 Interest Act? 8 9 MR. LEO LONGO: I don't know why the 10 Municipal Act is mentioned in there, as well. 11 MR. JOHN MATHER: And when it says, 12 "The spirit of the provisions of the Municipal Act," 13 and then I would read this as: 14 "The spirit of the provisions of the 15 Municipal -- Municipal Conflict of 16 Interest Act." 17 Do you know what's meant by, "Spirit of 18 the Municipal Conflict of Interest Act?" 19 MR. LEO LONGO: Just what the -- what the word means. I -- I don't -- I didn't draft this, 20 21 so I don't -- couldn't add to it. 22 MR. JOHN MATHER: Can you provide us 23 anything on what you understand, "Spirit of the 24 Municipal Conflict of Interest Act," to mean? 25 MR. LEO LONGO: I think that means

that one would expect a council member to adhere to 1 the legislation in -- and -- in an effort to achieve 2 the -- its -- its principles and its desired outcomes. 3 So when I see something that say letter 4 5 and spirit of the legislation, it seems to suggest 6 that you not so finely read the legislation, that you perhaps exempt yourself out of it when the spirit of 7 the legislation might suggest a different outcome. 8 9 That's --10 MR. JOHN MATHER: And as part of this 11 presentation, did you give any -- did you speak to the 12 code of ethics or section 7 that we're looking at? 13 MR. LEO LONGO: I did not. But I --14 but I -- I can't recall if over the day and a half 15 that -- I think you've seen the agenda the -- for that orientation. I think the code of ethics would have 16 17 been discussed by the CAO or the clerk, I think. 18 MR. JOHN MATHER: Do you recall ever 19 having -- again looking at the 2010 to 2014 Council period -- do you recall having any conversations with 20 the CAO or with the clerk about the content of the 21 22 code of ethics and specifically what this provision 23 meant? 24 MR. LEO LONGO: I do not. 25 MR. JOHN MATHER: As part of your

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presentation on the Municipal Conflict of Interest Act 1 that we were looking at, do you know or do you recall 2 if you ever spoke about the declaration of office that 3 the Council members or the -- and the mayor signed? 4 5 MR. LEO LONGO: I don't think it was 6 part of this PowerPoint presentation. I am aware of the oath of office and its contents. 7 8 MR. JOHN MATHER: Are you aware of --9 did you ever provide any information to Council about the purpose and the implications of the declaration of 10 11 office? 12 MR. LEO LONGO: Specifically, I -- I 13 don't recall. I know I've written a paper, Your Honour, about the obligations about municipal Council 14 15 members, and in that paper, I write about the declaration -- about the oath of office. 16 17 I can't recall if that paper was -- if 18 I provided a copy of that paper to the clerk of 19 Collingwood and whether that got distributed to Council members. I -- I don't know. 20 21 The one thing that had me write the 22 paper, Your Honour, is that under the Municipal Act, there's no statutory description about what an 23 24 individual Council member's role is. There's a 25 section about what the role of the mayor is. There's

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1 a section as to what the elected Council as a whole -2 what their obligations are. But there's no specific
3 setting out of what an individual Council member's
4 role is.

5 And I wrote this paper trying to 6 address academically what are those -- what are those 7 duties. And -- and one of them I start with is the 8 oath of office, which says you will adhere to the 9 Municipal Conflict of Interest Act amongst other 10 things.

MR. JOHN MATHER: Do you know if anyone else at Aird & Berlis ever provided information or gave a presentation on the code of ethics or the oath of office to anyone on Town Council or Council as a whole?

MR. LEO LONGO: 16 If anyone did, it would have been my partner, John Mascarin, but I don't 17 18 think John gave a presentation other than the two (2) 19 day presentations that started in January of 2011. 20 MR. JOHN MATHER: As part of your presentation in January in 2011 on the Conflict of 21 Interest Act, did you provide any information about 22 23 how Council would treat confidential or -- how Council 24 should treat confidential or privileged information 25 they might receive from you or other lawyers for the

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Town? 1 2 MR. LEO LONGO: I don't think I did as part of this presentation, but I'm sure that topic was 3 addressed during that two (2) day session. 4 5 MR. JOHN MATHER: When you're sure it 6 was addressed, what do you mean by that? 7 MR. LEO LONGO: I believe it may have been covered off by my partner, John Mascarin, in his 8 9 material. I -- I haven't reviewed it in preparation for today, so I don't know. 10 11 But normally, things like how one 12 treats confidential information and close-session 13 information is always a topic of -- of discussion. I -- let me put it another way, I don't think I've 14 15 ever participated in an orientation where it hasn't been addressed by someone: either the lawyer, the 16 clerk, sometimes even ministry officials are invited 17 18 into -- to Council's orientations. So I'm sure the 19 topic does get covered off. 20 MR. JOHN MATHER: So I understand that you understand that from your experience. Do you have 21 a specific recollection of that topic at this meeting 22 in January of 2011? 23 24 MR. LEO LONGO: Without review --25 without reviewing the contents, I can't -- I cannot

give you a hundred percent certainty that it was, but 1 my gut feeling tells me it was. 2 3 MR. JOHN MATHER: The final question or questions about this presentation, do you recall, 4 5 as part of your presentation, getting any questions about the Conflict of Interest Act or a conflict of 6 7 interest more generally? 8 MR. LEO LONGO: I can't recall any 9 specific questions, but I always gave presentations engaging -- asking Councils to engage in discussion 10 11 with me throughout the presentation, not to wait till 12 the end. So I would hope that was followed that day 13 but no specific recollection. 14 MR. JOHN MATHER: So I'm going to move 15 now to the PowerStream transaction. 16 THE HONOURABLE FRANK MARROCCO: Maybe 17 just before you do that, do you think someone from 18 Aird & Berlis assisted with the preparation of the 19 code of ethics or code of conduct? I appreciate you said you didn't draft it. 20 21 MR. LEO LONGO: Yeah. It -- Your Honour, it could be -- it could be that Mr. Mascarin 22 23 was consulted on the preparation of it. I -- I could 24 certainly undertake to advise the commissioner --25 counsel of that if it's of assistance to you but --

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THE HONOURABLE FRANK MARROCCO: 1 Just 2 curious. That's fine. 3 CONTINUED BY MR. JOHN MATHER: 4 5 MR. JOHN MATHER: When did you first 6 become aware of the sale or potential sale of 50 percent in Collus? 7 8 MR. LEO LONGO: From my review in 9 preparation for this testimony, I saw that Corrine Kennedy gave me a call on January -- Saturday, 10 11 January 7. I don't really have any notes from that 12 call other than the fact that I had a -- a small 13 docket saying that I had received a call from -- from 14 Corrine Kennedy. 15 And -- and just -- just to give some background, I charged all of my time for what it was 16 17 against a Collingwood CAO general file. I would 18 normally open up file -- new files when a matter would 19 be of substance, but the clerk, the CAO, and the planning department would have general enquiries 20 sometimes that would amount to a little bit of work 21 22 but nothing else, so you would just charge that time 23 against that general file. So that's indeed what 24 happened. 25 So Saturday, January 7, I had a quick

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call from Corrine, and then the next exposure was on 1 Monday, January 9 --2 3 THE HONOURABLE FRANK MARROCCO: Just let me stop you there. 2012 or 2011? 4 5 MR. LEO LONGO: 2012, I'm sorry. Ι was confusing it with my presentation by PowerPoint. 6 7 I'm sorry. 8 So on the Monday, January 9, I was in 9 town that day on a number of matters. And during my time in Collingwood that day, I did meet with the CAO. 10 11 And I saw that on January 10, I sent an 12 email to Corrine Kennedy and Ron Clark saying the CAO raised the following three questions concerning the 13 14 Collus deal. 15 By that point, I had not seen anything about the Collus deal, no draft agreements or 16 anything. But the clerk must have said, Leo, would 17 18 you mind conveying these three things to your 19 partners? So the next day, I did that. 20 So that's really the -- the first -the first Town-initiated enquiry that I had. 21 22 23 CONTINUED BY MR. JOHN MATHER: 24 MR. JOHN MATHER: So we're going to --25 I'm going to get some of the things you talked about,

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but I just have a few questions at the outset. 1 2 For the benefit of people who may not be familiar with how lawyers bill their time, you were 3 talking about, I think, your docketing process. 4 5 MR. LEO LONGO: Right. 6 MR. JOHN MATHER: And from what I 7 understood you said is that for certain matters, you 8 would create a new docket or a new file that you would 9 bill your time to. Is that correct? 10 MR. LEO LONGO: M-hm. 11 MR. JOHN MATHER: But generally -- but certain people, like the CAO and the head of planning, 12 13 they -- if they came from you to time to time and it wasn't a matter that you anticipated required 14 15 significant work, you would just bill it to that general ledger? 16 17 MR. LEO LONGO: Correct. 18 MR. JOHN MATHER: Okay. And you said 19 your review of the documents indicated to you that Corrine Kennedy called you on January 7th. 20 21 Do you have an independent recollection 22 of that phone call? 23 MR. LEO LONGO: No. 24 MR. JOHN MATHER: Do you recall why 25 she called you at that point in time? Sorry. You

42 just have to speak up. 1 2 MR. LEO LONGO: No. Sorry. 3 MR. JOHN MATHER: I take it from your answers then that you weren't involved in providing 4 advice on the RFP for Collus? 5 MR. LEO LONGO: Correct. 6 7 MR. JOHN MATHER: The RFP process took place in the fall of 2010. Were you aware that an RFP 8 9 process was ongoing? 10 MR. LEO LONGO: No. 11 MR. JOHN MATHER: So Ms. --12 THE HONOURABLE FRANK MARROCCO: Sorry. Was it 2010 or 2011? 13 14 MR. JOHN MATHER: Sorry. 2011. Thank you. We're both confused on --15 16 MR. LEO LONGO: I wasn't -- I wasn't 17 involved in any of the process or aware of it really. 18 19 CONTINUED BY MR. MR. JOHN MATHER: 20 MR. JOHN MATHER: So January 9th, 2012, you speak with the CAO. That would be 21 22 Kim Wingrove? 23 MR. LEO LONGO: Yes. 24 MR. JOHN MATHER: At that point going 25 forward, what was your involvement in the transaction?

1 MR. LEO LONGO: Not really much of one other than responding to specific requests that I 2 received from the Town. So the first one was the 3 CAO's request that I raised three issues back to Ron 4 5 and Corrine, which I did. 6 And then the next Town-initiated step was on January 11 on the Wednesday where the mayor's 7 office was wanting to set up a phone call with me. 8 9 And I think you've seen in the record that I sent an 10 email to Ron and Corrine saying why does the mayor want to speak with me about this, and I got Corrine's 11 12 response. 13 And then I had that phone call, I 14 think, in the afternoon of January 11 with the mayor, 15 the deputy mayor, and Ed Houghton. 16 MR. JOHN MATHER: And what -- I'm 17 going to ask you about the January 9th -- this 18 conversation on the January 11th phone call. 19 Anything else -- what else was your role in the transaction? What else did you do? 20 21 MR. LEO LONGO: At that point, 22 nothing. I -- on the January 11 phone call, I hadn't 23 seen any draft agreements. It wasn't a phone call 24 where I was giving advice to my client. If -- if 25 anything, I was trying to understand what it was they

1 wanted me to do. 2 So I was more just taking -- jotting down some notes about what they were telling me. I 3 think the gist of the phone call was that they wanted 4 5 me to look at the draft agreements, which I undertook 6 to do. 7 MR. JOHN MATHER: When you were looking at the draft agreements and participating in 8 9 these phone calls, who did you understand your client was at the time? 10 11 MR. LEO LONGO: The Town. 12 MR. JOHN MATHER: Did you understand 13 that you were providing any services or advice to Collus throughout this process? 14 MR. LEO LONGO: I've never given 15 16 advice to Collus. 17 MR. JOHN MATHER: When you were asked 18 questions in relation to the transaction, who -- who 19 was giving you instructions and asking you those 20 questions? 21 MR. LEO LONGO: Well, as I indicated, 22 on the Monday, it was the CAO asking me to convey a 23 message back, and on the Wednesday, it was the mayor, 24 the deputy mayor, and Ed Houghton. And as I said, I 25 hadn't had the agreements by then. I only got them on

the Sunday, the 15th so. 1 2 MR. JOHN MATHER: What did you understand Ed Houghton's role to be in the 3 transaction? 4 5 MR. LEO LONGO: He seemed to be the 6 point person that -- that was involved in it. I -- I 7 said I knew Mr. Houghton for -- as his role as director of public works. I'm not certain if I even 8 9 sorted out in my head whether Ed was wearing that hat during the phone call or wearing a Collus hat that --10 11 at that -- that time. I just know that it was a three 12 (3) way phone call with the three (3) of them on the line with me. 13 14 MR. JOHN MATHER: The January 11th 15 phone call, you're referring to? MR. LEO LONGO: 16 Sorry? 17 MR. JOHN MATHER: The January 11th --18 MR. LEO LONGO: January 11th/12th 19 phone call, right. 20 MR. JOHN MATHER: After that phone call, was it your understanding that Mr. Houghton 21 could give you instructions on behalf of the Town in 22 23 relation to the Transaction? 24 MR. LEO LONGO: I -- I don't think I 25 was getting instructions from Mr. Houghton. I think

46 that -- that was a phone call with the mayor, the 1 deputy mayor, and -- and Mr. Houghton. I -- I took it 2 that I was getting instructions from the mayor on that 3 phone call. 4 5 MR. JOHN MATHER: And how did you come 6 to take it that it was the mayor who was giving you instructions? 7 8 MR. LEO LONGO: That was just my 9 impression from the phone call that I took. 10 MR. JOHN MATHER: And then after that 11 phone call, did anyone else other than the mayor give 12 you instructions in relation to the Transaction? 13 MR. LEO LONGO: No. I think that was 14 the end of it for that week, and then on Sunday, 15 January 15, I received the agreements, reviewed them that day, and again on the 16th, and that's when I had 16 17 my email exchanges with the mayor and the deputy mayor 18 about how I felt I was not able to speak about the 19 financial structure of the deal, the financial considerations of the deal. 20 21 I could look at reps and warranties and 22 see if those were things the municipality could give, but otherwise, I -- I didn't feel I could give them 23 24 much advice on the -- on the agreements. 25 MR. JOHN MATHER: And -- and we'll get

to that email chain that you're referring to, but now 1 that -- now that you said, I want to ask, why did you 2 feel you couldn't give them much advice on the 3 agreements, or what did you mean by that? 4 5 MR. LEO LONGO: Well, it was just -much of the agreement was just a financially-driven 6 7 agreement that I had no expertise or -- or background I couldn't advise them on -- I didn't even know 8 in. 9 what the corporate structure was, quite frankly, of 10 Collus and its parent company, or what -- what the --11 the various companies are. I still look at the 12 flowcharts and don't really understand them all that -- all that well. 13 14 But -- but I -- but I thought -- I was 15 asked on the 11th to review the agreements, and I 16 wanted them to understand as soon as I got the 17 agreements that that was a task that I thought was 18 beyond my capabilities for a good portion of the 19 agreements. 20 MR. JOHN MATHER: Do you understand what -- and when you're saying "they," who are you 21 22 referring to? 23 MR. LEO LONGO: The mayor and the 24 deputy mayor. 25 MR. JOHN MATHER: Do you understand

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what they wanted you to review the agreements for? 1 2 MR. LEO LONGO: I suspect they wanted to be able to say that the Town solicitor had looked 3 at the agreements and everything was fine. 4 5 MR. JOHN MATHER: Is that something 6 they said to you that you can recall? Do you have a 7 specific recollection of them saying that? 8 MR. LEO LONGO: I -- I can't say with 9 a hundred percent certainty. 10 MR. JOHN MATHER: So during this 11 January 11th phone call, or at any point in the early 12 phases provi -- prior to reviewing the agreement, what 13 did you understand the Town's goals to be in the 14 Transaction? What were they trying to achieve? 15 MR. LEO LONGO: I didn't -- I didn't really know what the Town's goals were. 16 17 MR. JOHN MATHER: Did you ask anyone 18 at the Town what their goals were? 19 MR. LEO LONGO: I may -- I may have asked during that phone call, but I can't a hundred 20 percent be certain that I did. 21 22 MR. JOHN MATHER: Do you recall anyone 23 explaining to you at any point in time what the Town's 24 goals were with the Transaction, or what they were 25 hoping to achieve?

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MR. LEO LONGO: No. 1 2 MR. JOHN MATHER: Do you recall what steps you took to determine what the Town was looking 3 to achieve by the Tran -- through the Transaction? 4 5 MR. LEO LONGO: Rep -- repeat that, 6 sorry? 7 MR. JOHN MATHER: Did you take any steps to determine what the Town was looking to 8 9 achieve through the Transaction? 10 MR. LEO LONGO: Like -- other than 11 through my emails, no. 12 MR. JOHN MATHER: So nothing beyond what -- what is set out in the Foundation Document? 13 14 MR. LEO LONGO: Right. 15 MR. JOHN MATHER: And I -- from your earlier answers, I would -- I -- I can anticipate some 16 17 of the answers you may give, but prior to the 18 Transaction, were you aware of the shared services 19 agreements that existed between Collus entities and the Town? 20 21 MR. LEO LONGO: No. 22 MR. JOHN MATHER: Were you aware more 23 generally that certain Collus employees did Town work? 24 MR. LEO LONGO: If I did, it was very 25 vague and not -- not from the -- the nature of this

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deal, just from having worked with Collingwood since 1 2003. 2 3 MR. JOHN MATHER: And so --MR. LEO LONGO: It -- could I just add 4 5 it? There's one (1) thing I do remember from the 6 phone call on January 11. I do remember the mayor 7 saying to me, This is a good -- this is a good deal 8 for the -- this is a good deal for the -- for the 9 municipality. This is a good thing for us. 10 And -- and I -- I do remember that point being specifically told to me, that that's --11 12 that's what -- what was good -- what was happening. 13 This was a benefit for the municipality. 14 MR. JOHN MATHER: Did she say --15 provide any more details, or do you recall if she provided any more details? 16 17 MR. LEO LONGO: No. I just remember 18 that was the -- the theme of my discussion with her 19 that day. 20 MR. JOHN MATHER: So you already mentioned Corrine Kennedy, and I should have asked who 21 was Corrine Kennedy? 22 23 MR. LEO LONGO: One (1) of my 24 associates at Aird & Berlis. 25 MR. JOHN MATHER: So she was working

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on the Transaction. Who else was working on the 1 Transaction from your firm? 2 3 MR. LEO LONGO: Ron Clark. MR. JOHN MATHER: And when did you 4 5 become aware of Ron and Corrine's involvement on the Transaction? 6 7 MR. LEO LONGO: I guess Corrine when -- when she called me on January 7 just to say that --8 9 I guess to fill me in that some steps were going to be happening soon at Council and I guess she wanted me to 10 11 be aware of them because she thought I was going to be 12 asked about that by the client. 13 MR. JOHN MATHER: And what was your 14 understanding of what Ron and Corrine were doing? 15 What were their roles? 16 MR. LEO LONGO: I understood they were representing Collus. They had opened up a file for 17 18 Collus called L -- LDC, and they were pursuing that 19 for them. 20 MR. JOHN MATHER: When did you find out -- did you -- were you involved when they opened 21 22 up the file? Did they speak to you at that point in 23 time? 24 MR. LEO LONGO: I was not involved 25 with the opening, other than probably seeing the daily

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conflict check where it said Collus LDC; that would be 1 2 it. 3 MR. JOHN MATHER: Did you at any point understand Ron or Corrine to be representing the Town 4 5 during the transaction? 6 MR. LEO LONGO: At the time I -- I didn't. To be frank with you, I -- I -- I heard Mr. 7 8 Clark's testimony. 9 I mean, I had no idea there was a 10 shareholder's direction and -- and other things that he said. He was, you know, protecting the 11 12 shareholder. That was his job, to protect the shareholder's interests and -- but that -- that's --13 14 was not known to me at the time that I was involved in 15 this. MR. JOHN MATHER: Did you have any 16 17 conversations with Mr. Clark or Ms. Kennedy about, you 18 know, who was representing who at any -- any point in 19 time? 20 MR. LEO LONGO: I do -- I don't 21 recall. 22 MR. JOHN MATHER: Mr. Clark's evidence 23 was that he understood to be acting under a joint retainer with both the Town and the Collus entities. 24 25 I take it that was not your understanding?

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At the time that I was 1 MR. LEO LONGO: involved in January, that was not my understanding. 2 It does become a little complex when Ed Houghton 3 becomes the Acting CAO in April, two (2) months before 4 5 the final closing in July. 6 Then those last two (2) months when Mr. 7 Clark is dealing with Mr. Houghton, I guess it raised 8 an issue as to was he -- was he dealing with Mr. 9 Houghton as Town CAO or -- or as Collus, but when I was involved in January, for the limited period I was 10 involved in January, I had thought Mr. Clark was 11 12 acting for Collus and that I was supposed to be acting for the Town. 13 14 MR. JOHN MATHER: And what was the 15 basis of your understanding that Mr. Clark was only acting for Collus? 16 17 MR. LEO LONGO: That that was the file 18 he was -- that he had opened, and it was for Collus. 19 MR. JOHN MATHER: In your role as Town solicitor, did you speak with anyone at the Town about 20 21 what it meant that Ms. -- Mr. Clark and Ms. Kennedy were acting for Collus and you were -- you were the 22 23 Town's solicitor for the Town and if there was any 24 implications? 25 MR. LEO LONGO: I certainly raised it

in my -- in my emails on the 16th. 1 2 MR. JOHN MATHER: And -- and so you have emails on the 16th. Did you have any other 3 conversations about that? 4 5 MR. LEO LONGO: You know, I -- I -- I 6 suspect I may have with the clerk or CAO, but, you know, if you ask me did I record something, I -- I 7 don't have a -- a record of it. 8 9 MR. JOHN MATHER: And my question is 10 really, do you have a specific recollection of 11 anything beyond the emails on the 16th? 12 MR. LEO LONGO: I just know on the 13 15th I got the agreements, on the 16th I was up here all day. We had those emails exchanged and I believe 14 15 I was asked by the CAO to sit in on the closed session meeting that evening, but other than that 48-hour 16 period, that's about the extent that I had on -- on 17 18 those agreements. 19 MR. JOHN MATHER: Who did you understand Mr. Clark and Ms. Kennedy were receiving 20 instructions from as Collus' representatives? 21 22 MR. LEO LONGO: I assumed it was Ed 23 Houghton. 24 MR. JOHN MATHER: Other than assuming 25 that, did you make any inquiries or ask anyone who was

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instructing them? 1 2 MR. LEO LONGO: No. 3 MR. JOHN MATHER: Were you aware of -of Mr. Clark and Ms. Kever -- Kennedy, ever receiving 4 5 instructions from Mayor Cooper? MR. LEO LONGO: From who? 6 7 MR. JOHN MATHER: Sandra Cooper. 8 MR. LEO LONGO: I'm not aware of any such instructions. 9 10 MR. JOHN MATHER: Could we pull up 11 ARB1739? 12 13 (BRIEF PAUSE) 14 15 MR. JOHN MATHER: Do you recognize 16 this document, Mr. Longo? 17 MR. LEO LONGO: I -- I recognize it as 18 a CMF form from the firm. 19 MR. JOHN MATHER: So this is a CMF 20 form from your firm. 21 What is a CMF form? 22 MR. LEO LONGO: A Client Management 23 Form, and I've seen the form many times because I open 24 up many files, but I've never seen this one. 25 MR. JOHN MATHER: And at Aird &

Berlis, when is this form generated? 1 MR. LEO LONGO: At the commencement of 2 a file, when we -- once you've done an initial 3 conflict check and determined that there's no 4 5 conflict, you then produce this form so that you have 6 proper identification of -- of the client, their 7 mailing address, things of that nature. 8 MR. JOHN MATHER: So other than proper 9 identification of the client, is -- what's -- any there any other purposes of this form? 10 11 MR. LEO LONGO: Just file management, 12 to show that you've opened up the file properly and 13 that the Accounting Department and the firm have everything they need. 14 15 MR. JOHN MATHER: And I take it from your earlier answer, you were not involved in the 16 17 generation of this specific version of the form? 18 MR. LEO LONGO: That's correct. 19 MR. JOHN MATHER: At the time in 2012, did you know if Mr. Clark or Ms. Kennedy had prepared 20 a retainer or engagement letter with respect to their 21 22 work for Collus? 23 MR. LEO LONGO: No. I didn't have 24 details of -- of that client. 25 MR. JOHN MATHER: So Mr. Clark's

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evidence was that when he became involved, the 1 decisions about the structure of the transaction for 2 the sale of Collus and the process for that 3 transaction had already been decided. 4 5 I take it again from your evidence that 6 you were not involved in providing any advice on the structure of the transaction? 7 MR. LEO LONGO: That's correct. 8 9 MR. JOHN MATHER: You didn't provide 10 any advice on the implications of selling 50 percent 11 of Collus? MR. LEO LONGO: I provided no advice. 12 MR. JOHN MATHER: I'm about to move to 13 14 another document. I'm happy to keep going or --15 THE HONOURABLE FRANK MARROCCO: No, I think we'll -- just before we -- just before we do 16 that, does this document, 17391, on the screen, does 17 that -- is that used for all -- for purposes of 18 19 tracking responsibility for billings and that sort of 20 thing? 21 MR. LEO LONGO: Yes. That -- that as well as who -- who's the lawyer responsible for it and 22 23 for credit and things like that. 24 THE HONOURABLE FRANK MARROCCO: Did --25 did -- do you think you made it clear that you -- when

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58 you were talking -- when you were asked about these 1 agreements, that you had a very limited -- that you --2 your review of them was as you've described and -- and 3 that your involvement was therefore very limited? 4 5 Are you satisfied you conveyed that? 6 MR. LEO LONGO: That I conveyed that? 7 Yes. THE HONOURABLE FRANK MARROCCO: 8 Yes. 9 We'll take the morning break. 10 11 --- Upon recessing at 11:05 a.m. 12 --- Upon resuming at 11:18 a.m. 13 14 MR. JOHN MATHER: If we could pull up 15 document ARB6. 16 17 (BRIEF PAUSE) 18 19 MR. JOHN MATHER: So, this is a email 20 dated January 10th, 2012, from you to Corrine Kennedy. 21 It says: 22 "Further to our discussion in 19A, 23 here are three (3) things the Town 24 CAO asked me res -- asked of me 25 respecting the Collus PowerStream

transaction." 1 2 Do you recall sending this email? 3 MR. LEO LONGO: I -- I sent it, yes. MR. JOHN MATHER: Okay. Do you 4 5 remember sending this email? 6 MR. LEO LONGO: To be frank, not 7 really prior to reading the Foundation Document. 8 MR. JOHN MATHER: Do you know what is 9 meant by, "Further to our discussion in 19A?" 10 MR. LEO LONGO: Ni -- 19A is a 11 boardroom at our firm. And I must have been at a firm 12 function that morning and I probably said to her the 13 CAO asked me certain things, I'll sent it to you, so. 14 MR. JOHN MATHER: And you already 15 referenced earlier that Ms. Wingrove had spoken to you and asked you to raise cer --16 17 MR. LEO LONGO: On January 9, the day 18 before. 19 MR. JOHN MATHER: Do you remember if Ms. Wingrove said why she wanted you to raise these 20 matters with Ron and Corrine? 21 22 MR. LEO LONGO: No. 23 MR. JOHN MATHER: So, there are the 24 three (3) matters there. The first one (1) is, "Need for service level definitions." 25

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60 Do you recall what that was about? 1 2 MR. LEO LONGO: No. Not having seen anything about the deal, I really didn't know what 3 these questions really meant. I -- I just made a note 4 5 of them. 6 MR. JOHN MATHER: So, is that true then for items 2 and 3? 7 MR. LEO LONGO: Yeah. 8 9 MR. JOHN MATHER: Did you tell Ms. 10 Wingrove when she was talking to you that you didn't understand what she was talking about? 11 12 MR. LEO LONGO: I probably -- I would 13 have said to her I have no knowledge of the deal, but 14 if there's information you'd like, let me know what 15 the headings are and I'll see what I can find out for 16 you. 17 MR. JOHN MATHER: Did you -- this 18 email says, "Further to our discussion in 19A." Did 19 you raise these points with Corrine as part of that 20 discussion, as well? 21 MR. LEO LONGO: Yes. To be clear, the 19A discussion was just an internal discussion between 22 23 Corrine and I. 24 MR. JOHN MATHER: I guess what I'm 25 trying to ask you is, other than sending this email,

61 did you have any further discussions with Corrine 1 about the three (3) points? 2 3 MR. LEO LONGO: No, I -- sorry, no, I 4 did not. 5 6 (BRIEF PAUSE) 7 MR. JOHN MATHER: Other than these 8 9 three (3) points, did Ms. Wingrove raise any other concerns or issues she had about the transaction when 10 11 you spoke to her? 12 MR. LEO LONGO: On that day, January 13 9? No, that was probably it over the -- the ten (10) days I was involved. I did see her again on January 14 15 16. And I attended the closed session meeting at her 16 request. 17 So, I would have spoken to her, I'm 18 certain, about the -- the arrangement, the agreement. 19 MR. JOHN MATHER: And do -- and when you -- when you think you spoke with her, do you 20 remember anything she said about the -- the agreements 21 22 or the transaction? 23 MR. LEO LONGO: I just have a general 24 sense that there was a bit of an unease about her 25 dealing with agreements, that she just didn't feel

that she was on top of it or, you know, fully aware of 1 what was going on, I believe. 2 3 But I -- other than that general sense, she didn't elaborate in any detail with me. 4 5 MR. JOHN MATHER: So, Ms. Wingrove, you got the sense that she had a general unease. Do 6 7 you know what part of the agreements she was not comfortable with or how she was not comfortable with? 8 9 MR. LEO LONGO: No. 10 MR. JOHN MATHER: Did she ask you to 11 do anything to assist her with her unease? 12 MR. LEO LONGO: No. I think I would 13 have made her aware that I had been advised by the mayor on January 11 that I should look at the 14 15 agreements and that I did get the agreements on January 15. 16 17 I probably would have spoken to her on 18 the 16th and conveyed the same sort of thing that I 19 conveyed in my emails with the mayor and the deputy 20 mayor. 21 And as you're going MR. JOHN MATHER: through that, do you -- you're talking about what you 22 would have done or what you think would happen. 23 Do 24 you have any specific recollections of those events, 25 of speaking to Ms. Wingrove about the issues you

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raised on the 16th or speaking to her about the 1 conversation you had with the mayor? 2 3 MR. LEO LONGO: I'm certain I had certain -- I'm certain I had discussions with her 4 5 about that. 6 MR. JOHN MATHER: But do you recall 7 specifically? 8 MR. LEO LONGO: Other than I had 9 discussions with her about the contents of those emails and my limited role, as it were. 10 11 MR. JOHN MATHER: Okay. Fair enough. 12 All right. If we could pull up ARB129. 13 THE HONOURABLE FRANK MARROCCO: Just 14 be -- just before we leave that document, was the 15 discussion in 19A, in that boardroom, di -- was that 16 specific or just a discussion alerting her to the fact 17 that you were going to be emailing her with the issues 18 that the -- the CAO --19 MR. LEO LONGO: T --20 THE HONOURABLE FRANK MARROCCO: -- was 21 concerned about? 22 MR. LEO LONGO: Your Honour, I can't 23 recall the discussion in 19A. All -- my -- my -- what 24 I surmise is that I was at some sort of a firm thing, 25 event, where I saw her and said, The cler -- the CAO

asked me to tell you certain things, and I'll send 1 2 them to you. 3 So, I -- I don't think it was about the actual matter itself, but I don't have a recollection 4 5 of it, I'm sorry. 6 THE HONOURABLE FRANK MARROCCO: Did --7 did Ms. Wingrove indicate she was having any difficulty communicating directly with Mr. Clark and 8 9 Ms. Kennedy? 10 MR. LEO LONGO: I'm just -- she never 11 indicated that to me. But I'm just wondering if she 12 felt that it was more logical the -- the request come 13 from me to my partners. 14 THE HONOURABLE FRANK MARROCCO: Okay. 15 Thank you. 16 17 CONTINUED BY MR. JOHN MATHER: 18 MR. JOHN MATHER: ARB129. 19 20 (BRIEF PAUSE) 21 22 MR. JOHN MATHER: So, if we can scroll 23 down to the bottom. Scroll up. So, this is an email 24 from Mayor Cooper on January 11th, 2012, suggesting a 25 conference call for this afternoon. And I believe you

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65 already advised that you did have a call with the 1 mayor that day. Is that correct? 2 3 MR. LEO LONGO: Yes. 4 MR. JOHN MATHER: If -- then if we can 5 pull up ARB74. 6 7 (BRIEF PAUSE) 8 MR. JOHN MATHER: So, Your Honour, I'm 9 going to pull up notes that we understand to be Mr. 10 11 Longo's. There's a transcript of them that may load 12 easier, and I was going to take him there anyway. 13 If you prefer, I could take him to the 14 transcript or --15 THE HONOURABLE FRANK MARROCCO: Well, whatever you think is more efficient. 16 17 MR. JOHN MATHER: Okay. If we could 18 pull up ARB74.1. 19 20 (BRIEF PAUSE) 21 22 CONTINUED BY MR. JOHN MATHER: 23 MR. JOHN MATHER: So, the document I 24 was trying to pull up, Mr. Longo, was handwritten 25 notes. And we have -- we have provided them to you

66 and you've provided this transcript. I guess I'll 1 2 start this way. 3 Do you recall taking notes on your call on January 11th --4 5 MR. LEO LONGO: Yes. 6 MR. JOHN MATHER: -- 2012? And is 7 this a transcript of the notes you took? 8 MR. LEO LONGO: I think this is what I 9 was asked to prepare from my handwritten notes as best 10 I could. 11 MR. JOHN MATHER: So, if we could 12 scroll down. So, page 2 of the notes. There's a page 2. And then there's, "[Questions to myself in advance 13 14 of the call]." And then there's a series of 15 questions. 16 I take it these are notes that you 17 wrote down before the call setting out some of the 18 questions you had? 19 MR. LEO LONGO: That's my 20 recollection. 21 MR. JOHN MATHER: So, the first question is, "Who is our client." Why did you want to 22 23 ask that question? 24 MR. LEO LONGO: Well, I wanted to know 25 that -- what the Town's interest was in -- in the

matter or was this just a Collus sale that was purely 1 Collus only. So, I wanted to know who the client was 2 that we were dealing with here. 3 MR. JOHN MATHER: So, at this point in 4 5 time, did you anticipate that the client might also be 6 Collus? 7 MR. LEO LONGO: I thought -- I thought perhaps the only client was Collus, at one point. And 8 9 I was just asking myself, so, is the -- what's the Town's interest in this and is it being considered, 10 11 so. 12 MR. JOHN MATHER: Okay. So, that's 13 the second question, so. And why did you want to know 14 whether the Town's interests had been considered? 15 MR. LEO LONGO: I don't -- I -- I can't explain any -- any further. I just -- that was 16 17 a note I had --18 MR. JOHN MATHER: Fair enough. 19 MR. LEO LONGO: -- who was the client. 20 MR. JOHN MATHER: So, for these two (2) questions, "Who is our client," and, "How has our 21 Town's interests been considered," do you remember if 22 23 you asked these questions on the call? 24 MR. LEO LONGO: I can't recall. 25 MR. JOHN MATHER: Do you recall if

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these matters were discussed on the call? 1 2 MR. LEO LONGO: Other than the notes that I made at the -- up at the top. 3 MR. JOHN MATHER: Only -- only to the 4 5 extent it's reflected in the notes, is that --6 MR. LEO LONGO: Sorry? 7 MR. JOHN MATHER: Only to the extent it's reflected in the notes of the call? 8 9 MR. LEO LONGO: That's right. 10 Okay. The third MR. JOHN MATHER: question is, "Better from tax perspective, better for 11 12 whom." Do you recall what that question was about? 13 MR. LEO LONGO: I'm just wondering 14 if -- if -- I didn't know -- I hadn't seen the 15 agreement, so I didn't know why the issue of tax perspective came up unless somebody put that thought 16 in my head. 17 18 So I -- I don't know what -- and 19 that -- I'm kind of wondering if these were questions that I wrote in advance of the call or -- or after the 20 call because I see Town gets 8 million; Collus 21 gets 7.2. I wouldn't have -- I wouldn't have known 22 23 that in advance of the call quite frankly. 24 MR. JOHN MATHER: So you're not 25 certain at this point when you wrote these notes down

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1 here? 2 MR. LEO LONGO: No. I'm certain I --I'm certain I wrote the notes at the top during the 3 call. What I'm not certain of is the -- on page 2 4 5 where I've put in brackets questions to myself in 6 advance of the call. I'm wondering if that -- if my recollection was incorrect there 'cause I don't know 7 how I would have known about the 8 -- the 8 million or 8 the 7.2 million. 9 10 MR. JOHN MATHER: On the question of 11 "Better from tax perspective. Better for whom?" One 12 of the issues that was being discussed at this point 13 of time was whether or not the entity to be sold should be Collus Power, which was the limited 14 15 distribution company, or the holding company that sat above Collus Power in which the Town was the 16 17 shareholder. 18 Were you involved in any discussions 19 about that? 20 MR. LEO LONGO: No in -- no input at all in that question. 21 22 MR. JOHN MATHER: Do you have any 23 recollection about being asked anything about that 24 decision? 25 MR. LEO LONGO: No one asked me

anything about the financial structure of the deal. 1 2 MR. JOHN MATHER: So if we could scroll up. So it appears that the mayor, the deputy 3 mayor, and Ed Houghton were on the call. Does that 4 5 accord with your recollection? 6 MR. LEO LONGO: Yes. 7 MR. JOHN MATHER: Was there anyone else on the call? 8 9 MR. LEO LONGO: Not that I'm aware of. 10 MR. JOHN MATHER: Do you know why 11 Ms. Wingrove was not on the call? 12 MR. LEO LONGO: I don't believe so. 13 MR. JOHN MATHER: So I have a few 14 questions about the notes here. One of the notes 15 says: "Agreements re buildings carry on. Agreements re employees carry on." 16 17 Do you have any recollection about what 18 that note was in relation to? 19 MR. LEO LONGO: No. Other than what's there that were, I guess, certain agreements that 20 dealt with employees and -- and certain assets. 21 22 MR. JOHN MATHER: So one of the issues 23 that was dealt with or addressed in the transaction 24 was the shared services agreements that we referenced 25 earlier as between the Town and Collus.

1 Were you ever asked to provide any 2 advice on the impact of the transaction on those share service agreements? 3 MR. LEO LONGO: I was not. 4 5 MR. JOHN MATHER: Do you recall being 6 privy to any conversations where those were discussed? 7 MR. LEO LONGO: No. I -- I recall John Brown three (3) years later asking me some 8 9 questions about it, and I gave him a memo on it at -when I did some research. But at that time, no. 10 11 MR. JOHN MATHER: So the note below 12 that says: "No real councillors opposed. Joe 13 Guardhouse might." Do you recall what that note was 14 about? 15 MR. LEO LONGO: No. That would just have been an observation of a comment that one of the 16 three individuals made to me, and I jotted it down. 17 18 MR. JOHN MATHER: Do you recall any 19 discussions on that call or at any other time about whether or not there was any level of opposition 20 within Council to the proposed sale transaction? 21 22 MR. LEO LONGO: No. 23 MR. JOHN MATHER: So the last note 24 before page 2 says: "Want LFL around." I take it 25 you're "LFL"?

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72 MR. LEO LONGO: (NO AUDIBLE RESPONSE). 1 2 MR. JOHN MATHER: Excellent. Do you know what that note was in reference to? 3 MR. LEO LONGO: I think that note was 4 5 what I had mentioned earlier that they wanted me to 6 look at the agreements and perhaps say that from the Town solicitor's perspective, the agreements were 7 fine. 8 9 MR. JOHN MATHER: When you were having 10 this conversation with Mayor Cooper, the deputy mayor, and Ed Houghton, were you aware at that point in time 11 12 that Mayor Cooper was also a director of Collus Power? 13 MR. LEO LONGO: I was not. 14 MR. JOHN MATHER: Do you recall when 15 you became aware that the mayor was also a director of Collus Power? Sorry. You just have --16 17 MR. LEO LONGO: No, no. Sorry. 18 MR. JOHN MATHER: Did you become aware 19 at any point? 20 MR. LEO LONGO: Excuse me. No, I don't know when I would have become aware of that. 21 22 MR. JOHN MATHER: So if we could go 23 back to ARB129. 24 25 (BRIEF PAUSE)

MR. JOHN MATHER: So if you scroll 1 down. So the first email that we see the top of is 2 the email from Ms. Cooper asking you for a 3 teleconference. 4 5 MR. LEO LONGO: Right. 6 MR. JOHN MATHER: And then we see that you forward that to Mr. Clark and Ms. Kennedy. And 7 you say you're not certain what the mayor wishes to 8 9 discuss at 3:00 p.m. 10 Do you recall why you sent this email 11 or forwarded this email on to Ms. -- Mr. Clark and 12 Ms. Kennedy? 13 MR. LEO LONGO: Other than, as I indicated on Saturday, January 7, I would have had a 14 15 brief phone call with Corrine Kennedy. That was my initial heads up that this was happening. 16 17 And so when I got this request from the 18 mayor on the Wednesday, I was out of town and said I'd 19 be coming back in later in the day. Do they know what this was about? 20 21 It just seemed to make sense to ask them if they knew anything because it was -- it was a 22 23 cold call for -- for me. I didn't know what it was 24 about. 25 MR. JOHN MATHER: And we see -- saw

74 from your notes it doesn't appear that Ms. Clark or --1 sorry -- Mr. Clark or Ms. Kennedy attended at the 2 conference call, and that's an issue you raise in this 3 email. You ask if it'd be appropriate or necessary. 4 5 Do you remember if you had any further conversations with them? 6 7 MR. LEO LONGO: I -- I do not recall 8 any further discussion. 9 MR. JOHN MATHER: So if we scroll up to the top email. So Ms. Kennedy writes back: 10 11 "I think Ron and I are both 12 available to attend. Please let me 13 know if we should just come." 14 So talking about that. And then she 15 says: 16 "I spoke with Ed this morning and he 17 made it clear that the mayor had 18 expectations that there be no red 19 flags that come up on Monday night. 20 This may be what she is calling 21 about, but we can discuss further 22 later." 23 Do you remember what -- what did you 24 understand Ms. Kennedy to mean by "no red flags"? 25 MR. LEO LONGO: Just that didn't want

any glitches, I guess, on Monday night. 1 2 And remember, this is at a time where I haven't yet spoken to the mayor about what it is she 3 wanted to even talk to me about. So before I had my 4 5 initial discussion with the mayor and deputy mayor, 6 this is what my partner's conveying to me as to what 7 Ed Houghton has -- has advised. 8 MR. JOHN MATHER: Did you have any 9 understanding at all what was meant by "no red flags"? 10 MR. LEO LONGO: I do not. 11 MR. JOHN MATHER: This email 12 contemplates there may have been a further discussion 13 between you and Ms. Kennedy. Do you remember discussing this further with her? 14 MR. LEO LONGO: I don't recall any 15 further discussion, and I think I just took the call 16 17 then at 3:00. 18 MR. JOHN MATHER: Was there anything 19 that Ms. Cooper said on the call at 3:00 that you understand to be potentially what the red flags were 20 that she was talking about? 21 22 MR. LEO LONGO: I think other than 23 what I testified earlier that I believe the mayor said 24 to me, Leo, this is a good deal for the municipality., 25 and I guess look at the agreements.

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And I was almost that I -- I was being 1 asked to, as I say, give a -- the Town-solicitor 2 blessing to the agreements. And we'll get into 3 momentarily how I felt I couldn't really get into that 4 5 at all. 6 MR. JOHN MATHER: So if we could pull ARB 14. 7 8 9 (BRIEF PAUSE) 10 11 MR. JOHN MATHER: So this is an email 12 from Mr. Clark to you, and it's -- he says: 13 "Two more issues of which you should 14 be aware. We, Aird & Berlis, have 15 inserted a clause whereby 16 Collingwood could repurchase its 17 shares at the sale price for one 18 year following the transaction." He dubs that seller's remorse and then 19 says: "This right was bargained away by Collingwood." 20 21 Then he notes that that was not in the RFP, and PowerStream considered it a deal breaker. And then he 22 23 references a: 24 "Side letter giving Collingwood/ 25 Collus a right of first refusal

should PowerStream wish to acquire, 1 2 merge with, or otherwise enter into 3 a strategic business relationship with certain utilities in the 4 5 Georgian Triangle central Ontario 6 region" Do you recall receiving this email at 7 the time? 8 9 MR. LEO LONGO: Yes. 10 MR. JOHN MATHER: Do you -- what was 11 your understanding of why Mr. Clark thought you needed 12 to be aware of these issues? MR. LEO LONGO: I really didn't have 13 a -- an understanding about why I was getting this 14 15 that -- that day, other than I was up in Collingwood that day and later that afternoon, they would be going 16 into close session. So maybe he was just advising me 17 18 of two points he wanted me to be aware of. 19 MR. JOHN MATHER: Did you follow-up with him about why he thought you needed to be aware 20 of these issues? 21 22 MR. LEO LONGO: No. I was in -- I was 23 up here on other matters working on other files and 24 knew I would get to see him later on in the day when 25 he arrived up. But there didn't seem to be any action

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78 request of me on this. This was just a here, be aware 1 2 of this. So I read it, but I didn't see it as requiring any response. 3 4 MR. JOHN MATHER: Did you raise or 5 discuss any of these issues with anyone at the Town 6 after you received it? 7 MR. LEO LONGO: No. 8 MR. JOHN MATHER: Did you ever have 9 any conversations with anyone at the Town about what Mr. Clark dubbed the seller's remorse clause? 10 11 MR. LEO LONGO: I did not. I was 12 never asked about it. 13 MR. JOHN MATHER: Did you make any 14 enquiries as to who bargained away that right as reflected in Mr. Clark's email? 15 16 MR. LEO LONGO: Sorry. Who? 17 MR. JOHN MATHER: So Mr. Clark writes: 18 "This right was bargained away by Collingwood." 19 MR. LEO LONGO: I'm sorry. I'm 20 missing --21 MR. JOHN MATHER: Sorry. In point 1, 22 it says: 23 "We have inserted a call right 24 whereby Collingwood could repurchase 25 its shares at the sale price for one

year following the transaction." 1 2 And then it says: "This right was bargained away by Collingwood." 3 4 MR. LEO LONGO: I had no understanding 5 of that or independent knowledge of that. 6 MR. JOHN MATHER: Did you make any 7 enquiries about that or who bargained that right away? MR. LEO LONGO: I did -- I did not. 8 9 At this point -- at 10:29 on Monday morning, I'm still 10 probably going through some of the agreements. 11 MR. JOHN MATHER: At that point in 12 time, did you know who was negotiating on behalf of 13 the Town of Collingwood in the transaction? 14 MR. LEO LONGO: I wasn't aware of 15 anybody doing it, as I've indicated in the -- in my testimony. 16 17 MR. JOHN MATHER: And item number 2, 18 did you speak with anyone about the confidential side 19 letter that's referenced there? Speak with anyone at the Town? 20 21 MR. LEO LONGO: I don't believe I did. 22 MR. JOHN MATHER: Can we pull up 23 CJI6303? 24 THE HONOURABLE FRANK MARROCCO: Just 25 before they do that, did I understand you to say that

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you were up in Collingwood on other matters? That 1 would have been in January? 2 3 MR. LEO LONGO: On that -- on that day, January 16. 4 5 THE HONOURABLE FRANK MARROCCO: Did 6 you -- was there an expectation that you were going to attend the Council meeting on the Monday night? 7 MR. LEO LONGO: 8 I was. There was a --9 there was a second item in closed session that day dealing with the sale of a rail line that Collingwood 10 11 owned. 12 So I was up here partly to deal with 13 that, and I -- I'd have to check my notes, but there was some planning matters as well that I was working 14 15 on with other staff of -- of the municipality that 16 day. 17 THE HONOURABLE FRANK MARROCCO: Do you think the reference to "no red flags" was an 18 19 indication that if you were asked about this at the Council meeting, you shouldn't put up any red flags 20 about it? 21 22 MR. LEO LONGO: Yes. 23 24 CONTINUED BY MR. JOHN MATHER: 25 MR. JOHN MATHER: If we could pull up

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81 CJI6303? 1 2 3 (BRIEF PAUSE) 4 5 MR. JOHN MATHER: And if we could scroll down at page 11. Scroll down further. 6 7 8 (BRIEF PAUSE) 9 10 MR. JOHN MATHER: Sorry. Just one 11 moment. 12 13 (BRIEF PAUSE) 14 15 MR. JOHN MATHER: While we're trying 16 to find the specific location -- you were in town on 17 January 16th, 2012. We're about to go to the email 18 chain that we've been discussing. Other than that email chain, did you have any in-person discussions 19 with Deputy Mayor Lloyd or Sandra Cooper prior to the 20 21 meeting on January 16th, 20 --22 MR. LEO LONGO: I do not believe so. 23 MR. JOHN MATHER: Did you have any 24 conversations with Ms. Wingrove? 25 MR. LEO LONGO: I may have.

82 1 (BRIEF PAUSE) 2 MR. JOHN MATHER: Sorry. So if we 3 4 could pull up CJI6303 and go to page 8. 5 6 (BRIEF PAUSE) 7 MR. JOHN MATHER: And scroll down to 8 the bottom of this chain. So keep scrolling -- going 9 10 down. Okay, up. 11 So this is an email dated January 16th, 12 2012. And you -- we've -- I -- I believe -- is this the first email in the chain that we've been 13 14 discussing that you had with Sandra Cooper and Mayor 15 (sic) Lloyd on January 16th? 16 MR. LEO LONGO: Yes. 17 MR. JOHN MATHER: And you say that 18 you've reviewed the latest drafts -- draft agreements, and they propose the reps and warranties to be made by 19 the Town and the Services Board. 20 21 You indicate that you will review the 22 reps and warranties and determine whether the Town can 23 make them. 24 What did you mean by that? 25 MR. LEO LONGO: My recollection was

there were reps and warranties that included, for 1 2 example, statements about no environmental contamination on some of the properties that the Town 3 had or that Collus had, and a warranty that they were 4 5 -- they were clean properties. 6 I had no idea if those were -- that was 7 so or whether the Town should even be making those reps and warranties, so I raised that in my initial 8 9 email with -- with the Mayor and Deputy Mayor, and I think I asked my partner, John Mascarin, to also take 10 a look at the reps and warranties as to whether he 11 12 thought they were in the normal range of reps and 13 warranties one would expect to be made, or given, 14 excuse me. 15 MR. JOHN MATHER: Other than reviewing and following up on the reps and warranties, what 16 17 other provisions of the agreements did you review or 18 consider? 19 MR. LEO LONGO: There was not much that I -- that I felt I could comment on. As I say, 20 the financial structuring of the -- of the deal and 21 22 the financial aspects of it -- any of it, was beyond 23 my knowledge and -- and ability to comment on, and 24 that's what I said. And I asked, has the Town 25 received advice that's receiving fair value, because I

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had no idea. 1 2 MR. JOHN MATHER: When you asked the Town whether they had received advice that they were 3 receiving fair value, who were you contemplating that 4 5 they would receive or could have received that advice from? 6 MR. LEO LONGO: Their financial 7 advisors, their auditors. I don't know who -- what 8 9 consultants they engage on the financial side of things. It just wasn't evident to me on the face of 10 11 the documents that anyone had looked at it, so I 12 wanted to raise it with them. 13 MR. JOHN MATHER: On the financial 14 side, was there anything -- any other -- any other 15 advisors that you weren't sure had been en -- en --16 engaged and who may need to be engaged? 17 MR. LEO LONGO: No, not -- not really. 18 I mean, I had the agreements for about a half day, the 19 Sunday afternoon and then the Monday morning, and then I was starting to write these emails, so this was my 20 initial email out, because clearly the agreements were 21 22 much more detailed than -- than I could comment on and 23 I wanted them to be aware of that. 24 MR. JOHN MATHER: Other than saying 25 that you can't comment on the financial aspects of the

deal, did you tell them that there was any other 1 portions of the agreements you couldn't comment on? 2 3 MR. LEO LONGO: No, but that -- that pretty much took a big chunk of the agree -- my 4 5 understanding of what the agreement was. 6 MR. JOHN MATHER: The agreements 7 contemplated things like buy-sell provisions, so ways that the Town or PowerStream could exit the 8 9 partnership, provisions about the competition --10 compens -- composition of the Board of Directors, 11 certain decisions that would require unanimous 12 shareholder consent. 13 Did you review or provide advice on 14 those types of provisions? MR. LEO LONGO: I didn't. I provided 15 no advice on any of that corporate information. It's 16 17 beyond my capabilities to do so. 18 MR. JOHN MATHER: And did you express 19 that to the Mayor and Deputy Mayor? 20 MR. LEO LONGO: That's what this email was meant to do. I may have just said financial 21 aspects, but I was including in that the broader sense 22 23 of it. 24 MR. JOHN MATHER: Okay. Did they --25 did you ever explain out of -- outside of this email

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86 chain what you meant by financial aspects when you 1 told --2 3 MR. LEO LONGO: No. 4 MR. JOHN MATHER: -- them this? 5 Sorry? 6 MR. LEO LONGO: No. 7 MR. JOHN MATHER: Okay. So if we 8 could scroll up. 9 10 (BRIEF PAUSE) 11 12 MR. JOHN MATHER: Actually scroll down 13 a little bit, going back just to the top of the initial email. 14 15 We see that Ms. Wingrove is not included on the recipients of the email. 16 17 Do you know why she was not included? 18 MR. LEO LONGO: I think because my 19 initial call and my only discussion to that point was with the Mayor and Deputy Mayor via that January 11 20 call, that my Monday morning email or Monday at noon 21 22 email was addressed to them because they were the ones 23 who said take a look at the agreements, so I was 24 writing to them directly. 25 MR. JOHN MATHER: And to be fair, you

did speak with Ms. Wingrove though on -- earlier in 1 January, as --2 MR. LEO LONGO: I believe I did that 3 day, and -- and I must say in hindsight, I'm kind of 4 5 surprised I didn't send a copy to the CAO but I sent 6 it to the May -- Mayor and -- and Deputy Mayor 7 probably because they were the ones who spoke to me. 8 MR. JOHN MATHER: And why in hindsight 9 are you surprised you didn't send it to the CAO? 10 MR. LEO LONGO: I just would -- would 11 normally -- I don't normally deal with the politicians 12 directly. My client is the elected council at large. I don't deal with individual members normally, so it's 13 14 -- that's what I said I usually took instructions from 15 the clerk, the planning director, and the CAO. 16 MR. JOHN MATHER: So was it out of the 17 ordinary in this instance that you were dealing --18 appears to be a --19 MR. LEO LONGO: Yeah. 20 MR. JOHN MATHER: -- fair bit with the 21 Mayor and Mr. Lloyd? 22 MR. LEO LONGO: At -- that call, it 23 was an unusual call. I didn't usually get calls like 24 that. 25 MR. JOHN MATHER: And did you express

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that to them on the call? 1 2 MR. LEO LONGO: No, because they would know that they -- they never called me previously, so 3 I wouldn't have to point that out to them. 4 5 MR. JOHN MATHER: Fair enough. So if 6 we could scroll up. So we have Mayor Cooper responds 7 to your email, where she indicates: "Collus has included -- included 8 9 Corrine and Ron from A&B to review 10 documents." 11 And then she references David McFadden and then KPMG, who are involved, and they all feel the 12 13 agreement is fair. And -- and that's her response. 14 And then scroll up. And you write 15 partially: 16 "Ron and Corrine are advising 17 Collus, not the Town. I just want 18 to know that the Town's interests 19 may not be identical to Collus." 20 What did you mean by that? 21 MR. LEO LONGO: Well, first of all, that's what I understood at the time, that Ron and 22 Corrine were acting for Collus. I felt that they 23 24 needed to know that it was possible that the Town's 25 interests may not be identical and I wanted to

expressly state that, put it -- ask them to think 1 about that, because the previous email was telling me 2 all about Collus and all the people who had looked at 3 it from the Collus side of things, and I just wanted 4 5 to say, well, that's nice but your interests may be different. 6 7 And at this stage, I -- I -- I'm not making an allegation that there are difference of 8

10 of interest, just one I couldn't advise on, but I 11 wanted them to think about it.

interest, but there could potentially be a difference

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MR. JOHN MATHER: Why wouldn't you be in a position to advise on the difference of interest if there was one?

MR. LEO LONGO: Well, because I just didn't understand the -- the deal on its complexities to the extent. I knew Collingwood was a hundred percent shareholder of Collus. I knew that. So on one (1) level, it would appear

20 that, well, if you're the shareholder, you're --21 you're the same interest. But I just didn't know that 22 -- because I don't do corporate law, I don't know if 23 there's something different between the shareholder 24 and the -- the company itself that might have affected 25 the Town's interests.

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MR. JOHN MATHER: And we'll continue 1 going through this email chain, but what -- based on 2 your answer, do you recall if you ever identified to 3 Ms. Cooper or Mr. Lloyd that whether or not there was 4 5 a conflict was something that you would not be able to 6 assess? MR. LEO LONGO: Other than the emails 7 I've expressed, no, I think -- I thought those were 8 9 clear. 10 MR. JOHN MATHER: So if we could 11 scroll up. So this response comes from Deputy Mayor 12 Lloyd, and he says: 13 "Hi Leo. As always, I appreciate 14 your counsel and suggestions as they 15 relate to our municipality. I 16 respectfully want to respond to your 17 one (1) point about Collus and the 18 municipality not necessarily having the same best interests. The fact 19 20 is that the best interests of the 21 Town have been the driving force and 22 objective for his -- for this entire 23 nich -- initiative. Both the mayor 24 and I have been part of the review 25 team along with the Board that

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1	serves at the pleasure of Council.
2	It is also important to recognize
3	that on a consistent basis, Council
4	has been fully briefed and provided
5	unanimous support to continue with
6	this direction. I trust this
7	addresses your point in a
8	satisfactory manner."
9	And then if we scroll up, you respond:
10	"Rick, I understand that you, the
11	mayor, and Council believe this
12	proposal is in the best interests of
13	the Town. I'm not questioning that
14	at all."
15	And then you go on to say:
16	"My earlier email addresses
17	something different, i.e., that the
18	lawyers preparing the agreements are
19	representing entities other than the
20	Town. I simply wished"
21	Sorry.
22	"I simply wished to bring this to
23	your attention as you move forward
24	on this."
25	Other than what you've said, did you

have -- and -- already, did you have any particular 1 concerns about Ron and Corrine representing Collus and 2 -- as opposed to the Town? 3 MR. LEO LONGO: I didn't have any 4 5 concerns about what they were doing. I -- I just -- I 6 thought it was for Collus and not for the Town. Ι raised it with the mayor and deputy mayor, and both of 7 8 them in separate emails said, No, we believe our 9 interests are aligned. 10 So I think it was, Thanks for raising it, but we think there's no issue there. Let's move 11 12 on. 13 MR. JOHN MATHER: Other than -- other 14 than you raising it and -- and receiving the response, 15 did you expect the mayor or the deputy mayor to do anything else with the information that you were 16 providing them? 17 18 MR. LEO LONGO: No. As -- as I say, 19 they were the ones who initiated the request that I look at the agreements, so I then provided them with 20 the -- my concern and my issues, and they responded to 21 22 it. 23 And like many clients, they -- they 24 sometimes follow advice, and sometimes they choose not 25 to follow advice. And it's not that I was even giving

advice here. It was just flagging an issue, and in 1 both of their responses, indicated to me they didn't 2 see it as an issue. 3 MR. JOHN MATHER: Did you ever provide 4 5 them with any options about how they could address 6 this potential conflict if they wanted to look into it further? 7 8 MR. LEO LONGO: No, because there 9 didn't seem to be a door open to even have that 10 conversation with them. They were saying that they 11 were satisfied that the interests were being 12 protected. 13 MR. JOHN MATHER: And if we scroll up 14 the email chain, you see that Mr. Lloyd responds to 15 you, saying: 16 "Thank you for your prompt response, 17 Leo. I must say that I expect I am 18 pleased that the firm of Aird & 19 Berlis will in general be looking 20 after the interests the Town of 21 Collingwood and its ownership of 22 Collus. I only expect that you and 23 your colleagues provide the best 24 guidance possible to us in our 25 company of Collus. I totally

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understand your responsibility and 1 2 that of Aird & Berlis in general, as I understand mine and look forward 3 4 to a very positive outcome of this Transaction." 5 6 Other than this response and the 7 response you saw earlier from Mr. Lloyd and Mayor Cooper, was there anything else that gave you the 8 9 sense that they didn't want to -- they didn't see an issue that needed to be looked into further here? 10 11 MR. LEO LONGO: No, that's it. And 12 the fact that I normally did work in response to 13 specific questions or tasks that were posed of me by the client, and there were no further questions raised 14 15 by the client respecting this, so there was nothing for me further to do. 16 17 MR. JOHN MATHER: So then if we can 18 scroll back down your response, one (1) of the things 19 you say is: 20 "It is clear that those drafting the 21 agreements wanted Town input and 22 Town eyes on the proposed reps and 23 warranties." 24 What did you mean by that? MR. LEO LONGO: I can't recall. 25 T --

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I can't remember if the draft agreement may have even 1 had a note to draft about needing the -- the reps and 2 warranties to be checked. 3 MR. JOHN MATHER: And when you say "it 4 5 is clear that those drafting the agreements," who did 6 you mean by "those"? Who are the -- who are they? 7 MR. LEO LONGO: That -- that was an unnamed those because I didn't really know who had 8 9 drafted the agreements. 10 MR. JOHN MATHER: Did you have any 11 understanding about who had drafted the agreements? 12 MR. LEO LONGO: I did not that point 13 at that point. I knew -- I -- I assumed that Ron and Corrine had had involvement in them, but I don't know 14 15 if they were the only people drafting them or not. 16 MR. JOHN MATHER: And then it says --17 well, actually -- did you have any question -- did you 18 have any conversations with Mr. Clark or Ms. Kennedy 19 where they indicated to you that they wanted you to look at the agreements from the Town perspective? 20 21 I can't say so with a MR. LEO LONGO: 22 hundred percent certainty. 23 MR. JOHN MATHER: And then you read in 24 the email, Ed isn't on the -- Ed is in the loop on 25 this. What did you mean by that?

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MR. LEO LONGO: I don't know what that 1 refers to, but I note that because I mentioned both 2 John Mascarin and Ed in that email, I was certain to 3 copy both of them with that response. 4 5 MR. JOHN MATHER: And so we see that 6 you copied Mr. Houghton and Mr. Mascarin. Do you know 7 at this point in time why you didn't include Ms. Wingrove? 8 9 MR. LEO LONGO: I -- I can't other than it was 6:17, and we were probably already in a 10 11 Council meeting at that time. Council meetings 12 normally started at five o'clock, Your Honour. So I -13 - I may be answering these emails from that desk over there while the meeting's going on. 14 15 MR. JOHN MATHER: So if we could scroll back up to Mr. Lloyd's response at the top of 16 17 So one (1) of the things that Mr. the email chain. 18 Lloyd said in his evidence is that he viewed the Town 19 and Collus as being one (1) entity or one (1), and that he did not believe the entity being sold needed -20 - the entity being sold being Collus and the owner of 21 that entity being the Town needing separate 22 23 representation. 24 Is that when you understood him to be 25 expressing to you in these emails?

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MR. LEO LONGO: I think he was 1 expressing to me he understood why I was raising the 2 issue, but that he also understood his role and looked 3 forward to a positive outcome, and I think this was 4 5 like a -- bringing this issue to an end. 6 MR. JOHN MATHER: Mr. Lloyd also said 7 in his evidence that if you, Mr. Longo, had a concern -- a further concern about this issue, he believed you 8 9 would have advised the Town to get independent legal advice, and he indicated that he understood that to be 10 11 an -- an obligation that you had. What is your reaction to that? 12 MR. LEO LONGO: I don't ever remember 13 14 -- I -- I don't remember any discussion with him about 15 independent legal advice. The -- the whole import of my emails that day was to flag my limited -- my 16 17 inability to deal with certain aspects -- significant 18 aspects of the agreement, wondering who had been 19 looking at it from the Town's perspective, and raising the issue, Was the Town's interest being addressed? 20 21 The mayor and deputy mayor both wrote back, saying, Thanks, but we believe they are. 22 And as 23 I say, that's where it ended. 24 MR. JOHN MATHER: Did the conversation 25 go any further after this email chain?

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1 MR. LEO LONGO: No. 2 MR. JOHN MATHER: So now I want to ask you some questions about the January 16th in -- in 3 camera meeting. 4 5 THE HONOURABLE FRANK MARROCCO: Just -6 - just before you do that, Ms. Wingrove contacted you 7 before any of these emails took place, correct? 8 MR. LEO LONGO: On January 9, I had a 9 brief discussion with her when she asked me to raise those three (3) issues with Ms. Kennedy. But I'm sure 10 11 I spoke with Ms. Wingrove during that day on the 16th. 12 THE HONOURABLE FRANK MARROCCO: Was 13 she generally concerned that the Town's interests were not being addressed? Is that why she contacted you? 14 15 MR. LEO LONGO: I -- I think it's fair to say she had -- she had some uncertainty about it, 16 17 and I don't know if it was the Town's interests 18 weren't being addressed or if she just didn't feel she 19 had a full understanding herself of what the deal entailed and -- and things of that nature. 20 21 I -- I can't say if -- for certain if it was one more than the other that was driving what 22 her concern might have been, but -- but I believe she 23 24 was the one who probably said why don't you sit in on the closed session when Ron and John Rockx and others 25

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are going to be presenting, because I thought maybe 1 she might have wanted me to hear that so that if she 2 did have follow-up questions, she might be able to 3 then know that I had a -- a better knowledge base than 4 5 I had going into that -- that time period. THE HONOURABLE FRANK MARROCCO: 6 And the second question I have is these emails at 6:47 PM 7 between yourself and Mr. Lloyd, the Council meeting is 8 9 going on at that time. 10 I take it nobody -- is that right? 11 MR. LEO LONGO: I believe -- normally 12 they started at five o'clock, Your Honour. 13 THE HONOURABLE FRANK MARROCCO: And no 14 -- nobody was assisting Mr. Lloyd in drafting his 15 response to you? 16 MR. LEO LONGO: I'm quessing not. 17 18 CONTINUED BY MR. JOHN MATHER 19 MR. JOHN MATHER: So I just want to clarify -- I'm going to ask you some questions about 20 the January 16th meeting. 21 22 I -- at first I thought you -- I 23 understood you to say that you attended the meeting to 24 speak to another matter that was before Council. 25 Before the meeting, did you know that there would also

be a presentation about Collus? 1 2 MR. LEO LONGO: Oh, yes. 3 MR. JOHN MATHER: You --MR. LEO LONGO: Because I -- I had the 4 5 red flag, you know, email from the Wednesday. 6 MR. JOHN MATHER: And did anyone, whether Ms. Wingrove or the Mayor or the Deputy Mayor 7 ask you to attend the meeting specifically to -- to be 8 9 there for the Collus presentation? 10 MR. LEO LONGO: My recollection was I 11 think it was the CAO who -- who asked, and I -- back 12 in those days they would do closed session meetings in the Braniff Room across the -- across the hall, and I 13 was in attendance and sitting in a corner and just 14 15 observed. What do you recall 16 MR. JOHN MATHER: 17 about the Collus presentation at that meeting? 18 MR. LEO LONGO: I recall Ron Clark, 19 John Rockx, and Ed Houghton making detailed presentations to Council. 20 21 MR. JOHN MATHER: Did you speak at all about the shared -- share sale transaction? 22 23 MR. LEO LONGO: I didn't -- I didn't 24 address Council at all at that meeting. 25 MR. JOHN MATHER: Were you asked any

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questions? 1 2 MR. LEO LONGO: I was not. 3 MR. JOHN MATHER: So if we could pull up TOC 531801. Do you recognize this presentation? 4 5 MR. LEO LONGO: Yes. MR. JOHN MATHER: Were you involved in 6 7 preparing this presentation? 8 MR. LEO LONGO: I was not. 9 MR. JOHN MATHER: And it's a presentation setting out an update on the discussions 10 11 with PowerStream about the share sale. Were you asked 12 to review it before the meeting? 13 MR. LEO LONGO: I -- I was not and did 14 not. 15 MR. JOHN MATHER: So if we could go to 16 slide 15. So this is a slide that's identifying outstanding issues as -- as it relates to the ongoing 17 18 negotiations and discussion of the share purchase 19 transactions, and there's four (4) items listed, holding company between Town and CUS, source of 20 financing, service agreements, and calculation of the 21 recapitalization dividend methodology. 22 23 Were you involved in resolving any of 24 these outstanding issues? 25 MR. LEO LONGO: No, the -- this is all

Greek to me, I --1 2 MR. JOHN MATHER: Do you know who from the Town was involved in the negotiations to resolve 3 these outstanding issues? 4 5 MR. LEO LONGO: I do not. 6 MR. JOHN MATHER: If we could turn up 7 paragraph 492 of the Foundation Document. 8 9 (BRIEF PAUSE) 10 11 MR. JOHN MATHER: So I'm going to ask 12 you some questions about the authorization by-law drafting process. 13 MR. LEO LONGO: Yes. 14 15 MR. JOHN MATHER: So this paragraph reflects that on January 17th, the day after the 16 January 16th meeting, you prepared an initial draft of 17 18 the authorization by-law. 19 Do you recall being involved in the 20 drafting of the authorization by-law? 21 MR. LEO LONGO: Yes. 22 MR. JOHN MATHER: Do you recall why 23 you prepared the initial draft? 24 MR. LEO LONGO: I was requested to do 25 so.

103 1 MR. JOHN MATHER: Who requested you to do that? 2 3 MR. LEO LONGO: I can't recall with 100 percent certainty, but it would have been either 4 5 the CAO or the clerk. 6 MR. JOHN MATHER: Do you recall why Ms. Wingrove or Ms. Almas wanted you to do the initial 7 draft? 8 9 MR. LEO LONGO: Hopefully so that it 10 could be done right. 11 MR. JOHN MATHER: Fair enough. Do you 12 have any specific recollection of either of them 13 saying to you the rationale for having do the first 14 draft? 15 MR. LEO LONGO: No. MR. JOHN MATHER: Ms. Almas said in 16 her evidence that she thought it was unusual that you 17 18 prepared the first draft, because typically her or 19 someone in her office would prepare drafts of by-laws. 20 Did you agree at the time that it was unusual for you to do the first draft? 21 22 MR. LEO LONGO: I know we've drafted 23 by-laws in the past, it wasn't the normal rule of 24 business to do so. But I'm sure I -- I had a template 25 of the Town's by-law in the past, dealing with

previous by-laws they may have asked me to do an 1 initial draft on. 2 3 But it was -- it was unusual but not -never done before. 4 5 MR. JOHN MATHER: So you had drafted 6 by-laws in the past. Have you ever drafted by-laws 7 relating to the sale of a Town asset? 8 MR. LEO LONGO: No. 9 MR. JOHN MATHER: So on the 10 distribution list, which you can see at the bottom of paragraph 492, the email sent to Mr. Houghton, Ms. 11 12 Almas, Ms. Wingrove, and John Mascarin. 13 MR. LEO LONGO: Correct. 14 MR. JOHN MATHER: Do you know why you 15 included Ed Houghton on the distribution list? 16 MR. LEO LONGO: T included Mr. 17 Houghton because normally in by-laws you have whereas 18 clauses, and I had no -- not enough background to understand how best to describe the sale in a concise 19 and effective way. 20 21 So I drafted the version, left the whereas' blank and asked Mr. Houghton to provide some 22 assistance in drafting just the whereas portion of the 23 24 -- of the by-law because I thought he could do it in a 25 more expeditious and less expensive way to the client.

MR. JOHN MATHER: So if we could 1 scroll down to paragraph 493. So this paragraph 2 excerpts two of the sections of the draft by-law that 3 you created in your initial draft. 4 5 MR. LEO LONGO: Yes. 6 MR. JOHN MATHER: Looking at the first one, that the Mayor and clerk be authorized to execute 7 the share purchase agreement and the shareholder's 8 9 agreement with PowerStream, respecting the purchase of shares of Collingwood Utility Services Corp., once 10 11 those agreements are in a form and content to the 12 satisfaction of the Town's solicitor. 13 What was the purpose of that draft 14 provision of the by-law? MR. LEO LONGO: Normally in an 15 authorization by-law it's the Mayor and clerk who --16 17 who affix their signatures to agreements, so that's 18 what the first part of the agreement that -- that 19 clause addresses. 20 Once those agreements are in a form and context to the satisfaction of the Town's solicitor, I 21 inserted, because I knew that the status of the 22 23 agreements, even on January 17th, were still very 24 draft and they were outstanding matters, you took me 25 to the slide before from the -- the evening closed

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session meeting, that the agreements weren't in -- in 1 any way, shape or form in a final form. 2 3 And so I thought it prudent that knowing that the agreements were still being worked 4 5 on, that it made sense that they be authorized to sign 6 only once the Town solicitor had looked at it and said 7 yes, this agreement is on all fours with the agreements that you may have seen back when you 8 9 authorized this, and there's been no change in their nature. So that -- that's why I added the -- that 10 11 final words of that clause. 12 And similarly with number 3, because 13 there -- the agreement did speak to conditions precedent that required certain things to be done 14 15 before the closing could occur, it made sense that Town staff and/or the Town solicitor report back to 16 Council to say that all of those preconditions had 17 18 been satisfied with the statement that they had been 19 satisfied or maybe even explaining how they had been satisfied, because at this stage, the agreements did 20 have certain preconditions and it made sense to me 21 22 that Council be aware and advise that the 23 preconditions had been met. 24 MR. JOHN MATHER: Why -- why in your 25 mind was that a good idea to have them be --

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1 MR. LEO LONGO: I thought it was prudent. I thought it was a legally prudent thing to 2 3 do. MR. JOHN MATHER: What would be 4 5 legally prudent about that? 6 MR. LEO LONGO: That Council that's 7 authorizing the -- the agreements in authorizing them were telling staff, but you come back to us and tell 8 9 us that everything has been -- all the I's have been dotted, the T's have been crossed, and we're now in a 10 11 position to close. 12 MR. JOHN MATHER: Would Council at 13 that point then have an opportunity to do anything if they -- if there was something about the update that 14 15 they didn't like or there was a concern about a condition precedent? 16 17 MR. LEO LONGO: I don't think they 18 would change the deal, but I think they'd want to make 19 sure that the deal they thought they were approving was indeed the deal they were signing. They were 20 getting, excuse me. 21 22 MR. JOHN MATHER: When you inserted 23 these two provisions in the draft by-law, did you take 24 them from a precedent or experience you had in 25 drafting previous by-laws?

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108 MR. LEO LONGO: No, I think -- I think 1 I just drafted those. Certainly clause 2 was the 2 standard clause and I just added the -- in the form 3 and content. So that -- that was pretty standard. 4 5 Number 3, I'm not sure if I had seen a 6 precedent for that, but I just thought it was, I say, 7 a prudent thing to include. 8 MR. JOHN MATHER: Did you take any 9 steps before drafting the by-law to look into what is normally or typically involved in a by-law for the 10 11 sale of a town asset? 12 MR. LEO LONGO: No, I didn't. Ι 13 didn't think that was necessary. 14 Why didn't you think MR. JOHN MATHER: 15 that was necessary? 16 MR. LEO LONGO: Because I felt these 17 two clauses made good sense. 18 MR. JOHN MATHER: At this point in 19 time you're sending a draft by-law to Mr. Houghton, Ms. Almas, and Ms. Wingrove. Would you have 20 understood that your draft of the by-law was protected 21 by any form of privilege? 22 23 MR. LEO LONGO: I would have th --24 thought that my draft back to Town staff was to be 25 kept with Town staff and for them to provide their

1 comments back to me. 2 MR. JOHN MATHER: And if that was the case would it -- and -- and your understanding then be 3 privileged? 4 5 MR. LEO LONGO: I can't say I've ever 6 put my mind to that question as to whether it was 7 privileged or not, just what was expected. 8 MR. JOHN MATHER: Scroll down to 9 paragraph 494. So this paragraph describes that Dennis Nolan, who was Executive Vice President 10 11 Corporate Services and Secretary of PowerStream sent 12 Mr. Houghton a revised version of the draft by-law 13 that you had prepared. 14 Were you aware that Mr. Nolan or anyone at PowerStream was reviewing your draft by-law? 15 16 I was not. MR. LEO LONGO: 17 MR. JOHN MATHER: At that point in 18 time would you have expected someone at PowerStream to 19 be reviewing and providing comments on your draft by-20 law? 21 I did not expect MR. LEO LONGO: 22 anyone from PowerStream to be commenting on the by-23 law. 24 MR. JOHN MATHER: Why would you not 25 expect that?

1 MR. LEO LONGO: It's a Town by-law, it's a Council authorizing by-law. Council should be 2 the ones setting out the terms for their own bylaw. 3 MR. JOHN MATHER: And if you see --4 5 we'll take quickly a look at some of the changes Mr. 6 Nolan suggested he added where as clauses. He 7 replaced the requirement that the -- the share purchase agreement and unanimous shareholder agreement 8 9 be in a form and content to the satisfaction of the Town solicitor, replacing that with a form and content 10 11 to the satisfaction of the mayor. 12 Pausing on that one (1), did you -- do 13 you have any views on changing it from the 14 satisfaction of the Town solicitor to the satisfa --15 satisfaction of the mayor? 16 MR. LEO LONGO: I think that was --17 that was not appropriate. And no disrespect to the 18 mayor, but these agreements are pretty challenging 19 agreements. And I just wouldn't have thought that she could speak to both the form and the content of these 20 agreements as being to her satisfaction --21 22 MR. JOHN MATHER: And then --23 -- solely. MR. LEO LONGO: 24 MR. JOHN MATHER: And then in item C, 25 there's the removal of the requirement that Town staff

and the solicitor report back to council before the 1 closing of the transaction. Did you -- do you have 2 any views on that being removed? 3 MR. LEO LONGO: Yeah. I think that 4 5 was inappropriate, as well. And -- and I note, Your 6 Honour, for the -- for the record, that three (3) times -- twice I put that clause back in, and the 7 third time, Ron and Corrine put that clause in, and it 8 9 still never got in, the -- the ultimate version. 10 MR. JOHN MATHER: With respect to 11 that, it's my understanding that with the clause 12 involving the transaction agreements to be in a form 13 and content to the satisfaction of the Town solicitor, which was changed to the mayor, that change wasn't put 14 15 back in. Is that --16 MR. LEO LONGO: No, no. I was 17 speaking about the reporting back to council. MR. JOHN MATHER: 18 My question then, 19 with the other change, why was that not put back in if you thought that was appropriate and the mayor was not 20 in a position to, you know, provide that form of 21 22 satisfaction? 23 MR. LEO LONGO: I think when I got 24 back the version from Mr. Houghton that -- that had 25 changed it and deleted both, I guess I was weighing,

112 if there was a clause I wanted back in, which one (1) 1 2 did I think was more important. 3 And I thought maybe the hill to die on was -- was 'C', that staff re -- report back to 4 5 council before the deal was finalized in order to 6 speak to the closing. That was more significant to 7 me. 8 Its omission was more significant to me 9 than the form and content to the satisfaction of the 10 mayor in my hopes that the mayor would seek the advice 11 of either the CAO clerk, or maybe even the Town's 12 lawyer, before doing something. 13 MR. JOHN MATHER: Did you have any 14 discussions with the mayor or anyone at the Town about 15 these considerations you've just walked us through about, you know, I would like both, but one's better 16 17 than none? 18 MR. LEO LONGO: No, because this 19 happened in a compressed time frame, in about -- it started 5:14 on January 17 and January 18 at 3:18. 20 So, less than twenty-four (24) hours I've done my 21 22 draft, I've done my first comment. And then the pen's 23 taken out of my hand. 24 MR. JOHN MATHER: And so, if we keep 25 scrolling through down some of the back and forth that

113 you've discussing as reflected in these paragraphs --1 keep going to paragraph 495. So, stop there. 2 3 We see that Mr. Houghton forwards you the draft as edited by Mr. Nolan. When Mr. Houghton 4 5 sent you that draft did he advise you that Mr. Nolan 6 had made the changes? 7 MR. LEO LONGO: He did not. 8 MR. JOHN MATHER: Who did you 9 understand had made the changes at that point in time? 10 MR. LEO LONGO: Mr. Houghton and any -11 - and any Town staff he may have consulted. 12 MR. JOHN MATHER: Were you aware of 13 him consulting with Town staff about the draft bylaw? 14 MR. LEO LONGO: No. 15 MR. JOHN MATHER: So, if we can scroll down to paragraph 496 we see that -- further to what 16 you were discussing, that you reinserted the 17 18 requirement of a report back to council in relation to 19 the conditions precedent. 20 And then I would ask if we could pull up -- so just pausing here. This is an email at 3:18 21 22 p.m., just so you can reference that. 23 MR. LEO LONGO: Yes. 24 MR. JOHN MATHER: So, if we could pull 25 up ARB234.

114 1 (BRIEF PAUSE) 2 3 MR. JOHN MATHER: And if we could go to page 11, please. So, this is an email from you on 4 January 18th, 2012, at 3:18 p.m. So, this is the 5 6 email that's being referenced in the document. And 7 you say: 8 "Further -- to all, further to our 9 conference call this afternoon, 10 please see the revised draft that 11 incorporates much of what was discussed 12 13 As directed, this bylaw will not 14 cite any statutory provisions within the where as clauses." 15 16 And then you say: "I have left in section 4 of the 17 18 bylaw. If it is felt that such a 19 provision is unnecessary or 20 undesirable, you can remove it." 21 And if we scroll down, the draft bylaw 22 that's attached, section 4 is the reporting back 23 requirement with respect to conditions precedent. 24 Do you remember sending the email 25 suggesting that if that -- it is felt that is

unnecessary, it can be removed? 1 2 MR. LEO LONGO: I think I was already so -- I thought it worth the effort to put it in 3 again. But, again, I didn't want there to be a 4 5 suggestion that -- that I was being difficult or being unreasonable, and so I said, Here's a clause I'm 6 recommending, but if you don't think it's necessary, 7 you don't have to have it there. 8 9 And this is addressed to the mayor, the 10 deputy mayor, the CAO clerk, so I sent it to everyone. 11 I was looking for their buy-in that this was a 12 worthwhile clause. 13 MR. JOHN MATHER: Did you have a concern at this point in time that you may be viewed 14 15 as being difficult, or I think you said unreasonable, but I don't -- in terms of what you were suggesting 16 for the draft authorization bylaw? 17 18 MR. LEO LONGO: I didn't think this 19 was an unreasonable clause at all. 20 MR. JOHN MATHER: Why would you be concerned that you may -- it's possible you may be 21 22 seen as difficult such that you would suggest it's 23 okay to remove this if they really wanted? 24 MR. LEO LONGO: I don't know. I -- I 25 can't really say why. I -- I maybe whimped and said

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1 but if you want to take it out, take it out. I
2 obviously thought it was worthwhile and put it back
3 in.

4 MR. JOHN MATHER: Other than the email 5 exchanges that are reflected in the Foundation 6 Document, do you recall having conversations with 7 anyone at the Town about the draft bylaw in general? 8 MR. LEO LONGO: No, because after that 9 -- I was not back in Town after that January 16 day, so -- so the -- the first draft I sent at the close of 10 11 business on Tuesday the 17th, and this came close to 12 close of business on the 18th. That -- that's all I 13 was dealing with, was through emails, not through phone calls or anything like that. 14 15 MR. JOHN MATHER: And other than what we see in the Foundation Document, did you advise 16 anyone at the Town at any point in time about what the 17 18 affect would be if this provision was not included in 19 the bylaw? 20 MR. LEO LONGO: No. I think I was relying on my -- my emails. 21 22 MR. JOHN MATHER: So, if we could go 23 to paragraph 498 of the Foundation Document. So, this 24 is a day after the email we were looking at. Ms. 25 Kennedy writes to you about the bylaw drafting.

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117 "After firs -- from further 1 discussion with Ed and Ron in an 2 effort to make sure we've covered 3 4 all bases with respect to authorize 5 -- to authorizing at the front end of this transaction and don't have 6 7 to go back, I am working on some 8 revisions to the bylaw for your review." 9 10 Do you under -- do -- did you 11 understand what Ms. Kennedy meant by: 12 "Authori -- authorizing at the front 13 end of this transaction and don't 14 have to go back"? 15 MR. LEO LONGO: Not really. 16 MR. JOHN MATHER: Did you speak with 17 her at any point about what she meant by that? 18 MR. LEO LONGO: No. But the -- the 19 ultimate version of what she prepared to achieve that goal still had the clause that I had drafted. 20 21 So, I believe you're MR. JOHN MATHER: 22 referring to what's discussed in the next paragraph, 23 paragraph 499. And this is a draft that Ms. Kennedy 24 circulates back to you and -- Mr. Longo and Mr. Clark. 25 And if you scroll down, is that where

you're referring to in subparagraph (c) --1 2 MR. LEO LONGO: Yes. 3 MR. JOHN MATHER: -- the reestablishing of the requirement that there be a 4 5 report back? So, if we could now go to paragraph 501. THE HONOURABLE FRANK MARROCCO: 6 Just -- just before you do that, if you -- if you'd just go 7 back to the top of 498. 8 9 Did you think when you received this 10 that she was being tactful in a way that she's being asked to work on the bylaw and that would be normally 11 12 something you would expect a municipal lawyer to work 13 on? How did you take it? 14 MR. LEO LONGO: I just took it that 15 Ron and Corrine had further discussions with Mr. Houghton and thought they were improving the 16 authorization bylaw and would I -- so, I felt, Your 17 18 Honour, the pen had been taken out of my hand they 19 were working on it, but they still wanted me to take a look at it. 20 21 I took a look at it, saw that it had the clause in it about reporting back to council. And 22 23 I wrote back and said it's fine or -- or something, 24 so. 25 THE HONOURABLE FRANK MARROCCO: Okay.

1 CONTINUED BY MR. JOHN MATHER: 2 3 MR. JOHN MATHER: So, if we can go to paragraph 501. 4 5 MR. LEO LONGO: Yeah. 6 MR. JOHN MATHER: So, on the same day, and the day being referred to here is January 19th, 7 this is an email that I appreciate that you're not 8 9 included on, but it's from Paul Bonwick to Mayor Cooper, Rick Lloyd, and Ed Houghton. 10 11 And Mr. Bonwick writes that: 12 "Ed mentioned that the mayor had 13 asked for a motion to be available 14 for a meeting this afternoon for 15 review by CAO Clerk and Ed. 16 I would respectfully suggest that 17 the mayor bring in Rick and Leo 18 either in person or online. This will provide an opportunity to 19 20 provide a clear direction to Leo and the CEO from both members of the 21 22 review team, who also happen to be 23 the mayor and deputy mayor. 24 If the mayor believes this to be a 25 reasonable approach, I suggest it

must take place this afternoon." 1 2 Do you recall having a conversation with the people identified in this email on January 3 19th, 2000 --4 5 MR. LEO LONGO: I did not. 6 MR. JOHN MATHER: You did not have the 7 conversation or you do not recall having the conversation? 8 9 MR. LEO LONGO: I did not have the 10 conversation. 11 MR. JOHN MATHER: So, if we could 12 scroll down to paragraph 502. This is another email 13 from Mr. Bonwick on the same day in which he says: 14 "The meeting went very well this 15 afternoon with the Town's lawyers, 16 mayor, deputy mayor, CAO, and Ed. 17 The motion is completely -- is 18 completely in keeping with our discussion." 19 20 This suggests that a meeting did happen and one (1) of the things discussed at the meeting was 21 the satisfaction requirement. Does that refresh your 22 23 memory at all about whether or not you had a meeting 24 in and around this time? 25 MR. LEO LONGO: I was not in town on

121 January 19. I was Alliston at an MMAH seminar dealing 1 with the growth plan for the Greater Golden Horseshoe. 2 I didn't have any involvement with anyone, I don't 3 believe, on January 19 other than the -- other than 4 5 taking a look at the bylaw that Ms. Kennedy prepared, 6 so I didn't attend any meetings in Collingwood that day. 7 8 MR. JOHN MATHER: Is it possible you 9 attended a meeting by teleconference? 10 MR. LEO LONGO: It's not possible. 11 I've looked at my dockets. There's no reference to 12 any meeting. 13 MR. JOHN MATHER: The basis for your statement that you didn't attend or participate in any 14 15 meeting, your dockets? 16 MR. LEO LONGO: Sorry? 17 MR. JOHN MATHER: Is that the only 18 basis on which you -- you --19 MR. LEO LONGO: I have no recollection of attending a meeting that's described here. 20 21 MR. JOHN MATHER: And it's not reflected in your dockets? 22 23 MR. LEO LONGO: That's right. 24 MR. JOHN MATHER: Is there any other 25 reason you believe you did not attend this meeting?

MR. LEO LONGO: It's hard to prove a 1 neg -- like, a negative. I just don't rem -- recall 2 the -- the meeting. 3 4 MR. JOHN MATHER: Fair enough. And I 5 just wanted to explore --6 MR. LEO LONGO: Yeah. 7 MR. JOHN MATHER: -- that. Can we go to ALE2075? 8 9 10 (BRIEF PAUSE) 11 MR. JOHN MATHER: And if we could 12 scroll down to the -- to the bottom of the email. So, 13 scroll up. Scroll up so we can see. There we go. 14 15 So, this is an email dated February 29th, 2012. 16 We'll discuss it, but it involves Ron 17 Clark sending you some -- a memorandum and some 18 documents relating to the share sale transaction? 19 MR. LEO LONGO: Right. 20 MR. JOHN MATHER: Before I ask questions about that, between January 18th and 21 February 29th, do you recall having any involvement in 22 23 the share chales -- share sale transaction? 24 MR. LEO LONGO: None whatsoever. 25 MR. JOHN MATHER: So we see in this

email chain that Mr. Clark is providing you some 1 documents, the purpose of which are to brief the mayor 2 and the clerk, and there's also an explanatory 3 memorandum. 4 5 If we scroll up, you then send that 6 email and those attachments on to Ms. Cooper and Ms. Almas with a copy to Ms. Wingrove and 7 8 Mr. Houghton. 9 Do you know why you sent the agreements 10 to the mayor and Ms. Almas? 11 MR. LEO LONGO: At 8:22 that evening, 12 Ron Clark sends me the two (2) final versions of the 13 agreement and a two (2) page memo. And I just received it and within forty (40) minutes, I flipped 14 15 it to my client because I assumed these were the final documents, and they wanted me to make sure that the 16 client had them -- the Town had them. 17 18 MR. JOHN MATHER: Did you have a 19 specific -- did you have a conversation with Mr. Clark about why he was sending you the documents? 20 21 I don't recall having MR. LEO LONGO: 22 a discussion with him prior to receiving the email. 23 MR. JOHN MATHER: When you send the 24 email to Ms. Cooper and Ms. Almas, you say: 25 "I'd be happy to discuss this with

you at your convenience." 1 2 Do you recall having a discussion with them about the documents you sent? 3 MR. LEO LONGO: I was part of a phone 4 5 call the next day. MR. JOHN MATHER: And what do you 6 7 recall about that phone call? 8 MR. LEO LONGO: It was -- I was there, I thought, mostly as a resource person to answer any 9 questions, hopefully that I could answer, that would 10 be posed of me by any of the participants of that 11 12 call. I don't recall actually being asked much on 13 that call that day. 14 MR. JOHN MATHER: Do you recall who 15 was on the call? 16 MR. LEO LONGO: I think the mayor, Ed Houghton, CAO, clerk. I can't recall if Ron and 17 18 Corrine were on that call or not but... 19 MR. JOHN MATHER: Is there anything that stands out in your memory about that call? 20 21 MR. LEO LONGO: No. 22 MR. JOHN MATHER: In her evidence, 23 Ms. Almas spoke about a phone call that occurred at 24 some point prior to the first signing on March 6th, 25 2012, and she discussed a -- she described the phone

125 call as heated and referenced her recollection which 1 was that Ms. Wingrove had several targeted questions 2 about the agreements and that Ed -- Mr. Houghton was 3 trying to respond to those question and address her 4 5 concerns. Do you have a recollection of being on 6 7 a phone call that generally -- along those lines? 8 MR. LEO LONGO: I was on the call 9 on -- on March 1. I -- I can't recall whether it was heated. I -- what I do recall was that I was not 10 11 asked much while I was on the call. 12 MR. JOHN MATHER: On the call that you 13 recall on March 1, do you remember if Ms. Wingrove had a lot of questions or any questions? 14 15 MR. LEO LONGO: I don't recall much of the call. 16 17 MR. JOHN MATHER: Prior to the signing 18 of the transaction documents on March 6th, 2012, did 19 you have any other conversations with Ms. Wingrove about the nature of the transaction documents? 20 21 MR. LEO LONGO: I don't believe so. Ι 22 think a day before they signed the -- the contract, I 23 have a docket entry that I may have spoken to the 24 clerk. She may have had a question about something 25 which I dealt with very quickly.

And I take it from 1 MR. JOHN MATHER: your response there, you don't recall what that 2 question would have been. 3 MR. LEO LONGO: It was very routine. 4 5 MR. JOHN MATHER: Was it your 6 understanding at the time of the signing in March 6th, 2012 that the Town was satisfied with the nature of 7 the agreements they were entering into? 8 9 MR. LEO LONGO: Yes. 10 MR. JOHN MATHER: And how did you come 11 to form that understanding? 12 MR. LEO LONGO: Their lack of wanting 13 any further work to be done on it by -- by me. MR. JOHN MATHER: 14 You suggested 15 earlier that in the email chain where you talked about 16 the -- you couldn't comment on the financial aspects and have that involve the fact that you couldn't speak 17 18 to certain governance issues and other matters in the 19 agreements. 20 Do you know if anyone from your firm provided the Town advice on the transaction documents 21 22 on those components of them? 23 MR. LEO LONGO: It would only be Ron 24 or Corrine that would have done so. And I'm not sure 25 if they did it to the Town itself or through their

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understanding that they were representing the Town as 1 the shareholder of -- of Collus. 2 3 MR. JOHN MATHER: Were you aware of the Town having any other -- any other law firm or 4 5 lawyers involved in the transaction? MR. LEO LONGO: I wouldn't -- I'm not 6 7 aware that there were any other lawyers involved. 8 MR. JOHN MATHER: So going back to the 9 email on the screen, it attached versions of the Share Purchase Agreement and the Unanimous Shareholders 10 Agreement, and it also attached a memorandum as well 11 12 as other documents. 13 Did you review the attachments prior to 14 sending this to the mayor and --15 MR. LEO LONGO: I did not review it prior to sending. 16 17 MR. JOHN MATHER: Did you review them after sending it? 18 19 MR. LEO LONGO: In -- in preparation for the March 1 call, yes. 20 21 MR. JOHN MATHER: And what was your scope of review at that time? 22 23 MR. LEO LONGO: Just reading them. 24 MR. JOHN MATHER: Do you remember 25 having any comments on the documents?

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128 MR. LEO LONGO: No. I don't recall 1 2 being asked about it. 3 MR. JOHN MATHER: Do you recall having any reactions to anything you saw in the documents or 4 5 anything that you thought was worth exploring? MR. LEO LONGO: 6 No. 7 MR. JOHN MATHER: So if we could open ALE2084, please? 8 9 10 (BRIEF PAUSE) 11 12 MR. JOHN MATHER: So this was the memorandum that was included in the email, and if we 13 14 scroll down, we see that it provides information about 15 the documents to be signed. 16 And I apologize if I miss it, but did you review this memorandum after you sent it on? 17 18 MR. LEO LONGO: Prior to the call, 19 yes. 20 MR. JOHN MATHER: Okay. At the time that you reviewed the memorandum, did you understand 21 22 this document to be subject to any form of privilege? 23 MR. LEO LONGO: I would have thought 24 so. I mean, this is an internal document explaining 25 legal agreements for the -- for Collingwood's benefit.

1 MR. JOHN MATHER: Just a couple more questions relating to the signing in March 2012. 2 3 Another thing Ms. Almas stated in her evidence when she was discussing a phone call which 4 5 she described where there was a heated conversation, 6 she suggested in her evidence that you were not familiar with some of the industry-specific elements 7 of the agreements, such as relating to utilities or 8 9 electricity distributors. 10 Is that a fair characterization? 11 MR. LEO LONGO: Sure. 12 MR. JOHN MATHER: And another thing 13 Ms. Almas said was that it was Town policy that a solicitor needed to review agreements before they were 14 15 executed. Was that your understanding at the time? 16 MR. LEO LONGO: Yes. 17 MR. JOHN MATHER: Sorry. 18 MR. LEO LONGO: Yes. 19 MR. JOHN MATHER: We can't talk over each other. It makes the court reporter's life more 20 difficult. 21 22 If we could pull up paragraph 540 of 23 the Foundation Document? 24 25 (BRIEF PAUSE)

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MR. JOHN MATHER: This is a 1 paragraph -- so March 5th, 2012, we understand this to 2 be the day before the transaction documents are 3 signed, the initial signing. Ms. Kennedy writes to 4 5 you and tells you to expect an email from John Rockx 6 explaining that the dividends declared as a result of 7 the upcoming share sale will be lower than expected. After receiving this information, you asked Ms. 8 9 Kennedy whether Mr. Rockx was preparing any further documentation. 10 11 Do you recall an issue involving the 12 dividend being lower than expected? 13 MR. LEO LONGO: Actually, I couldn't 14 remember this independently, but once I read through 15 what I -- I remember why I probably had no recollection was because I was told there was nothing 16 17 further for me to do. 18 MR. JOHN MATHER: And you're referring 19 to the last sentence, Leo and Ed Houghton --20 MR. LEO LONGO: Yes. 21 MR. JOHN MATHER: I appreciate that --22 let me put it this way -- when you reviewed this email 23 chain recently, did that refresh any memory about you receiving the email from Ms. Kennedy that Ed Houghton 24 25 is briefing the mayor?

131 MR. LEO LONGO: I'm certain I received 1 2 the email. 3 MR. JOHN MATHER: Do you recall at the time having any form of reaction to the fact that 4 5 Ed Houghton appeared to briefing the -- was going to 6 be briefing the mayor on this issue? 7 MR. LEO LONGO: I -- I did -- on one level, I didn't understand why I was getting an email 8 9 telling me that John Rockx from KPMG was going to be sending me something because I had had no 10 conversations or any connection with Mr. Rockx ever. 11 12 So this one sort of came out of the blue. 13 MR. JOHN MATHER: So our understanding 14 is the issue with the dividend is that it was 15 estimated to be a certain amount as part of the RFP 16 process and the negotiation process, and then it turned out that it was going to be less than what had 17 18 been anticipated. 19 Is that the sort of thing you would have expected you would have been asked questions 20 about in your role as Town solicitor? 21 22 MR. LEO LONGO: No. But it was 23 something I -- it was something I would have expected 24 the Town to be told about and have it explained to 2.5 them.

And that's why I asked whether Mr. 1 Rockx would be preparing documentation and submitting 2 it to the -- to the municipality for them to 3 understand because the financial side of the deal was 4 5 not something that I was ever commented on. 6 MR. JOHN MATHER: Other than the emails reflected in this paragraph, did you have any 7 further involvement on this issue? 8 9 MR. LEO LONGO: No, I did not. 10 MR. JOHN MATHER: Did you know who at the Town was discussing the -- who at the Town was 11 12 discussing with PowerStream what the dividend would 13 be? Like who was negotiating with them on that issue? 14 MR. LEO LONGO: I -- I did not. 15 MR. JOHN MATHER: Did you make any enquiries about who was doing it? 16 17 MR. LEO LONGO: I did not. 18 MR. JOHN MATHER: If we could pull up 19 ALE --20 THE HONOURABLE FRANK MARROCCO: Just before you do that, but I -- but you had in earlier 21 22 emails asked who was giving the Town financial advice. 23 MR. LEO LONGO: I never had a response 24 back. 25 MR. JOHN MATHER: If we could pull up

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ALE --
 1
 2
                  MR. FREDERICK CHENOWETH: That's not
   entirely true, Your Honour. There was a response
 3
   back, and Mr. Lloyd gave a response back and told him
 4
 5
   they were dealing with KPMG, et cetera, and did so at
   an earlier time.
 6
                  THE HONOURABLE FRANK MARROCCO:
 7
  Mr. Longo gave me his answer. I -- I don't
 8
 9
   understand. Then put it to him on cross-examination,
10 and see what he says.
11
                  MR. FREDERICK CHENOWETH: Yes. Thank
12
  you, Your Honour.
13
14 CONTINUED BY MR. JOHN MATHER:
15
                  MR. JOHN MATHER: Well, if we could
16 pull up ALE 2230?
17
18
                      (BRIEF PAUSE)
19
20
                  MR. JOHN MATHER: Scroll down.
                                                   So
   this is a letter dated March 1st, 2012. Scroll up a
21
22 bit.
23
                  It is a letter that appears to be
24 signed in connection with the closing -- or the first
25
   signing of the transaction. It's from the mayor in
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which she writes that the Town of Collingwood will 1 continue to purchase the services as described in the 2 services agreements and that in connection with the --3 with amendments that may be required that those 4 5 amendments will be in compliance with certain OEB 6 regulations. 7 Were you aware -- did you review this 8 letter before it was signed by the mayor? 9 MR. LEO LONGO: No. 10 MR. JOHN MATHER: Were you asked to 11 review the letter before it was signed? 12 MR. LEO LONGO: No. 13 MR. JOHN MATHER: Did you have any 14 discussions with anyone at the Town about the 15 implications or the legal effects of a letter like 16 this? 17 MR. LEO LONGO: No. 18 MR. JOHN MATHER: And I take it from 19 your earlier answers you don't know who negotiated this letter on behalf of the Town. 20 21 MR. LEO LONGO: I do not know. 22 MR. JOHN MATHER: And if we could pull 23 up ARB108. 24 25 (BRIEF PAUSE)

1 MR. JOHN MATHER: Actually, you can take that down. So after the signing on July 31st --2 sorry -- March 6th, 2012, there was a second signing 3 of documents on July 31st, 2012 which was the formal 4 5 closing of the transaction, and it occurred after the 6 OEB had approved the transaction. 7 Were you involved in any of the discussions or negotiating -- negotiations leading up 8 9 to the July 31st signing? 10 MR. LEO LONGO: I was not. 11 MR. JOHN MATHER: Were you aware that 12 it was happening? 13 MR. LEO LONGO: Vaguely but... 14 MR. JOHN MATHER: What do you mean by 15 "vaguely"? 16 MR. LEO LONGO: Well, I knew that the deal in March had been signed, so that's -- I assumed 17 18 it would close. 19 MR. JOHN MATHER: Did you have any expectation in March that you would be involved prior 20 to closing, whenever that occurred in the future? 21 22 MR. LEO LONGO: No. There was no 23 indication that I would be involved. 24 MR. JOHN MATHER: Did you ever make 25 inquiries about whether any further assistance or

136 advice would be needed from you? 1 2 MR. LEO LONGO: I did not. 3 MR. JOHN MATHER: Why not? MR. LEO LONGO: Because I act when my 4 5 client asks me to do things, and no one was asking for my involvement in the matter. 6 7 MR. JOHN MATHER: If we can go to paragraph 615 and 6 -- sorry, 615 of the Foundation 8 9 Document. 10 11 (BRIEF PAUSE) 12 13 MR. JOHN MATHER: So this paragraph 14 describes -- 615 describes the -- the beginning of the 15 process for the closing on July 31st, 2012. And if you scroll down to 616, it describes that the 16 documents exchanged on the closing on July 31st, 2012, 17 18 included a mutual buy-out provision referred to as a 19 shotgun clause, the unanimous shareholders' approval of certain corporate actions, and the rights of first 20 refusal. 21 22 I take it from your answers you were 23 not asked for any advice or input on these provisions? 24 MR. LEO LONGO: That's correct. 25 MR. JOHN MATHER: Would you have

expected that the Town would get legal advice on 1 provisions relating to, you know, buy-sells in the 2 event that one -- when someone needed to exit the 3 partnership? 4 5 MR. LEO LONGO: I didn't have any 6 expectation as to what the Town would -- would want in 7 the way of additional legal advice. 8 MR. JOHN MATHER: Do you know if they 9 asked anyone for legal advice about the governance provisions of the -- the unan -- the Unanimous 10 11 Shareholders' Agreement? 12 MR. LEO LONGO: I'm not aware if they did. 13 14 MR. JOHN MATHER: Can we pull up --15 actually go to paragraph 621 of the Foundation Document. 16 17 18 (BRIEF PAUSE) 19 20 MR. JOHN MATHER: So, this paragraph describes what happened with the shared services 21 agreement, which I -- I've referenced earlier. It 22 23 references what happens on the March 6th signing and 24 then if we scroll down it talks about a letter that 25 was signed and relating to the July 31st closing where

there was an agreement to review and revise the 1 agreements within twelve (12) months. 2 3 And if we pull up CPS6970, we can see 4 the letter itself. 5 6 (BRIEF PAUSE) 7 8 MR. JOHN MATHER: If we just scroll down -- oh, it's 516 pages. Well, we -- that's a lot 9 10 of pages. 11 I'll put it -- so do you remember being 12 shown a letter relating to the shared services 13 agreement on July 31st, 2012? 14 MR. LEO LONGO: I don't recall being 15 shown any of this, no. 16 MR. JOHN MATHER: And I take it, it's safe to say from your earlier answers, you were not 17 18 asked to give any advice on the effect of that letter 19 and the shared services going forward? 20 MR. LEO LONGO: That's correct, yeah. 21 MR. JOHN MATHER: If we can go to 22 paragraph 749 of the Foundation Document. 23 24 (BRIEF PAUSE) 25

1 MR. JOHN MATHER: So, paragraph 749 and going forward described interactions that you had 2 with Mr. Brown in 2015, who was then the CAO of the 3 Town, as well as with Mr. Clark. 4 5 Have you had an opportunity to review 6 those exchanges? MR. LEO LONGO: 7 Yes. 8 MR. JOHN MATHER: So -- and the 9 exchanges relate to who was representing who in the -in the share purchase trans -- transaction. 10 11 If we scroll down to 750, on March 4th, 12 2015, you write to Mr. Clark in response to a question 13 about who was the lawyer of record that represented the Town, and you said to Mr. Clark it wasn't you. 14 15 Do you remember why you said that? 16 MR. LEO LONGO: Because I didn't know 17 that Ron had been retained by the Town of Collingwood. 18 MR. JOHN MATHER: In these email 19 exchanges, Mr. Clark states his understanding that he was retained or was at least acting on behalf of the 20 Town of Collingwood. This is in March 2015. 21 22 Did you learn that he -- he had that 23 view prior to these exchanges in March 2015? 24 MR. LEO LONGO: No, I don't -- I don't 25 think I knew of that prior to these emails being

140 exchanged with CAO Brown. 1 2 MR. JOHN MATHER: And then you say at the end of this email: 3 4 "Frankly, I believe the -- the Town 5 chose not to have a lawyer of record 6 on this transaction." MR. LEO LONGO: I think what -- what 7 CAO Brown was asking for was, he was asking me, Leo, 8 9 why did -- why did you not send us the closing document book, and I said to him, I've never seen the 10 11 closing document book. It wasn't my -- I wasn't 12 involved at all in that matter on behalf of the Town, 13 and it was dri -- driving CAO Brown somewhat to distraction that he couldn't -- didn't understand why 14 15 the Town didn't receive a -- the closing document 16 book, and that's when he got into the debate that you see in these emails about, well, who -- who was acting 17 18 for whom. 19 MR. JOHN MATHER: At any point in the transaction did you understand, other than the role 20 that you've explained to us today, whether the Town 21 22 had any lawyer representing their interest in the 23 transaction? 24 MR. LEO LONGO: No, other than --25 other than the brief involvement I had in it, I wasn't

141 aware of the Town having any separate representation. 1 MR. JOHN MATHER: Did that concern you 2 at the time? 3 MR. LEO LONGO: Yes. I mean, part of 4 5 the reason I wrote those emails on -- on January 16th. 6 MR. JOHN MATHER: So if we go to 7 paragraph --8 THE HONOURABLE FRANK MARROCCO: Just 9 before you do that, if the Town was represented, would 10 you have expected the lawyer representing the Town to 11 have forwarded the --12 MR. LEO LONGO: Sorry, would --13 THE HONOURABLE FRANK MARROCCO: If the 14 Town was represented, would you have expected the 15 lawyer representing the Town to have forwarded the closing documents to the Town, or the document book, 16 17 whatever? 18 MR. LEO LONGO: I would have thought 19 so. 20 21 CONTINUED BY MR. JOHN MATHER: 22 MR. JOHN MATHER: So if we scroll 23 down, we see that Mr. Clark responds with his 24 understanding, which we've discussed, that the Town 25 had designated Ed to give instructions on behalf of

Collus and the Town. 1 And scroll down to 752. And -- and 2 this furthers the conversation about who was -- Mr. 3 Clark's understanding. 4 5 Other than the emails set out in here, 6 did you and Mr. Clark have any discussions about the 7 apparent disagreement about who was representing who? No. I -- I remember 8 MR. LEO LONGO: 9 just speaking with Ron, you know, in the coffee room if I'd ever run into him -- we're on different floors, 10 11 but -- about John Brown's inquiries and -- and things 12 of that nature. That sort of bound us together in 2015 on this matter, but no, I don't remember having 13 14 any further discussions with Mr. Clark. 15 MR. JOHN MATHER: So if we can go to paragraph 754. So, this is an email from you to Mr. 16 17 Brown and in it you set out what your under -- what 18 your recollection was of your role in the transaction 19 -- if we keep scrolling down. 20 MR. LEO LONGO: Right. 21 MR. JOHN MATHER: And have you had an 22 opportunity to review this email recently? 23 MR. LEO LONGO: Yes. 24 MR. JOHN MATHER: And as -- as far as 25 you can tell, is it accurate?

MR. LEO LONGO: Yes. 1 2 MR. JOHN MATHER: Then if we go to paragraph 757 of the Foundation Document. 3 4 5 (BRIEF PAUSE) 6 7 MR. JOHN MATHER: So on April 7th, 2015, in another email discussing the shared services 8 9 agreements -- I understand you became somewhat involved in those in 2015 -- you stated to Mr. Brown: 10 11 "A matter I find troubling is that 12 the Town has -- has had a purchasing 13 bylaw, Number 2006 42, throughout 14 this period." 15 And you walk through -- scroll down, please -- that: 16 17 "Between the adoption of this bylaw 18 in 2006 and the PowerStream deal in 19 2012, the Town had annually --20 annually paying Solutions for services without attended --21 22 adhering to the tender and 23 procurement provisions of the -- the 24 bylaw. It appears that no 25 considerations was given to the

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144 bylaw when the various PowerStream 1 2 agreements were entered into, and it 3 appears that the bylaw was not given consideration when the mayor and 4 5 clerk signed the acceptance of --6 the acceptance and agreement to July 31st, 2012." 7 What concerned you about this at the 8 9 time? 10 MR. LEO LONGO: Well, in -- in 2015, 11 CAO Brown brought to my attention this shared 12 servicing agreement, and was asking certain questions 13 about it, including termination potential. 14 And as I was doing some research to 15 answer some of the questions he posed, I recall that we had -- the Town had a purchasing bylaw, and it 16 didn't appear that there that purchasing bylaw had 17 18 been -- had been followed, so I was bringing that fact 19 to his attention through this email. 20 MR. JOHN MATHER: What are the implications for the purchasing bylaw having not been 21 followed? 22 23 MR. LEO LONGO: Well, if you've -- if 24 you've signed an agreement without going through the 25 proper procure -- procurement process, I'm not certain

if it makes the agreement void ab initio or maybe 1 voidable at the -- at the insistence of the Council 2 once it's brought to their attention that it hasn't 3 been properly pursued, but I didn't really look into 4 5 that in any great details, or what the ramifications 6 were of it other than to point out that it didn't 7 appear to have been followed. 8 MR. JOHN MATHER: At the time you were reviewing the Transaction agreements in January and 9 10 March 2012, were you aware of the purchasing bylaw? 11 MR. LEO LONGO: I would have been -- I 12 would been aware of its existence, yes. 13 MR. JOHN MATHER: Was it something you 14 considered when you were reviewing the agreements? 15 MR. LEO LONGO: Well, I didn't -- I didn't see -- I didn't see this was a matter -- this 16 was a sale of Collus utility. I didn't know if the 17 18 purchasing bylaw -- procurement bylaw applied to that 19 circumstance. What I was looking at was the -- the one (1) agreement between the Town and Collus dealing 20 with shared services. It's -- it's a different topic, 21 22 I believe. 23 Well, I -- and I --MR. JOHN MATHER: 24 I ask because the first little 'I' here indicates to 25 me that you were considering in 2015 the shared

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146 services in the context of the purchasing bylaw --1 purchasing bylaw. 2 3 So do you recall in 2012 if you made any -- any inquiries about whether or not those 4 5 agreements would trigger the purchasing bylaw or be 6 subject to it? 7 MR. LEO LONGO: Excuse me. In 2012, I 8 did not put my mind to that issue. 9 MR. JOHN MATHER: Go to paragraph 760. So just -- I expect I have five (5) minutes or less of 10 11 questions. I'm very close to the end, but I'm happy 12 to break and complete those after lunch. 13 THE HONOURABLE FRANK MARROCCO: Well, 14 in that case, we'll just sit here for another five (5) 15 minutes or so. 16 MR. JOHN MATHER: And I appreciate 17 everyone will be glaring at me as I do this, so. 18 THE HONOURABLE FRANK MARROCCO: Don't 19 feel under any pressure or anything. 20 21 CONTINUED BY MR. JOHN MATHER: 22 MR. JOHN MATHER: So paragraph 760. 23 So if we scroll down one -- scroll down so we can see 24 the date of this email. 25 So it's March 31th, 2012. And if you

scroll up -- or 2015. I said 2012. 1 So it's in an email to Mr. Brown on 2 March 2015. And you say: 3 4 "It is accepted that as a member of the Board of Directors of the 5 6 corporation that the mayor owes a fiduciary duty to that corporation 7 that is distinct from her duties to 8 9 the Town. She also owes a duty to 10 Council to respect the code of 11 conduct she signed when assuming office." 12 13 Closing -- scrolling down: 14 "Attending the close session, 15 Council meeting will be placing the 16 Mayor in a very difficult situation. 17 She must maintain Council 18 confidentiality while owing a fiduciary duty to the arm's-length 19 20 corporation for which she sits as a director. Which master does she 21 22 serve? Which interest overrides the 23 other? How is she to reconcile her 24 competing duties?" 25 Do you recall the context in which you

sent Mr. Brown this email? 1 2 MR. LEO LONGO: I believe he was inquiring about just the fiduciary duties of Council 3 members sitting on boards of -- to which they're --4 5 been appointed to by Council. 6 MR. JOHN MATHER: Do you recall if this consideration of the Mayor's potential competing 7 duties was something that was discussed in relation to 8 9 the share sale to PowerStream? 10 MR. LEO LONGO: I don't -- I -- I 11 wasn't privy to any such discussions. 12 MR. JOHN MATHER: Were you ever 13 provided -- asked to provide any advice on -- on that 14 issue in that conte --15 MR. LEO LONGO: I was not. 16 MR. JOHN MATHER: In your experience, how is -- how is this apparent conflict usually dealt 17 18 with? 19 MR. LEO LONGO: It's -- it's a diff --20 it's a difficult one to -- to handle, and it -- it's something I've considered for other clients as well. 21 22 And I've never really come up with a nice, 23 compartmentalized answer as to how a sitting Council 24 member can owe a fiduciary duty to a board and try to 25 keep their interest distinct.

1 There's clearly case law that, on occasion, the courts have been able to give some 2 guidance as to, for example, how a lower-tier Council 3 member sitting on an upper-tier Council, like a 4 5 regional government versus local government, how they 6 can deal with each other when the upper tier is buying land from the lower tier. What's the -- what's the 7 Councillor supposed to do? Who do they owe their 8 9 allegiance to, the purchaser or the vendor? 10 And the courts have given -- tried to 11 give some guidance on it, but I -- I think it's pretty 12 much still a grey area, and -- and one that probably could benefit from some comment. 13 14 MR. JOHN MATHER: Are you aware of 15 this -- again, this conflict -- potential conflict being raised to Mayor Cooper or anyone on Council the 16 -- in the 2011 to 2012 period? 17 18 MR. LEO LONGO: No one ever approached 19 me about that topic. 20 MR. JOHN MATHER: Are you aware of anyone at your firm raising that topic with anyone at 21 22 the Town or the mayor? 23 MR. LEO LONGO: I'm not aware of that. 24 MR. JOHN MATHER: Those are my 25 questions.

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150 THE HONOURABLE FRANK MARROCCO: 1 Thank 2 you. 2:15. 3 Just one (1) other thing. Mr. Longo, you -- I'm sure your counsel will tell you this, but 4 5 you should not discuss your evidence --MR. LEO LONGO: 6 Sure. 7 THE HONOURABLE FRANK MARROCCO: 8 with -- during the break. 9 MR. LEO LONGO: Yes, sir. 10 11 --- Upon recessing at 1:07 p.m. 12 --- Upon resuming at 2:21 p.m. 13 14 CROSS-EXAMINATION BY MR. RYAN BREEDON: 15 MR. RYAN BREEDON: Good afternoon, Mr. Longo, we know each other, my name is Ryan Breedon and 16 I am counsel for the Town of Collingwood. 17 18 Just a couple of clarification items 19 arising out of your evidence this morning. First of all, you testified that you did some limited review of 20 the agreements, correct? 21 22 MR. LEO LONGO: M-hm. 23 MR. RYAN BREEDON: "Yes"? 24 MR. LEO LONGO: Yes. 25 MR. RYAN BREEDON: But am I correct

151 that you were not involved in any of the negotiations? 1 2 MR. LEO LONGO: You are correct. 3 MR. RYAN BREEDON: Okay, thank you. 4 And then can we look at ARB74.1, 5 please? 6 So this is the transcription of your 7 handwritten notes and my friend took you through this 8 earlier today. Can we scroll down to page 2? Thank 9 you. 10 Now, do I understand your evidence from 11 earlier today that looking at this you now believe 12 that the notes written on page 2 were actually written after the call? 13 14 MR. LEO LONGO: That may have been the 15 case, because I'm wondering how I knew about 8 million and 7.2 million, I wouldn't have discussed that with 16 17 anyone prior to the call. 18 MR. RYAN BREEDON: All right. So 19 either they were written during the call or after the 20 call? 21 MR. LEO LONGO: Right. 22 MR. RYAN BREEDON: Not -- not in 23 advance of the call, as you had previously thought 24 might be the case? 25 MR. LEO LONGO: That's correct.

152 1 MR. RYAN BREEDON: All right. And the -- the price information, the 8 million and the 7.2 2 million, is that something that was discussed on the 3 call? 4 5 MR. LEO LONGO: It -- it may have 6 been, because I -- I don't know where else I would 7 have gotten that number. 8 MR. RYAN BREEDON: Do you know what --9 what that means, the Town gets 8 million and Collus gets 7.2 million? 10 11 MR. LEO LONGO: I seem to remember 12 people chatting about \$15 million being the proceeds 13 of the transaction. I'm not sure what the actual split out means, because -- that's my answer. 14 15 MR. RYAN BREEDON: So you -- just so we're clear, looking at this today you don't know, 16 when it says Collus gets \$7.2 million, what that 17 18 refers to? 19 MR. LEO LONGO: That's correct, I don't. 20 21 Okay, thank you. MR. RYAN BREEDON: The January 16th, 2012 presentation, you testified 22 that you attended the closed session where Mr. Clark 23 24 made a presentation about the transaction? 25 MR. LEO LONGO: Yes.

1 MR. RYAN BREEDON: And My Friend took you to the PowerPoint and that was, I understand, 2 presented during that meeting? 3 MR. LEO LONGO: M-hm. 4 5 MR. RYAN BREEDON: "Yes"? 6 MR. LEO LONGO: Yes. 7 MR. RYAN BREEDON: You just have to say "yes" for the transcript. 8 9 And I under -- am I correct that you 10 were not involved in that presentation at all? 11 MR. LEO LONGO: That's correct. 12 MR. RYAN BREEDON: You were there only for other matters? 13 MR. LEO LONGO: Yes. 14 15 MR. RYAN BREEDON: All right. And do you have any recollection of the presentation over and 16 17 above what you've told us earlier today? 18 MR. LEO LONGO: No. 19 MR. RYAN BREEDON: Thank you. 20 Now, it appears based on our review of the emails, that -- that you were sending some emails 21 22 with a -- Deputy Mayor Lloyd during that meeting. 23 You testified you thought that -- that 24 they must have happened during the actual meeting? 25 MR. LEO LONGO: I don't think those --

the Council had its regular meetings starting at five 1 o'clock. I can't recall when they went into closed 2 session that day to take the presentation by Mr. 3 Clark, Mr. Rockx, and Mr. Houghton. 4 5 So it -- it may have been that all my 6 email exchanges occurred prior to the closed session 7 meeting. MR. RYAN BREEDON: 8 Okay, so it could 9 have been during the open session or it could have been during the closed session? 10 MR. LEO LONGO: I -- I don't think I 11 12 would have had access to my computer for the closed 13 session over at the Braniff Room. So I -- my gut feeling is all of those emails occurred prior to the 14 15 closed session meeting commencing. 16 MR. RYAN BREEDON: Okay. Now, did you 17 raise the concerns that are addressed in your emails 18 with Deputy Mayor Lloyd at the closed session? 19 MR. LEO LONGO: No, I did not speak at the closed session? 20 21 MR. RYAN BREEDON: And why not? 22 MR. LEO LONGO: It wasn't my -- wasn't 23 my meeting, I wasn't asked to. 24 MR. RYAN BREEDON: Okay. Can we look 25 next at ARB234, please? And at page 11.

All right, so this is part of that long 1 chain of communication about the draft by-law, and you 2 looked at this particular email earlier today. 3 One thing that I don't think came up, 4 5 or if it did I -- I've missed it. In the first line you'll see it says: 6 "Further to our conference call this 7 8 afternoon, please see the revised draft that incorporates much of what 9 10 was discussed." 11 MR. LEO LONGO: Yes. 12 MR. RYAN BREEDON: Do you know what that conference call was? 13 14 MR. LEO LONGO: No, I'm not certain 15 what conference call that would be referring to, but it does -- it does refer to one, this afternoon. 16 17 MR. RYAN BREEDON: Presumably given 18 that you're enclosing the revised draft incorporating 19 what -- much of what was discussed, presumably on this call your concerns regarding the by-law were being 20 discussed? 21 22 MR. LEO LONGO: Can you remind me, 23 when did Mr. Houghton send me his or the PowerStream 24 version back to me? Do you recall when that was? 25 MR. RYAN BREEDON: I -- I believe, and

156 somebody may have to pipe in, I believe that that's 1 2 around eleven o'clock that day. MS. BELINDA BAIN: It's page 9. 3 4 It's on page 9, if MR. RYAN BREEDON: 5 we scroll up. 6 MR. LEO LONGO: Then I'm not -- I'm not sure too -- to whom I'm referring to when I said 7 "further to the conference call", because I'm sending 8 9 the email to several people and I know I didn't have a conference call with all of those people. 10 11 12 CONTINUED BY MR. RYAN BREEDON 13 MR. RYAN BREEDON: All right. Do you 14 remember having any conference call regarding these 15 issues that day? 16 MR. LEO LONGO: I don't -- I really 17 don't remember a call on January 18. 18 MR. RYAN BREEDON: The transaction 19 came -- I'm going to move to another topic now. The 20 transaction came before Council on January 23rd, 2012. 21 Were you present at that meeting? 22 MR. LEO LONGO: I was not. 23 MR. RYAN BREEDON: And there was a 24 staff report circulated to the Council members in 25 advance of the meeting.

157 MR. LEO LONGO: Yes. 1 2 MR. RYAN BREEDON: I take it you had an opportunity to look at that? 3 4 MR. LEO LONGO: That's correct. 5 MR. RYAN BREEDON: Were you consulted 6 with respect to the staff report in advance of the 7 meeting? 8 MR. LEO LONGO: I don't recall being 9 so. 10 MR. RYAN BREEDON: All right. And did you receive a draft copy of the staff report in 11 12 advance of the meeting? 13 MR. LEO LONGO: I don't recall 14 receiving one. 15 MR. RYAN BREEDON: Similarly, there was a presentation that was made by a variety of 16 17 people and there was a PowerPoint that was displayed 18 at that meeting. Have you seen that? 19 MR. LEO LONGO: The Council meeting of 20 the 23rd? 21 MR. RYAN BREEDON: Correct. 22 MR. LEO LONGO: No, I did not. I did 23 not see it. 24 MR. RYAN BREEDON: Okay, thank you. 25 And again, I take it you didn't provide

158 any advice regarding the content of either the staff 1 2 report or --3 MR. LEO LONGO: I don't believe I did. 4 MR. RYAN BREEDON: -- or the 5 PowerPoint presentation? MR. LEO LONGO: I don't believe I did. 6 7 MR. RYAN BREEDON: Okay. I wanted to turn to the duties of councillors. You've testified 8 9 that you have actually written a paper on this 10 subject, yes? 11 MR. LEO LONGO: Yes. 12 MR. RYAN BREEDON: I don't have a 13 copy, so don't worry. 14 MR. LEO LONGO: I'm -- I'm proud of 15 the paper. I think it's a pretty good paper. 16 MR. RYAN BREEDON: The -- the duty of councillors is to act in the best interests of the 17 18 municipality? 19 MR. LEO LONGO: Yes. 20 MR. RYAN BREEDON: All right. And the Act you've -- you've spoken about before, the 21 Municipal Conflict of Interest Act, prohibits 22 councillors from participating in decisions where they 23 24 have an actual or a deemed pecuniary interest? 25 MR. LEO LONGO: Correct.

159 1 MR. RYAN BREEDON: All right. And I think you've testified that, if that is breached, 2 there are a number of potential consequences, the 3 decision can be voided and -- and so on? 4 5 MR. LEO LONGO: Yes. 6 MR. RYAN BREEDON: All right. You'll 7 agree though that, even if the Municipal Conflict of 8 Interest Act is not engaged, councillors, 9 nevertheless, have a duty to be impartial? 10 MR. LEO LONGO: They have the duty not 11 to have a closed mind to matters that come before 12 them. 13 MR. RYAN BREEDON: Right. MR. LEO LONGO: I'm a little -- I'm a 14 15 little dubious about using the word 'impartial' because many councillors get elected having very firm 16 positions on certain things, on -- on certain matters 17 18 that will come before council. 19 And it's not against their role to hold or maintain a strong view of a matter as long as their 20 mind remains open to be convinced otherwise. 21 22 Right. And you'll MR. RYAN BREEDON: 23 agree, I think, that they can't prefer the interest of 24 their friends or acquaintances to others? 25 MR. LEO LONGO: They have to act in

160 what they believe is the best interest for the 1 2 municipality. 3 MR. RYAN BREEDON: Right, regardless of who is before them? 4 5 MR. LEO LONGO: Yes. 6 MR. RYAN BREEDON: And in your 7 orientation presentations that you spoke about did --8 did you discuss this, the -- the idea that councillors 9 fundamentally have to act in the best interests of the 10 municipality? 11 MR. LEO LONGO: If I didn't, I would 12 imagine that the topic would have been addressed 13 throughout the two (2) days of orientation that did 14 take place. 15 MR. RYAN BREEDON: All right. Does that mean that you -- you may have and you just don't 16 17 recall? 18 MR. LEO LONGO: I -- I'm thinking that 19 I stuck pretty close to my PowerPoint because of time constraints and other matters, so I think it's more I 20 didn't, but I suspect the topic would have been 21 22 addressed --23 MR. RYAN BREEDON: Do you --24 MR. LEO LONGO: -- by others. 25 MR. RYAN BREEDON: Do you know that?

1 MR. LEO LONGO: No, other than by 2 looking at the agenda topics. 3 MR. RYAN BREEDON: And then lastly, I'd like to just talk about some of the changes that 4 5 you testified you thought ought to be made to the 6 Conflict of Interest Act this morning. 7 Am I correct that, in your view, siblings should be added to the -- to the list of 8 9 group for whom there might bee a deemed pecuniary 10 interest? 11 MR. LEO LONGO: That's correct. 12 MR. RYAN BREEDON: All right. And, 13 also, I think you testified the spouses of children? 14 MR. LEO LONGO: And siblings. 15 MR. RYAN BREEDON: And, also, the spouses of -- of siblings. And why do you say that? 16 17 Well, just as a result MR. LEO LONGO: 18 of the role I performed in the early '90s on that 19 Provincial Consultation Committee. It appeared, based on the submissions we heard from the public, from 20 council members throughout the Province, that that 21 seemed to be a logical and desirable revision to the -22 23 - to the Act. 24 MR. RYAN BREEDON: And that was your 25 opinion back in the '90s?

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MR. LEO LONGO: And remains the same 1 2 today. 3 Thank you. And are MR. RYAN BREEDON: there any other changes that you feel ought to be made 4 5 to the Act? 6 MR. LEO LONGO: I also felt that there was too much of an onus on an individual elector to, 7 in essence, bring the matter to court to challenge a 8 9 decision made by a councillor who one thought should have declared a pecuniary interest. 10 11 And it would have been better had there 12 been a more independent way of bringing and funding those kind of matters. What's occurred over the last 13 decade or so is, now with -- now that we have 14 15 integrity commissioners who have broader rights of investigations themselves, some of that onus has 16 17 fallen off the shoulders of the individual elector and 18 seems to be being picked up by integrity 19 commissioners. 20 That's a good thing because, unfortunately, it was you had to have someone with 21 22 deep pockets who was prepared to go to court on 23 principle to call someone out if they felt it was 24 necessary. 25 MR. RYAN BREEDON: Okay. Thank you

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163 very much. Those are my questions. 1 2 CROSS-EXAMINATION BY MR. FREDERICK CHENOWETH: 3 4 MR. FREDERICK CHENOWETH: Mr. Longo, 5 my name is Chenoweth, Fred Chenoweth, and I act on 6 behalf of Mr. Houghton. Am pleased to meet you, sir. MR. LEO LONGO: Good afternoon. 7 MR. FREDERICK CHENOWETH: I note that 8 9 you personally had been the solicitor for the Town of Collingwood, and you described yourself as such, the 10 11 Town solicitor, since 2003? 12 MR. LEO LONGO: I started acting for them in 2003 --13 14 MR. FREDERICK CHENOWETH: Thank you. 15 So --16 MR. LEO LONGO: -- on a case-by-case basis. I wasn't -- at that point, Alex Besse, of 17 18 Besse Merrifield, were the Town solicitors. I was 19 involved as special counsel on matters, usually at the Ontario Municipal Board or when they needed a second 20 opinion on a matter. 21 22 It was only subsequently that -- that 23 we took over more of the day-to-day work for the 24 municipality. 25 MR. FREDERICK CHENOWETH: All right.

When was it that you took over the day-to-day work for 1 the municipality? 2 3 MR. LEO LONGO: It would have been in the period between 2006 and 2010 when Mayor Carrier 4 5 was in office. 6 MR. FREDERICK CHENOWETH: Can you be a little more specific over that four (4) year period? 7 In other words, I'm really just trying to get a sense 8 9 of how long you had described yourself as the solicitor for the Town of Collingwood by 2011. 10 11 MR. LEO LONGO: Probably for three (3) 12 years perhaps. 13 MR. FREDERICK CHENOWETH: Thank you. 14 Very good. And I take it, through the course of that 15 three (3) years you had had an opportunity to develop some -- some relationships at the Town of Collingwood? 16 17 MR. LEO LONGO: Yes. 18 MR. FREDERICK CHENOWETH: Right. And 19 you had a bit of a sense of the Town by then in that you'd really been involved on and off since 2003 but 20 as Town solicitor since somewhere between 2006 and 21 22 2010. 23 You knew a bit about the Town --24 MR. LEO LONGO: Yes. 25 MR. FREDERICK CHENOWETH: -- and about

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1 the way it ran? 2 MR. LEO LONGO: Yes. 3 MR. FREDERICK CHENOWETH: And you would have understood that the -- the council counted 4 5 on you for advice from time to time when they called 6 you? MR. LEO LONGO: 7 Yes. 8 MR. FREDERICK CHENOWETH: All right. 9 And you were involved in preparing a presentation for new councillors in January of 2011? 10 11 MR. LEO LONGO: Yes. 12 MR. FREDERICK CHENOWETH: And that was 13 something that, I took from the evidence you gave earlier, you had done these educational presentations 14 15 for new councils, I had a sense, on a number of other 16 occasions? 17 MR. LEO LONGO: Yes. 18 MR. FREDERICK CHENOWETH: All right. 19 So, you would have had an opportunity work on your presentation, to keep it present or -- or keep it 20 current and keep it sharp because it -- it wasn't --21 22 it wasn't only once you were going to it, it was more than once that you were giving these educational 23 24 presentations? 25 MR. LEO LONGO: Yes. The fact that

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166 the legislation hadn't been amended in twenty (20), 1 thirty (30) years, there wasn't much to add to it from 2 -- from previous presentations. 3 MR. FREDERICK CHENOWETH: All right. 4 5 That was you view, was it? 6 MR. LEO LONGO: Yes. 7 MR. FREDERICK CHENOWETH: All right. You, of course, would have been anxious to -- to make 8 9 sure that your presentation was fulsome, in other 10 words, that you covered the area of conflicts of interest and deemed pecuniary interests and 11 12 confidentiality and things of that nature. 13 You would want to make sure that your 14 presentation was full in that respect? 15 MR. LEO LONGO: I would want my presentation to serve the needs of the client and what 16 I was requested to present. You mentioned 17 18 confidentiality as part of that. Confidentiality 19 isn't municipal conflict of interest that -- per se. That's a different aspect of --20 21 MR. FREDERICK CHENOWETH: I'm fully 22 aware of that, yes. 23 MR. LEO LONGO: But I -- I would have 24 been asked to present on the legislation itself, and 25 that's what my presentation was about.

1 MR. FREDERICK CHENOWETH: All right. I take it you obviously would be aware that there 2 would be other things. You're a municipal expert. 3 You would have been aware that there were -- would 4 5 very possibly be other documents and other case law 6 and things of that nature that might weigh on matters 7 that might arise under the Municipal Conflict of Interest Act. 8 9 MR. LEO LONGO: Yes. 10 MR. FREDERICK CHENOWETH: And you 11 would have been aware that things like a code of ethics might have had some impact on the obligations 12 of the councillors to disclose -- to disclose matters 13 14 of conflicts and concerns? 15 MR. LEO LONGO: My experience with code -- codes of ethics was that on the issue on 16 conflict of interest, they would do no more than 17 18 repeat the legislation and the requirements under the 19 Municipal Conflict of Interest Act. 20 Where they would sometimes go in greater detail would be particular aspects, such as 21 gifts to a councillor and what -- at what value of a 22 23 gift would a councillor be expected to disclose that 24 they had received tickets to a hockey game or some sort of entertainment. 25

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168 But my experience has been that -- that 1 those kind of codes of ethics didn't really supplant 2 the -- the Act. They simply would acknowledge that 3 the Act existed. 4 5 MR. FREDERICK CHENOWETH: I'm not sure 6 whether that's a yes or not a yes to my question, 7 which was you would have been aware at that time that the code of ethics and the wording of the code of 8 9 ethics would have had the potential to comment on or affect or explain the responsibilities of a councillor 10 11 with respect to conflicts of interest. 12 MR. LEO LONGO: I disagree. I don't 13 believe a code of ethics explained the Municipal 14 Conflict of Interest Act. 15 MR. FREDERICK CHENOWETH: I didn't --16 MR. LEO LONGO: It would simply, in my 17 experience, have a placeholder that said a councillor 18 will be aware that the Conflict of Interest Act 19 applies, and you shall adhere to it. That's, in my experience, what those kind of codes of ethics 20 21 addressed. 22 MR. FREDERICK CHENOWETH: All right. 23 Were you familiar with the code of ethics in 24 Collingwood? I think you indicated that you were 25 aware that --

MR. LEO LONGO: 1 I was --2 MR. FREDERICK CHENOWETH: -- in or about 2011? 3 MR. LEO LONGO: Sorry for 4 5 interrupting. I was shown one earlier this morning. 6 MR. FREDERICK CHENOWETH: Very good. 7 And you would have known at this time, since you've been involved in the Town of Collingwood since 2003, 8 9 that Collingwood had a code of ethics for its councillors? In 2011 is my question. 10 11 MR. LEO LONGO: Probably. I don't 12 recall ever being asked any questions about the code 13 of ethics up to the -- that point in time. 14 MR. FREDERICK CHENOWETH: But probably 15 is your answer? As an expert, that's the kind of thing you'd think you'd want to know? 16 17 MR. LEO LONGO: I said I was aware 18 that they had one, but I hadn't been asked any 19 questions about it up until that time. 20 MR. FREDERICK CHENOWETH: Thank you. In any event, you chose not to make the code of ethics 21 22 part of your presentation that you gave to the Town in 23 January of 2011 for the new Council? 24 MR. LEO LONGO: My client chose what I 25 was to speak about at that -- during my presentation,

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and I was asked to speak about the conflict of 1 interest. The code of ethics, as I understand it, was 2 on the agenda and addressed by someone other than 3 myself. 4 5 MR. FREDERICK CHENOWETH: Sir, you 6 indicated that you'd wish your remarks to be fulsome. Wouldn't that include comments on the code of ethics 7 if it had any weight with respect to matters of 8 conflict? 9 10 MR. LEO LONGO: Sir, my partner 11 John Mascarin and I were asked to speak on specific 12 enumerated items. That's what we spoke on. Could we 13 have spoken on a broader array of topics? Yes. We 14 weren't asked to, and therefore, we didn't. 15 MR. FREDERICK CHENOWETH: Got it. Did you give some -- you didn't feel it necessary to talk 16 17 about the code of ethics and --18 MR. LEO LONGO: I wasn't asked to 19 speak about the code of ethics. 20 MR. FREDERICK CHENOWETH: Ι understand. I understand. You didn't feel that in 21 22 order to make your presentation fulsome, you should be should be speaking about the code of ethics and that 23 24 you were the municipal expert? 25 MR. LEO LONGO: In order to speak on

the Municipal Conflict of Interest Act, that's what I 1 focused my presentation on. 2 3 MR. FREDERICK CHENOWETH: Did you consider at all the code of ethics -- I'm sorry, not 4 5 the code of ethics -- the oath of office. Did you 6 make any comments with respect to the oath of office when you were discussing conflicts and the Municipal 7 Conflict of Interest Act? 8 9 MR. LEO LONGO: I did not because the 10 oath of office simply says that as one of the four (4) things a councillor is giving oath to is that they 11 12 will adhere to the Conflict of Interest Act. My topic was about the conflict of interest. 13 14 MR. FREDERICK CHENOWETH: And you 15 indicated that you didn't feel obliged to discuss any case law that may relate to the matter of conflicts of 16 17 interest? 18 MR. LEO LONGO: I didn't believe the 19 time associated with my presentation permitted any consideration of case law. 20 21 MR. FREDERICK CHENOWETH: All right. 22 So that you didn't choose to raise a case that you say 23 you were familiar with, a case by Justice Cunningham 24 in the Mississauga Inquiry. 25 MR. LEO LONGO: Well, that's not case

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law. That -- that was an inquiry. 1 2 MR. FREDERICK CHENOWETH: Okay. 3 MR. LEO LONGO: And no, I didn't -- I didn't raise that topic as I felt it was beyond the 4 5 scope of what I was being asked to speak on. 6 MR. FREDERICK CHENOWETH: All right. 7 And you were a little tight for time? 8 MR. LEO LONGO: They gave me whatever 9 time I was given. These -- these seminars have usually a lot of topics with a -- with only a set 10 11 amount of time to deal with them. So... 12 MR. FREDERICK CHENOWETH: In any 13 event, you didn't raise it. MR. LEO LONGO: I did not raise the 14 15 conflict -- the Cunningham Inquiry --16 MR. FREDERICK CHENOWETH: Thank you. 17 MR. LEO LONGO: -- during my 18 presentation. 19 MR. FREDERICK CHENOWETH: Thank you. 20 21 (BRIEF PAUSE) 22 23 MR. FREDERICK CHENOWETH: Now, I had a 24 sense that -- frankly, I didn't have a clear sense as 25 to what your evidence was with respect to the issue of

confidentiality. You didn't raise it in your 1 2 presentation. 3 MR. LEO LONGO: It's not related to conflict of interest --4 5 MR. FREDERICK CHENOWETH: Thank you. 6 And I didn't get a sense that you had -- do you have any clear recollection of -- was your associate there, 7 too? 8 9 MR. LEO LONGO: Mr. Mascarin was, and, 10 I mean, if someone would be able to pull up for me the two (2) day agenda that was presented in January of 11 12 2011 --MS. LUISA RITACCA: It's at -- the 13 reference is at paragraph 19 of the Foundation 14 15 Document, and the orientation itinerary is CJI9072. 16 MR. FREDERICK CHENOWETH: If we could 17 pull that up, that would be useful. 18 MR. LEO LONGO: And I've marked in my 19 book is whatever Exhibit 11 is. 20 21 (BRIEF PAUSE) 22 23 CONTINUED BY MR. FREDERICK CHENOWETH: 24 MR. FREDERICK CHENOWETH: In any 25 event, do you have --

174 MR. LEO LONGO: Can I just review this 1 then, please? 2 3 MR. FREDERICK CHENOWETH: Sure, 4 indeed. 5 MR. LEO LONGO: Can you please scroll 6 down? Stop. 9:30 to 10:30, you'll see code of 7 ethics is covered by CAO Wingrove. So the code of 8 9 ethics was -- was covered there. 10 Issue of confidentiality -- if we could 11 just keep going down. 12 MR. FREDERICK CHENOWETH: Sorry. 13 Could we just go back just a moment? I may be in --14 I'm missing it. I see what CAO Wingrove covered. 15 MR. LEO LONGO: Between 9:30 and 10:30, Mr. Chenoweth. 16 17 MR. FREDERICK CHENOWETH: Right. 18 Thank you. 19 MR. LEO LONGO: See code of ethics --20 MR. FREDERICK CHENOWETH: Yes. 21 MR. LEO LONGO: -- the fourth point that she was addressing? So that's why it wasn't part 22 23 of my presentation. 24 And then you asked about 25 confidentiality.

175 MR. FREDERICK CHENOWETH: 1 M-hm. 2 MR. LEO LONGO: If we keep going down. 3 4 (BRIEF PAUSE) 5 MR. LEO LONGO: I don't -- I don't see 6 confidentiality specifically mentioned, other than 7 8 update on current files which are confidential matters 9 that will be discussed in -- in closed session, but that -- that's not about the topic of confidentiality 10 11 at large. That deals with certain confidential 12 matters that we were probably asked to brief Council 13 on as part of the -- the legal presentation. MR. FREDERICK CHENOWETH: I remember 14 15 you saying in your remarks-in-chief that you had no specific memory of Mr. Mascarin giving a presentation 16 with respect to confidentiality? 17 18 MR. LEO LONGO: I -- I don't have that 19 independent recollection as we --20 MR. FREDERICK CHENOWETH: And as you've indicated, it's not in the agenda? 21 22 MR. LEO LONGO: If it's not in the 23 agenda or -- or in his slides. Sorry, or in his 24 slides. 25 MR. FREDERICK CHENOWETH: Is it -- is

176 it likely from looking at those items that it's a -- a 1 fair conclusion that it wasn't discussed by Mr. 2 Mascarin on that occasion, particularly when you have 3 no memory of him doing so? 4 5 MR. LEO LONGO: I don't have any 6 independent memory of what Mr. Mascarin would have 7 spoken about, other than what's shown on the screen right now, and what would be in his slides. 8 9 MR. FREDERICK CHENOWETH: Thank you. 10 MR. LEO LONGO: As I say, I -- I -and I believe, Your Honour, that Mr. Mascarin and I 11 12 would only have been in attendance for that -- for the 13 Tuesday, not the -- the -- whatever the second day is, 14 not the -- not the first day. 15 MR. FREDERICK CHENOWETH: Thank you. 16 In any event, you indicated in the other of your evidence that you had a conversation with Corrine 17 18 Kennedy on January 7th, 2012? Saturday, yes. 19 MR. LEO LONGO: 20 MR. FREDERICK CHENOWETH: Thank you. And I -- I take it as a result of that conversation, 21 22 you became aware that -- that Collingwood was in -- in 23 the throes of considering a transaction that involved 24 the sale of 50 percent of its -- of its utility, its 25 power utility?

1 MR. LEO LONGO: That they were in the throes of -- of a -- of a sale dealing with Collus. 2 As to the details that she got in with me at that 3 time, I can't recall. 4 5 MR. FREDERICK CHENOWETH: All right. 6 I -- I take it that you certainly learned through the course of that that Corrine Kennedy, an associate at 7 your firm, and Mr. Ron Clark, one (1) of your, I take 8 9 it, partners --10 MR. LEO LONGO: M-hm. 11 MR. FREDERICK CHENOWETH: -- was 12 involved in that transaction? MR. LEO LONGO: 13 Yes. 14 MR. FREDERICK CHENOWETH: So I take it from June 7th on -- sorry, January 7th on, 2011, had 15 you wished to, you could have called your partner Mr. 16 17 Clark or the associate Corrine Kennedy and been 18 briefed on any of the details of that Transaction, 19 should you wished to have done so? 20 MR. LEO LONGO: As required to serve the client. 21 22 MR. FREDERICK CHENOWETH: Or as a 23 matter of interest, or whatever, you could have done 24 so, correct? 25 MR. LEO LONGO: As a busy lawyer, we

sometimes don't have the luxury of doing things just 1 out of interest, that we have clients who have needs 2 and -- that need to be addressed. So sometimes, we 3 just have to focus in on what -- what's on our plate, 4 5 what we're asked to do. 6 MR. FREDERICK CHENOWETH: Been there. Just as a matter of interest, I -- I take it you would 7 have learned -- or had gone away with at least some 8 understanding that the transaction they were about to 9 10 get involved in in the Town of Collingwood with respect to selling half of their power generation or 11 12 distribution company was a significant transaction? 13 MR. LEO LONGO: Yes, that's fair. MR. FREDERICK CHENOWETH: 14 Thank you. 15 And you had been involved with the Town since 2003, and -- and had called yourself Town solicitor since --16 for -- I think you indicated three (3) years at that 17 18 time. So that would have been a -- a matter of some 19 interest to you? 20 MR. LEO LONGO: It was, I'm sure, some interest. It was something that my client was 21 22 considering doing. 23 MR. FREDERICK CHENOWETH: It was a 24 significant transaction in your client's bailiwick, 25 and you were the Town solicitor, correct?

1 MR. LEO LONGO: M-hm. 2 MR. FREDERICK CHENOWETH: All right. So you took -- you took some interest in it? 3 4 MR. LEO LONGO: Well, I -- I had no 5 idea -- I didn't really pay much attention to what the 6 Town's annual budget was, for example. I couldn't 7 tell you even today with the Town's budget is. 8 So I -- while I knew they were selling 9 a portion of an asset that they had, that's what I understood they were doing, selling an asset. As to 10 11 its -- as to its scale, I -- I wasn't as knowledgeable 12 as --13 MR. FREDERICK CHENOWETH: But you just 14 suggested it was a significant transaction. You just 15 confirmed that. 16 MR. LEO LONGO: I said I understood 17 that it would be significant. 18 MR. FREDERICK CHENOWETH: And it 19 wasn't a matter that -- am I to take it from what you've just told us now that it wasn't a matter that 20 you took any particular interest in, even though you 21 were the Town solicitor and had been for three (3) 22 23 years? You -- you just tell me. I'm interested in 24 vour --25 MR. LEO LONGO: Even as --

180 MR. FREDERICK CHENOWETH: 1 -- I'm interested in your answer. 2 3 MR. LEO LONGO: -- yes. Even as Town solicitor, I only did work that the Town asked me to 4 5 undertake. So they -- they listed me as Town 6 solicitor because we were now the law firm of the municipality, but I only worked on an as-required 7 basis when the municipality called and sought a legal 8 9 opinion, and that remained the way I operated throughout the period. 10 11 So the fact that I was now listed as 12 the Town solicitor because Besse Merrifield was no 13 longer listed as that did not change how I and my 14 client interacted with each other. I provided advice 15 to them when requested by them. 16 MR. FREDERICK CHENOWETH: They were a 17 client of yours. 18 MR. LEO LONGO: Yes, sir. 19 MR. FREDERICK CHENOWETH: And had been since 2003? 20 21 MR. LEO LONGO: Yes, sir. 22 MR. FREDERICK CHENOWETH: Thank you. 23 And information that suggested that your client was 24 involved -- your client was involved in a significant 25 transaction didn't spark you to ask a few questions or

take an interest? Again, I'm just -- I'm interested. 1 2 MR. LEO LONGO: Take an interest in -in what res --3 MR. FREDERICK CHENOWETH: Well, to 4 5 make some inquiries about -- about the significant 6 transaction they were about to -- to get involved in. 7 You had a conversation with Corrine Kennedy on the 7th January in which you learned about this thing. 8 9 I'm interested in knowing whether 10 learning that your client was involved in a 11 significant track -- tran -- transaction on January 12 7th, you -- you quizzed Ms. Kennedy about the nature and extent of the Transaction and what was involved. 13 14 I'm not saying you gained a full 15 knowledge of the Transaction on that occasion, but surely -- they were a client of yours, you've 16 17 acknowledged they're about to be involved in a 18 significant transaction, surely you took the time to 19 speak to Corrine Kennedy on January 7th and learn something about the Transaction. 20 21 Sir, the call was a MR. LEO LONGO: 22 brief call, and I think it was no more than to say 23 Council will be dealing with this in the coming weeks. 24 We think you should be made aware of that, and you may 25 be -- you may be approached by someone from the Town

182 about it. That -- that's what it -- that's what it 1 2 was about. 3 MR. FREDERICK CHENOWETH: So you never asked her, Dealing with what? You didn't go into any 4 5 detail with Corrine Kennedy? 6 MR. LEO LONGO: Sir, I didn't know 7 Collus, or how it was structured, or -- or anything like that. I wouldn't have been able to ask any 8 9 intelligent question about it at that stage. 10 MR. FREDERICK CHENOWETH: Thank you. And then, as I understand it, you had a call with the 11 12 -- the mayor, the deputy mayor, and Mr. Houghton on 13 January 11th --14 MR. LEO LONGO: Correct. 15 MR. FREDERICK CHENOWETH: -- 2011, 16 correct? 17 MR. LEO LONGO: Yes. 18 MR. FREDERICK CHENOWETH: All right. 19 And could we pull up the notes with respect to that, which I believe are ARB74.1. 20 21 22 (BRIEF PAUSE) 23 24 MR. FREDERICK CHENOWETH: You gave 25 earlier testimony that you learned during the January

11th meeting with the people involved in the call, 1 that they wanted you to look at the draft agreement 2 and you did, correct? 3 MR. LEO LONGO: Subsequent. 4 5 MR. FREDERICK CHENOWETH: Subsequently. 6 In fact I think you said that you looked at it on the 15th --7 8 MR. LEO LONGO: Right. 9 MR. FREDERICK CHENOWETH: -- the 10 afternoon of the 15th and the morning of the 16th --MR. LEO LONGO: That's correct. 11 12 MR. FREDERICK CHENOWETH: -- I believe 13 is what you said. In any event -- and I take it that it was the Mayor that told you that she wanted you to 14 15 look at the draft documents. 16 MR. LEO LONGO: She would have been the one that would have given me that instruction. 17 18 MR. FREDERICK CHENOWETH: Thank you. 19 And it was pretty clear to you that they were -- they wanted you around and it's right in your note, "Want 20 LFL around." So they wanted you to be a part of -- of 21 22 this piece. 23 Is that what your note indicates? 24 MR. LEO LONGO: I think it's -- it --25 it's no more than what I testified to. I believe they

wanted me to look at the agreements and provide them 1 with any thoughts I had about them, but I -- as I 2 indicated earlier, I do recall that I was told that 3 during that call that this was a matter that they 4 5 believed was good news for the Town. 6 MR. FREDERICK CHENOWETH: Indeed, and that was your evidence. They told you it was a good 7 news story and they told you that there appeared to be 8 9 no real Councillor opposition. They told you things of that nature. 10 11 MR. LEO LONGO: That's what -- that's 12 what they -- my notes indicate they told me. 13 MR. FREDERICK CHENOWETH: In anv 14 event, it's clear that they wanted your views with 15 respect to those documents, and as a result of that 16 you went and read the documents, correct? 17 MR. LEO LONGO: Correct. 18 MR. FREDERICK CHENOWETH: Thank you. 19 Now, let's look further down to the matters that follow that. There's a series of questions. And you 20 were unable to recall whether any of these matters 21 22 were discussed in the meeting, and the only way of 23 disclosing that would be to look at your notes. 24 That was your evidence, correct? 25 MR. LEO LONGO: I think that's fair.

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MR. FREDERICK CHENOWETH: 1 All right. And fair to say that -- that none of the matters that 2 are noted in your series of questions on page 2 found 3 their way into the notes as matters that were 4 5 discussed during that January 11th four-way phone 6 conversation? 7 MR. LEO LONGO: I don't see any direct answers to those questions. 8 9 MR. FREDERICK CHENOWETH: Thank you. 10 And you came away with some questions and you -- you 11 told His Honour that -- that you were pretty certain 12 that at some point during this piece, you made the 13 people you were talking to, such as the Mayor, the Deputy Mayor, and Mr. Houghton, you made them aware 14 15 that -- that you weren't equipped to -- to give them very much in the way of comment on these agreements, 16 17 correct? 18 MR. LEO LONGO: That's correct, on the 19 corporate -- on the corporate framework, the financial side, all that stuff. 20 21 MR. FREDERICK CHENOWETH: All right. 22 I -- I don't see a note of that remark by you in any 23 of the notes above the questions on page 2. 24 MR. LEO LONGO: I hadn't seen the 25 agreements when this conversation happened, so I had

no idea what the agreements look like. 1 2 MR. FREDERICK CHENOWETH: Well --3 MR. LEO LONGO: It was only once I reviewed the agreements on the Sunday and the Monday 4 5 and saw what they covered that led to my emails that 6 day on the 16th. 7 MR. FREDERICK CHENOWETH: All right. But it's clear that in any event, in terms of advising 8 9 the Councillors, that you really couldn't assist them, 10 because they'd ask you to look at the agreements and 11 they did so right in that -- right in that 12 conversation. 13 It's pretty clear that, certainly on January 11th in any event, you didn't say to the 14 Councillors or to the Mayor, the Deputy Mayor, geez, I 15 don't think I can be much help, I'm a -- I'm a 16 17 municipal quy, I'm not a corporate lawyer, and I don't 18 know very much about -- about selling shares et 19 cetera. You didn't say that to them on January 11th. In fact it's your evidence that if you made such a 20 comment, it would have only been after January 16th. 21 22 MR. LEO LONGO: Sir, I've worked with 23 them since 2003. They knew what advice I had been 24 providing them for that period of time, up to this 25 time. They knew I had never given them corporate

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187 advice or things of that nature, so they wouldn't have 1 had to ask me about that. They would know what --2 what my area of expertise was. 3 MR. FREDERICK CHENOWETH: My questions 4 5 are really directed to a more narrow issue, sir. 6 You said and told His Honour that you 7 had told these individuals that you couldn't help them very much, that you weren't equipped or whatever it 8 9 might have been, to -- to deal with what they were 10 trying you to do -- ask you to do, which was review 11 the document. 12 My simple point is, it doesn't appear 13 that they told -- that you told them that in the phone conversation you had with them on January 11th. 14 15 Is that accurate? 16 MR. LEO LONGO: I -- I probably didn't mention it in the phone conversation because I didn't 17 18 think there was a need to. 19 MR. FREDERICK CHENOWETH: I wanted to turn up a further document, and that is your email 20 correspondence that you sent to Sandra Cooper and Rick 21 22 Lloyd on or about January 16th, and that document is 23 CJI6303. 24 Could we turn that up, please? And I 2.5 think it's down at the bottom of that particular

188 document. 1 2 3 (BRIEF PAUSE) 4 5 MR. FREDERICK CHENOWETH: Going 6 further down, if you would, please, all the way down 7 to the bottom email. 8 9 (BRIEF PAUSE) 10 11 MR. FREDERICK CHENOWETH: That's 12 right. And in that email, you indicated that you've reviewed the latest draft agreements, correct? 13 14 MR. LEO LONGO: Yes, sir. 15 MR. FREDERICK CHENOWETH: All right. They contain proposed reps and warranties? 16 17 MR. LEO LONGO: Yes, sir. 18 MR. FREDERICK CHENOWETH: You 19 indicated that you would review the reps and 20 warranties? MR. LEO LONGO: I will review them to 21 22 ensure the Town can make them. 23 MR. FREDERICK CHENOWETH: Thank you. 24 And you indicated that you couldn't comment on the 25 financial aspects of the deal and that has the Town

189 received advice that is -- that it is receiving fair 1 2 value. 3 MR. LEO LONGO: Yes, sir. 4 MR. FREDERICK CHENOWETH: Really again 5 indicating to them that -- that you're not a financial 6 quy --7 MR. LEO LONGO: Or a corporate guy. 8 MR. FREDERICK CHENOWETH: I'm sorry? 9 MR. LEO LONGO: Or a corporate guy. 10 MR. FREDERICK CHENOWETH: Correct. I 11 don't know, does it -- does it say that there? 12 MR. LEO LONGO: As I explained in my 13 testimony earlier, financial aspects, in my mind, was both the -- the struc -- financial structuring of the 14 15 deal as well as the financial aspects of it. 16 MR. FREDERICK CHENOWETH: You learned 17 later on that day that in fact they had KPMG, or you 18 were told by I think both the Mayor and -- I think 19 specifically by the Mayor. 20 MR. LEO LONGO: I understood Collus 21 had KPMG. 22 MR. FREDERICK CHENOWETH: Okay. And 23 you knew that -- or did you know? I don't know. 24 Did you know that the Town was the 25 shareholder of Collus?

I believe I did. 1 MR. LEO LONGO: 2 MR. FREDERICK CHENOWETH: Thank you. So you would have known as a lawyer, that as a 3 shareholder, the question of the -- of the financials 4 5 and the question of whether or not they had advice 6 with respect to fair value was not simply a question 7 for Collus, but it was also a question of Collus' shareholder, who you knew to be the Town, correct? 8 9 MR. LEO LONGO: Well, I -- because I'm 10 not a corporate lawyer, this is the reason why I'm 11 raising this issue about -- about the interest being 12 the same or not and the financial interest. I -- I 13 just wouldn't want to jump to the conclusion that because Collingwood is the shareholder, its interests 14 15 were automatically ad idem with Collus. 16 MR. FREDERICK CHENOWETH: We'll get to 17 that, but the point I'm making here, sir, is, I don't 18 see anything in this document from you, other than the 19 suggestion that you review the reps and warranties and that you're ill-equipped to deal with the financial 20 aspects of the deal. 21 22 I don't see anything in this 23 correspondence that suggests that you're unable to do 24 what they asked you to do, which was review and -- and 25 give them some comment with respect to the document.

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191 You've outlined what you couldn't do, I 1 don't see anything that suggests that you told them by 2 that correspondence or at any time, either on the 11th 3 or on the 16th, that you couldn't assist them with 4 5 providing a view with respect to those documents. 6 MR. LEO LONGO: I felt that my --MR. FREDERICK CHENOWETH: 7 Is that fair? 8 9 MR. LEO LONGO: I felt that my emails 10 on the 16th indicated the scope of what I could review for them, which were the reps and warranties, and that 11 12 anything beyond that was beyond what I could give 13 them. 14 MR. FREDERICK CHENOWETH: But you 15 didn't use those words, anything beyond that was beyond the scope of what you could give them. That 16 17 isn't something you told them in the January 16th, 18 correspondence. 19 MR. LEO LONGO: My emails will speak 20 for themselves. 21 MR. FREDERICK CHENOWETH: Thank you 22 very much. 23 In any event, in terms of those 24 matters, you learned later that day from emails 25 directed to you by -- and we can put them -- we can go

up further if you like and we can look at it, you 1 learned that -- I'm not sure that's the email. 2 3 Here you go -- it is the email. John Herhalt and John Rockx of KPMG, you're learning this 4 5 from the Mayor, have -- have participated as the 6 observers in all aspects and included in the financial 7 part, and they feel the agreement is quite fair. 8 I take it with respect to whether or 9 not they had financial advice, you were -- you were relieved by the comments you received from the Mayor 10 11 on that occasion? 12 MR. LEO LONGO: Well, she didn't 13 indicate who had retained KPMG. I just see that KPMG have participated in -- in -- as an observer in the 14 15 deal. I -- I -- that's all -- that's what the 16 statement says. It doesn't tell me --17 MR. FREDERICK CHENOWETH: Did you --18 did you ask her? 19 MR. LEO LONGO: -- anything more than 20 that. 21 MR. FREDERICK CHENOWETH: Did you ask 22 her? 23 MR. LEO LONGO: Well, I think --24 MR. FREDERICK CHENOWETH: You were 25 concerned about --

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1 MR. LEO LONGO: They both --2 MR. FREDERICK CHENOWETH: Go ahead, 3 sorry. MR. LEO LONGO: If you go through the 4 5 emails you'll see that she says "I hope that addresses 6 your comments" and I said partially, and then went on 7 to talk about I didn't know from whose viewpoint those gentlemen from KPMG were analysing the sale. 8 9 MR. FREDERICK CHENOWETH: Did you take the trouble to learn that? 10 MR. LEO LONGO: 11 Did T? 12 MR. FREDERICK CHENOWETH: Take the 13 trouble to learn it? If you were concerned enough about it to raise it in your email, did you take the 14 15 trouble to follow the issue to ensure that they had, in fact, properly considered this, particularly to 16 when you'd been told by the Mayor that for whatever 17 18 reason given her sophistication, she thought that they 19 had considered it by getting KPMG involved. 20 MR. LEO LONGO: Scroll down some more. 21 So after I wrote my -- my comments 22 about partially whose -- I just note I just want to 23 note the Town's interests are -- may not be identical. 24 The Mayor didn't choose to respond to 25 that, but I did get one from the Deputy Mayor four

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hours later, I think, or 47, where the May -- where 1 the Deputy Mayor provided his comments and I took up 2 or continued the discussion with him through email, to 3 which he then did a final email to close that 4 discussion off. 5 6 MR. FREDERICK CHENOWETH: Right, and he indicated that certainly in his view in any event, 7 and I take it in the Mayor's view since she was copied 8 9 on this, that Collus and the Town had one interest? 10 MR. LEO LONGO: They -- they may have 11 believed so. 12 MR. FREDERICK CHENOWETH: Thank you. 13 So that you weren't satisfied with the response? 14 MR. LEO LONGO: I was -- it wasn't for 15 me to be satisfied or not. I raised the issue, they gave me their answer and that was the end of the 16 17 matter. 18 MR. FREDERICK CHENOWETH: If you -- if 19 -- so you were or weren't happy with their answer? Did you think -- did you think it was a satisfactory 20 answer? You had raised it, surely as the Town's 21 22 solicitor you would want to make sure it -- you --23 you've suggested you brought up the issue, did you 24 figure the issue had been concluded? 25 MR. LEO LONGO: In their minds it had

been concluded. There was no point of further 1 discussing it with me. 2 3 MR. FREDERICK CHENOWETH: Well, had it been concluded in your mind? 4 5 MR. LEO LONGO: It had been concluded 6 in my mind that they had concluded it in their minds, so it was the end of the -- the discussion. 7 8 MR. FREDERICK CHENOWETH: Right. So 9 I'm assuming then if -- if you only believed that it had been concluded in their mind and not in your mind, 10 11 that you would have picked up the phone and called Ron 12 Clark or Corrine Kennedy and made the necessary 13 explorations to get to the bottom of an issue that you 14 felt obliged to raise. 15 MR. LEO LONGO: It was not one that I was being asked to pursue any further, so I didn't. 16 17 MR. FREDERICK CHENOWETH: Even though 18 you'd raised it? 19 MR. LEO LONGO: T --20 MR. FREDERICK CHENOWETH: And were unhappy with the answer? 21 22 MR. LEO LONGO: Yes, I raised it and I 23 received their responses. 24 MR. FREDERICK CHENOWETH: Yes? 25 MR. LEO LONGO: And after I received

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their responses, I didn't pursue it any further. 1 2 MR. FREDERICK CHENOWETH: Even though you didn't seem -- you weren't entirely sure the 3 responses were adequate. 4 5 MR. LEO LONGO: It -- the -- it was 6 their -- it was their responses and they don't -- they -- it wasn't going to change their response. They --7 MR. FREDERICK CHENOWETH: 8 You were 9 aware that your partner, Ron Clark, was acting on this 10 matter? 11 MR. LEO LONGO: Yes. 12 MR. FREDERICK CHENOWETH: And you'd raised an issue as to whether the Town had -- had 13 anyone acting for it, and I take it you had done so 14 15 because of the client management forum. Is that the case? 16 17 MR. LEO LONGO: Repeat that question. 18 MR. FREDERICK CHENOWETH: You knew 19 that your partner, Ron Clark, was acting on this matter, was involved in this matter? 20 21 MR. LEO LONGO: For Collus, yes. 22 MR. FREDERICK CHENOWETH: Yes. And I 23 take it as a result of the client management forum, 24 you had understood he acted on behalf of Collus. 25 MR. LEO LONGO: That's correct.

197 MR. FREDERICK CHENOWETH: 1 And that --2 MR. LEO LONGO: Sorry, that's correct. 3 MR. FREDERICK CHENOWETH: And that led you to raise your concern? 4 5 MR. LEO LONGO: That --6 MR. FREDERICK CHENOWETH: That's what 7 led you to raise your concern, i.e., he said he was acting for Collus and you didn't know he was acting 8 for the Town? 9 10 MR. LEO LONGO: That's right. 11 MR. FREDERICK CHENOWETH: Very good. 12 So I'm assuming that you picked up the 13 phone at some juncture through the course of this, and said to your client Mr. Clark, my friend, my partner, 14 15 who are you acting for and what's going on here? I'm a little concerned to make sure that the Town is fully 16 represented with respect to these matters. I'm 17 18 assuming you did that, did you? 19 MR. LEO LONGO: I understood he was acting for Collus. 20 21 MR. FREDERICK CHENOWETH: And you 22 understood that because of the client management 23 forum? 24 MR. LEO LONGO: And --25 MR. FREDERICK CHENOWETH: That's what

you just indicated to me. 1 2 MR. LEO LONGO: And that's who his 3 client was, yes. 4 MR. FREDERICK CHENOWETH: All right. 5 And when that raised a concern in your 6 mind, again I'm asking you again, did you take the 7 trouble to call him when you weren't happy with the answers you got from -- from Mr. Lloyd and the Mayor, 8 9 did you take the trouble to call your partner, who was simply one (1) floor above you, and take up the issue 10 11 of whether or not the Town had representation. The 12 Town that was your client and for whom you were the 13 Town lawyer. 14 Did you do that? 15 MR. LEO LONGO: My client was the Town, Ron Clark represented Collus, calling him and 16 asking him did he represent the Town, wouldn't have 17 18 been appropriate because he wasn't representing the 19 Town, as far as I understood. 20 MR. FREDERICK CHENOWETH: All right. 21 MR. LEO LONGO: So I had raised the 22 issue with my client and my client had responded in 23 the way that they did. 24 MR. FREDERICK CHENOWETH: I -- I think 25 I've got the answer, but it -- it seems to be that you

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didn't choose to call either Mr. Clark or Mr. -- or 1 Ms. Kennedy to clarify that issue. 2 3 MR. LEO LONGO: After I received the responses from the Mayor and the Deputy Mayor I did 4 5 not see the point in pursuing that further. MR. FREDERICK CHENOWETH: 6 And -- and 7 you were a -- you were a partner in the same firm, i.e., Aird & Berlis that appeared to be acting on an 8 9 ongoing basis as the Town solicitor and appeared to be now acting for Collus and you didn't take the trouble 10 11 to -- at least on behalf of the firm, forgetting about 12 Clark or yourself, to sort out the issue you'd raised 13 by calling Clark? 14 MR. LEO LONGO: The Town -- the Town 15 Mayor and the Town Deputy Mayor had provided their 16 responses. 17 MR. FREDERICK CHENOWETH: Thank you. 18 We'll take that for what it was, whether it was an 19 answer or not we'll leave to others. 20 In any event, you indicated in your testimony that you had occasion to watch the 21 22 examination of your then partner or present partner, 23 Mr. Clark yesterday on, I take it, Rogers Cable TV? 24 MR. LEO LONGO: Yes. 25 MR. FREDERICK CHENOWETH: All right.

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Is he still your partner? 1 2 MR. LEO LONGO: Yes. 3 MR. FREDERICK CHENOWETH: Thank you. And you would have heard Mr. Clark say that, as far as 4 5 he was concerned, he was -- he had a joint retainer 6 and was acting for both Collus and the Town of 7 Collingwood? 8 MR. LEO LONGO: Yes, I heard that. 9 MR. FREDERICK CHENOWETH: And did you 10 have any reason to -- to doubt the evidence of your client with respect to that other than maybe the 11 12 client management form? But did you doubt what he 13 told the court yesterday? 14 MR. LEO LONGO: No, I -- I didn't know 15 that, what he said yesterday, back in 2012. 16 MR. FREDERICK CHENOWETH: So, that was 17 the first time you'd learned, I submit, because you 18 hadn't called him, to sort out that problem, correct? 19 MR. LEO LONGO: No. I just had not known about things that he spoke about, the 20 shareholder direction that he'd received and that in 21 22 performing his function, what role the shareholder and 23 the shareholders' interests were in -- in that matter. 24 That -- that was news to me. 25 MR. FREDERICK CHENOWETH: Right. In

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201 any event, you heard him say that he acted on a joint 1 retainer for both Collus and the Town of Collingwood. 2 And you're telling us here today that -- that you take 3 no issue with respect to his evidence in that respect? 4 5 MR. LEO LONGO: That's correct. 6 MR. FREDERICK CHENOWETH: Thank you. 7 And you would have heard that he indicated that far and away the greater majority of his time when he was 8 9 on this project was spent protecting the interest of the shareholder, Collingwood. 10 11 You heard that yesterday? 12 MR. LEO LONGO: I don't recall the 13 majority of his time. I did hear that he -- that was one (1) of his focus points, protecting the interests 14 15 of the shareholder. 16 Well, I'm MR. FREDERICK CHENOWETH: 17 not going to fight with you over the degree of it. 18 But it's clear that he -- he indicated he spent a good 19 deal of time protecting the interests of -- of the shareholder, Collingwood, correct? 20 21 MR. LEO LONGO: His ev -- whatever his 22 evidence was, that was his evidence. 23 MR. FREDERICK CHENOWETH: I'm putting 24 to you that that was his evidence. And I'm asking 25 you, do you have any difficulty, any problems, with

his -- what he told the Commission yesterday? 1 2 MR. LEO LONGO: No. 3 MR. FREDERICK CHENOWETH: Thank you. MR. LEO LONGO: And, Mr. Chenoweth, 4 5 note that in my emails to the client I didn't allege 6 there were interests that were different. I raised the question are there any differences in interest. 7 8 MR. FREDERICK CHENOWETH: Thank you. 9 That's -- that's helpful. And I take it that 10 throughout the course of the time that you were involved in this matter, which appears to have been 11 12 from January 7th -- and I'll use the phrase 'on and 13 off', okay. 14 From January 7th to on or about March 15 2nd, I take it that you didn't see anything in the relationship between Collus and/or the Town and/or the 16 people you were dealing with and/or the documents that 17 18 -- that you read that suggested that their interest 19 had diverged and they should be considering other solicitors? 20 21 MR. LEO LONGO: Between January 7 on 22 that first call with Corrine to January 18, I had the involvement that I've described to the -- to the 23 24 commission. And I didn't have any independent 25 knowledge base to -- to form an opinion one (1) way or

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the other. 1 2 MR. FREDERICK CHENOWETH: So, the answer to my question is you didn't see anything 3 during that period of time that raised any query in 4 5 your mind because you queried it earlier, so, 6 obviously, it was on your mind. 7 You didn't see anything in your observation that suggested that there was some sort of 8 9 divergence in interest between those two (2) parties? 10 MR. LEO LONGO: One (1) was not 11 apparent to me. 12 MR. FREDERICK CHENOWETH: Thank you. 13 14 (BRIEF PAUSE) 15 16 MR. FREDERICK CHENOWETH: I'll make this quick. You appear to have had some discussions 17 18 with Corrine Kennedy on January 10th again. And you 19 didn't seem to have a clear memory of it, but you knew that you had discussions with her in boardroom 19A? 20 21 MR. LEO LONGO: Yes. 22 MR. FREDERICK CHENOWETH: And did you 23 take the opportunity at that time to -- since you'd 24 been asked to read the agreement and told that they 25 wanted your around, did you take the time -- you'd

204 been told that -- actually been told that on the 11th, 1 I'm sorry, not the 10th. 2 3 MR. LEO LONGO: Sir --4 MR. FREDERICK CHENOWETH: I -- I 5 misspoke --6 MR. LEO LONGO: -- on the 10th, I 7 hadn't been told to read any agreements. In any 8 MR. FREDERICK CHENOWETH: 9 event, you indicated that you relayed some information about the transaction --10 11 MR. LEO LONGO: Yes. 12 MR. FREDERICK CHENOWETH: -- to 13 Corrine Kennedy? MR. LEO LONGO: 14 That's correct. 15 MR. FREDERICK CHENOWETH: That was an opportunity for you to again inquire just in case. As 16 Town lawyer, knowing there was a significant 17 transaction in the works, this was another occasion on 18 19 which you could have inquired with Ms. Kennedy about the nature of that transaction. 20 21 Did you discuss the nature of the 22 transaction with Ms. --23 MR. LEO LONGO: I --24 MR. FREDERICK CHENOWETH: -- Kennedy 25 in your meeting in boardroom 19A on January 10th?

205 MR. LEO LONGO: I don't recall, sir. 1 And I don't recall how fleeting that discussion was in 2 19A. As I indicated, it may have been at a firm, 3 like, a partners meeting or something, and I may have 4 5 said the CAO asked me something yesterday, I'm going 6 to send you an email. MR. FREDERICK CHENOWETH: But I -- I 7 take it, in fairness, sir, that's -- that's 8 9 speculation. It may have been you don't recall, 10 correct? 11 MR. LEO LONGO: I guess that -- yes, 12 that's correct. 13 MR. FREDERICK CHENOWETH: Thank you. 14 And in fact --15 MR. LEO LONGO: So it's speculation to suggest I had a long discussion with her, as well, or 16 the opportunity to have a long discussion with her. 17 18 MR. FREDERICK CHENOWETH: That's my 19 purpose in cross-examination, sir, is to explore that issue with you. 20 21 MR. LEO LONGO: Yeah. Sure. 22 MR. FREDERICK CHENOWETH: And I'm 23 trying to establish whether you took the opportunity -24 - on January 10th meeting with Ms. Cor -- with Ms. 25 Kennedy in that boardroom, did you take the

206 opportunity to -- was your interest at all at that 1 point peaked enough that you took the opportunity to 2 ask her about the very transaction that you knew that 3 4 ___ 5 MR. LEO LONGO: I did not. 6 MR. FREDERICK CHENOWETH: -- you knew 7 that she and Clark were working on? MR. LEO LONGO: I did not. 8 9 MR. FREDERICK CHENOWETH: You did not. 10 Well, a moment ago, you didn't have a memory of it and now you're telling me you did not? 11 MR. LEO LONGO: I don't -- I don't 12 13 recall having a discussion with her about it. 14 MR. FREDERICK CHENOWETH: Thank you. 15 That's -- that's an answer. Thank you. 16 17 (BRIEF PAUSE) 18 19 MR. FREDERICK CHENOWETH: T was interested. You told us about a conversation you had 20 on January 11th with the mayor and the deputy mayor 21 and Mr. Houghton. 22 23 And you indicated that, during the 24 course of that conversation, you received instructions 25 to review the draft documents from the mayor, correct?

1 MR. LEO LONGO: Yes, to look at them. 2 MR. FREDERICK CHENOWETH: I was wondering what led you to make the comment that you 3 believe Mr. Houghton was the point man on that -- that 4 5 transaction if you got your instructions with respect 6 to the transaction from the mayor. 7 Is there anything in -- in that -- in that meeting or the notes you made with respect to 8 9 that meeting that in some way -- and by the way, it looks like the notes don't say Mr. Houghton was point 10 11 man. 12 But in any event, is there anything in 13 that meeting that suggested to you that Mr. Houghton 14 was the point man? 15 MR. LEO LONGO: I think the -- the reason that he was in on the call suggested to me that 16 17 he was intimately involved in the transaction, and 18 that's why he was in on the call with the mayor and 19 the deputy mayor. 20 MR. FREDERICK CHENOWETH: Thank you. 21 22 (BRIEF PAUSE) 23 24 MR. FREDERICK CHENOWETH: Now, you 25 suggested that at some point in this situation Ms.

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208 Wingrove -- you got a sense that Ms. Wingrove was --1 I'll use the word 'trepidatious', trepidatious about 2 this potential transaction? 3 MR. LEO LONGO: Or uncomfortable about 4 5 it. 6 MR. FREDERICK CHENOWETH: Right. And -- and she invited you to sit in in the meeting of 7 January 16th? 8 9 MR. LEO LONGO: That's my belief. 10 MR. FREDERICK CHENOWETH: Thank you. 11 And I -- I take it that one (1) of the reasons she 12 invited you in was because she was looking for some 13 edification or thoughts with respect to the transaction from you, being someone she knew. 14 15 Is that fair? 16 MR. LEO LONGO: I'm not certain if it 17 was looking for edification or just thinking it might 18 be good for me to sit in on the presentation so that 19 if in the future she had questions, I might be a more -- a better position to answer her questions. 20 21 MR. FREDERICK CHENOWETH: But you knew 22 she had questions right then and there. You just told me that she was uncertain, trepidatious, or whatever 23 24 about the transaction. You obviously knew -- or I 25 would have thought you would have known that the very

lady you interacted with some frequency -- being the 1 CAO because that's what you do in your business -- you 2 knew she was uncertain and --3 MR. LEO LONGO: I think she was 4 5 uncomfortable, and it may have been she just didn't 6 have -- felt she had a handle on the transaction. 7 MR. FREDERICK CHENOWETH: Right. And you didn't -- you didn't think that her inviting you 8 9 to that meeting was another invitation by someone at 10 the Town to read the documents or dispel some discomfort or anything of that nature. That didn't 11 12 come to your mind. 13 MR. LEO LONGO: What came to my mind was to listen to the presentation and be a resource to 14 15 any questions that could be asked of me. 16 MR. FREDERICK CHENOWETH: And one of 17 the reason you did that was because you knew that the 18 CAO with whom you often or from time to time 19 interacted was uncomfortable with the transaction. 20 Correct? 21 MR. LEO LONGO: Yes. 22 MR. FREDERICK CHENOWETH: Thank you. 23 With that in mind, I take it that you listened with 24 some interest or some attention to the presentation as 25 it given on January 16th.

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1 MR. LEO LONGO: Yes. 2 MR. FREDERICK CHENOWETH: And you took the opportunity to learn as much as you could about 3 the presentation. 4 5 MR. LEO LONGO: I listened to the 6 presentation. MR. FREDERICK CHENOWETH: You took the 7 opportunity to learn as much as you could about the 8 9 presentation that was given by Mr. Clark, your partner, on January 16th. 10 11 MR. LEO LONGO: I listened to his 12 presentation. Thank you. 13 MR. FREDERICK CHENOWETH: 14 I've had occasion to look at the presentation. I take 15 it you have. You have referred to it through the course of this -- of your examination-in-chief. 16 17 It was my impression that the 18 presentation was fulsome and dealt with things such as 19 price, and consideration, and governance, and exit provisions, and directors. 20 21 And it seemed to me to be a fulsome 22 presentation on what was taking place in that 23 transaction. Is that a fair assertion? 24 MR. LEO LONGO: Between Ron Clark, 25 Ed Houghton, and John Rockx, I think there was a lot

of details provided to Council. 1 2 MR. FREDERICK CHENOWETH: Thank you. So I think -- is it fair to say at that juncture, at 3 least by the 16th in any event, you felt more 4 5 comfortable with respect to your understanding of that 6 transaction. MR. LEO LONGO: To the extent that I 7 could understand some of the corporate intricacies, 8 9 yes. And subsequent to that, I had no further 10 questions about the agreements posed to me by my 11 client. 12 MR. FREDERICK CHENOWETH: And in fact, 13 you had read the documents by the time you attended. You told me you read them throughout on the afternoon 14 15 of the 15th and the morning of the 16th. 16 MR. LEO LONGO: Correct. 17 MR. FREDERICK CHENOWETH: All right. 18 And you listened to Mr. Clark's presentation on the 19 evening of the 16th? 20 MR. LEO LONGO: Yes. 21 MR. FREDERICK CHENOWETH: And had you 22 had any further questions, you could have put those 23 questions to Mr. Clark or to his junior, Ms. Kennedy. 24 Correct? 25 MR. LEO LONGO: Say --

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1 MR. FREDERICK CHENOWETH: If you had 2 any further questions --3 MR. LEO LONGO: I didn't --4 MR. FREDERICK CHENOWETH: -- because 5 you were asked later to get involved in the matter of 6 the signing of the documents, if you had any further questions, you could have -- after those interactions 7 8 and reviewing the documents on the 15th and 16th, you 9 could have again contacted Mr. Clark and asked him for 10 details. 11 MR. LEO LONGO: As I had no --12 received no further questions from my client about the 13 agreements, I wasn't asking any questions of my partners about the agreement. 14 15 MR. FREDERICK CHENOWETH: Well, without -- it seems clear that later -- I think it's 16 17 on February 29th -- you were tasked -- you received, 18 first of all, the documents, and you received one of 19 Aird & Berlis' junior's three (3) page summary with respect to each one of the documents and what each one 20 21 (1) of those documents was to accomplish. And you were tasked with going up there 22 23 and -- and presenting those documents to the mayor and 24 others. Correct? 25 MR. LEO LONGO: No. That's incorrect.

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MR. FREDERICK CHENOWETH: 1 Oh. 2 MR. LEO LONGO: I was provided with the documents on the evening of the February 29. 3 4 MR. FREDERICK CHENOWETH: Yes. 5 MR. LEO LONGO: I flipped them 6 immediately to my client. 7 MR. FREDERICK CHENOWETH: Yes. 8 MR. LEO LONGO: And I made myself 9 available for a phone call the next day. 10 MR. FREDERICK CHENOWETH: Yes. 11 MR. LEO LONGO: I was not tasked with 12 coming up here, attending a meeting, or reporting on those documents. I was part of that call as a 13 resource if anybody any questions of me from the Town. 14 15 And from my recollection, while I attended that -- a portion of a meeting via phone 16 call, I don't recall being asked much of anything 17 18 respecting the agreements. 19 MR. FREDERICK CHENOWETH: Okay. So you were a resource with respect to those documents, 20 and you were a resource in the phone call of the 29th 21 of February. 22 23 MR. LEO LONGO: The phone call was 24 March 1. February 29 --25 MR. FREDERICK CHENOWETH: I'm sorry.

March 1, yeah. 1 2 MR. LEO LONGO: -- Ron Clark --Ron Clark, acting for Collus -- if you look at the 3 memo, it's the Collus client; it's the Collus LDC file 4 5 number -- sends to me, Leo, here are the -- the final 6 versions of the two (2) agreements and a memo that 7 explains -- explains them. 8 MR. FREDERICK CHENOWETH: M-hm. 9 MR. LEO LONGO: I flipped that to the 10 client and say, these are the agreements that I've 11 just been sent, and a phone call happened the next day 12 that I was asked to participate in. 13 MR. FREDERICK CHENOWETH: I'm assuming 14 that you went through the memo that the junior had 15 prepared in order to explain to the clients what they had in front of them. 16 17 MR. LEO LONGO: If asked, yes. Ι 18 had -- I had read the memo, and I'm sure I flipped 19 through the agreements because they're rather large agreements, and I didn't know if I was going to be 20 asked much of anything about them. 21 22 But I did read the memo, and I did 23 forward them to my client as Ron Clark had requested I 24 do. 25 MR. FREDERICK CHENOWETH: All right.

215 So you don't recall that you went through the junior's 1 2 memo? 3 MR. LEO LONGO: I -- no -- I did not go through that. But that memo --4 5 MR. FREDERICK CHENOWETH: Did any --6 MR. LEO LONGO: -- was available to 7 all the participants at the -- on the phone call. 8 MR. FREDERICK CHENOWETH: In the 9 conversation, you do or don't recall that you went through the junior's memo which described the nature 10 11 of the documents in some detail. MR. LEO LONGO: I don't recall doing 12 that. 13 14 MR. FREDERICK CHENOWETH: Thank you. 15 And you don't recall there being -- you don't recall the nature of any questions that you might have been 16 17 asked. 18 MR. LEO LONGO: Other than recalling 19 that I wasn't asked much of anything. 20 MR. FREDERICK CHENOWETH: All right. Thank you. And you don't recall that there -- we've 21 had earlier evidence from Sara Almas in the course of 22 this commission, and you don't recall as Ms. Almas 23 24 described that -- that it was a bit of a heated 25 conversation and that Ms. Wingrove expressed some

reservations and had some questions? 1 You don't recall that? 2 3 MR. LEO LONGO: Independently, no. But I have no reason to doubt Ms. Almas' recollection. 4 5 MR. FREDERICK CHENOWETH: All right. 6 If Ms. Almas told us in her evidence that Ms. Wingrove 7 had a series of questions, and that it was a result of your explanations given in that meeting -- phone call 8 9 I guess it was -- that Ms. Wingrove was now content with respect to the questions she asked, and that 10 11 therefore Ms. Almas felt comfortable signing the 12 documents. Can you confirm that that took place? 13 MR. LEO LONGO: I -- I can't. 14 MR. FREDERICK CHENOWETH: You can't. 15 MR. LEO LONGO: I don't -- I can't --I don't recall that. 16 17 MR. FREDERICK CHENOWETH: All right. 18 So that your -- your memory of the conversation is 19 vague at best. Is that fair to say? 20 MR. LEO LONGO: I don't remember it being an eventful conversation otherwise. 21 22 MR. FREDERICK CHENOWETH: Thank you. 23 24 (BRIEF PAUSE) 25

MR. FREDERICK CHENOWETH: I think 1 we've established that you -- you'd been on a call not 2 only on the -- on March 1st, but you'd also been on a 3 call in the day that you sent them the documents, 4 5 being February 29th? 6 MR. LEO LONGO: I did not have a call 7 with anyone on the 29th. 8 9 MR. FREDERICK CHENOWETH: Very good, 10 thank you. 11 12 (BRIEF PAUSE) 13 MR. FREDERICK CHENOWETH: 14 You 15 indicated that you didn't know who on behalf of the Town had given any instructions or made any comments 16 with respect to matters such as the -- the buy sell 17 18 provisions of the agreements, the right of first 19 refusal in the agreements. You didn't -- you didn't know who'd done that. 20 21 MR. LEO LONGO: That's correct. 22 MR. FREDERICK CHENOWETH: All right. 23 Were you aware there was a gentleman 24 named Mr. McFadden who had been appointed by the Town 25 to the Collus Board, a lawyers who was quite familiar

218 with the LDC electrical distribution industry? 1 2 MR. LEO LONGO: I didn't know that. 3 MR. FREDERICK CHENOWETH: You didn't 4 know that. 5 Would you have been aware that Mr. 6 McFadden was specifically forwarded the purchase and 7 sale agreement and the unanimous shareholders 8 agreement on two (2) occasions by Ron Clark? 9 Were you aware of that? 10 MR. LEO LONGO: No, sir. 11 MR. FREDERICK CHENOWETH: All right. 12 You wouldn't have been aware of the 13 evidence of Mr. McFadden given at this commission that receipt of those documents in those two different 14 15 emails offered him the opportunity to make comment and/or provide instructions with respect to the 16 details of that agreement, you don't know of that? 17 18 MR. LEO LONGO: I have no independent 19 knowledge of that. 20 MR. FREDERICK CHENOWETH: Very good. 21 Mr. Clark, (sic) maybe you can help me I just want a little clarification with 22 with this. 23 respect to document number TOC0512153. 24 25 (BRIEF PAUSE)

219 1 MR. FREDERICK CHENOWETH: That appears to be a set of notes. Can you scroll up through the 2 entire document, if you could, or at least down to the 3 bottom of the first page. 4 5 Is -- is that your writing on that 6 document, sir? 7 MR. LEO LONGO: It is not. 8 MR. FREDERICK CHENOWETH: It is not 9 your writing on the document. 10 MR. LEO LONGO: It is not. 11 MR. FREDERICK CHENOWETH: Thank you 12 very much, that's the clarification I was looking for. 13 And tell me, I notice that there's a little notation there, performance evaluation process, 14 15 staff present, Sara Almas, clerk, that's stroked out and beside that there was a comment "Leo" beside the 16 17 entry C, which is with respect to performance and 18 evaluation process. 19 The reason to ask the question, and you could clarify if you would for me, please, would you 20 have been at that meeting on December 5th? 21 22 MR. LEO LONGO: Only for that portion 23 of the meeting. I was not present during an earlier 24 closed session that dealt with Collus. I was brought 25 in the meeting when that was done and I was given

signed authorization by the clerk to attend the closed 1 session meeting. Under the Municipal Act the clerk is 2 responsible for making a notation of the decisions 3 made by Council in closed session. 4 5 The clerk, under the Act, has the 6 ability to assign her -- his or her obligation to 7 another person. In this instance it was dec -- the 8 9 clerk decided that I should attend in her place because what was being discussed was a CAO performance 10 review evaluation process and I believe it was felt 11 12 that it would be best if a staff person not be in 13 attendance when that was being discussed. 14 So I was deputized, as it were, to 15 attend just that portion and make a notation of the discussion that was -- or the direction that resulted. 16 17 And I believe there are -- I believe 18 there are minutes somewhere, Mr. Chenoweth, that 19 indicate what I reported back to -- what I reported back to council. Yes. If you go to --20 21 MR. FREDERICK CHENOWETH: Mr. Longo, 22 my only -- you can -- you can -- if this is an answer 23 to my question, that's great. But my only interest 24 was exploring whether or not you'd been at the in 25 camera portion of the December 5th meeting.

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221 And do I take it you've answered 'no' 1 2 to that? 3 MR. LEO LONGO: I was for only this aspect only, not the other aspects that were 4 considered in closed session. 5 6 MR. FREDERICK CHENOWETH: All right, sir. 7 MR. LEO LONGO: I was not in 8 attendance for those. 9 10 MR. FREDERICK CHENOWETH: All right. 11 So, you were in part of the closed session meeting but 12 not all of it. Is that what you're asserting? 13 MR. LEO LONGO: That dealt solely with 14 this topic. 15 MR. FREDERICK CHENOWETH: Very good. 16 Thank you. 17 MR. LEO LONGO: And the note I was 18 looking for was, if you looked at Foundation Document 19 paragraph 438 and take a look at the minutes of council that go 512,149, you'll see my portion of the 20 21 meeting. 22 MR. FREDERICK CHENOWETH: I notice, 23 sir -- and we're going to look for a moment at 24 document number ABR14. 25

1 (BRIEF PAUSE) 2 3 MR. FREDERICK CHENOWETH: I see that that's an email from Ron Clark to you on January 16th, 4 5 2012, correct? 6 MR. LEO LONGO: Yes, sir. MR. FREDERICK CHENOWETH: And that's 7 8 the same day that -- that you took the trouble to 9 read, in part, on the Sunday, and then on the Monday morning concluded your reading of the shareholders 10 11 agreement and unanimous -- and the -- and the sale 12 purchase agreement, correct? 13 MR. LEO LONGO: Yes, sir. 14 MR. FREDERICK CHENOWETH: Thank you. 15 And it's -- it's interesting, and -- and help me with this if you would, Mr. Clark starts off his -- his 16 email to you, "Two (2) more issues of which you should 17 18 be aware." 19 That suggests that there was an opportunity at another time. I'm positing to you an 20 opportunity after you had read the documents on the 21 16th for you and Mr. Clark to discuss issues with 22 23 respect to those two (2) agreements? 24 MR. LEO LONGO: This --25 MR. FREDERICK CHENOWETH: You -- did

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you discuss, as is intimated here in this email, that 1 2 you and Mr. Clark had a conversation on the morning of January 16th about the issue that arose in the share 3 purchase agreement and the shareholders agreement? 4 5 MR. LEO LONGO: I did not have a 6 discussion with him. This was simply sent to me the morning of January 16 and just said, Here are two (2) 7 issues that -- that you should be aware of, but there 8 9 was no follow-up. 10 And I didn't have to pursue anything because I didn't receive any further direction from my 11 12 client to investigate anything further with respect to 13 these. 14 MR. FREDERICK CHENOWETH: So, from 15 what I gathered from your evidence-in-chief and the cross-examination to date, it doesn't appear that you 16 at any time sat down with Mr. Clark and -- and took 17 18 the trouble of learning the particulars of the 19 transaction in which you took some part and in which you read the documents and were in a number of 20 conversations with members of the Town with respect to 21 22 those documents? 23 MR. LEO LONGO: Did --24 MR. FREDERICK CHENOWETH: Did you ever 25 sit down with Mr. Clark, other than being at the

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meeting of January 16th, and get him to take you 1 through what appropriate detail you felt was necessary 2 to understand those -- those documents? 3 MR. LEO LONGO: Okay. Between Sunday 4 5 January 15 and the end of January -- Monday January 16 6 is when I was exposed to the agreements, read the agreements, sent the emails to the Town. And there 7 8 was no further instructions provided to me to pursue 9 anything further with those agreements, so there was 10 no occasion --11 MR. FREDERICK CHENOWETH: Well, there 12 -- there appears to be the --13 MR. LEO LONGO: -- there was no 14 occasion to chat further with him. 15 THE HONOURABLE FRANK MARROCCO: We -we are going to -- go ahead. I'm sorry, please finish 16 17 your answer. 18 MR. LEO LONGO: Sorry. There -- there 19 was no further reason to discuss things with Mr. Clark as I was receiving no instructions from my client to 20 pursue anything in those agreements any further. 21 22 MR. FREDERICK CHENOWETH: I might just 23 finish this -- this short line. And then we can --24 THE HONOURABLE FRANK MARROCCO: A11 25 right. But the witness has --

225 MR. FREDERICK CHENOWETH: 1 Right. 2 THE HONOURABLE FRANK MARROCCO: The -the witness has already said this. So, I'll let you 3 finish the line of questioning. 4 5 MR. FREDERICK CHENOWETH: Thank you. 6 Thank you very much. 7 THE HONOURABLE FRANK MARROCCO: And then we'll leave. 8 9 MR. FREDERICK CHENOWETH: Thank you. 10 11 CONTINUED BY MR. FREDERICK CHENOWETH: 12 MR. FREDERICK CHENOWETH: So, I take 13 it then that after January 16th, after you had been sent the documents, including the -- the final 14 15 documents and the memo of the junior explaining those documents, and you got on calls, at least on March 16 1st, in any event, with these people, including Ms. --17 18 Ms. Wingrove, you didn't take the trouble to go to Mr. Clark and learn the details of the transaction? 19 20 MR. LEO LONGO: It was -- there was no need to as I hadn't received any instructions to 21 22 pursue it any further. 23 MR. FREDERICK CHENOWETH: Very good. 24 Thank you. 25 THE HONOURABLE FRANK MARROCCO: So,

what are the possibilities of starting at 9:00 1 tomorrow? Is that horribly inconvenient for everyone 2 3 ___ 4 MR. LUISA RITACCA: Well, I --5 THE HONOURABLE FRANK MARROCCO: -- Mr. 6 Longo, Council? 7 MR. LUISA RITACCA: -- I hadn't anticipated that I would be coming back tomorrow, and 8 9 so -- which I'm happy to do. But I would -- I'm going to have to go back to Toronto and back tomorrow 10 11 morning. 12 THE HONOURABLE FRANK MARROCCO: All 13 right. We'll start at -- we'll start at 10:00. But we might sit later tomorrow to -- to try to make some 14 15 time up, but it -- it shouldn't affect -- it shouldn't affect you, Mr. Longo, because, hopefully, you still 16 17 won't be here at six o'clock in the evening tomorrow. 18 MR. LEO LONGO: Thank you. 19 20 --- Upon adjourning at 3:51 p.m. 21 Certified Correct, 22 23 24 Wendy Woodworth, Ms. 25

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